

Business Development 2009

2009 enterpriseSeattle Inputs Summary	Goal	Completed
Business BRE leads identified	150	205
Media placements	3	22
 Trade shows/conferences 	5	8
 Meetings w/ companies located outside KC 	25	82
Meetings w/ national site consultants/top brokers	5	3
Site selection event	1	1
 Research requests fulfilled 	150	145
 Local business meetings 	300	370

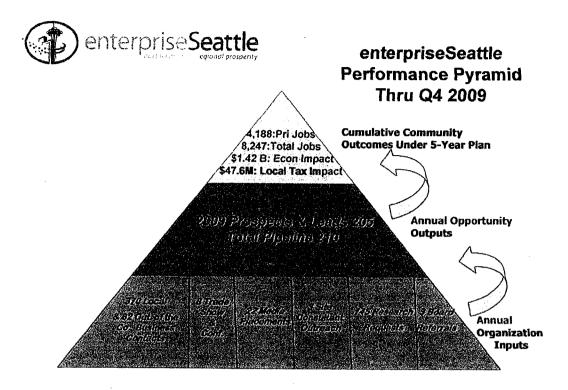
Additional Activity of Note for 2009

- Clean Tech Open- Founding Partner
- Waste-to-Energy Conference
- Clean Tech Monitor Launched
- Korea Natural Gas for Vehicles Conference
- UW Tech Transfer/Academia Connection with Game Industry Executives Conference
- Trade Missions UK West Midlands
- Power of Play 2009
- VIP Content Convergence Event with Game and Film Industry Executives
- Monthly Entertainment Industry
 Networking Events
- 2010 Digital Media Competitiveness
 Study
- Workforce Development Study for Digital Media
- Game Start Up 101 Workshop Series

- Commuter Challenge Diamond Awards
- Federal Way Healthcare Innovation Project
- Life Science Discovery Fund Commercialization Committee
- IPZ Steering Committee
- IPZ incubator Committee
- JumpStart Medical Device Events
- 2009 Medical Device Summit
- Invest Brisbane Collaboration
- FDI Symposium
- Originated Air Force Tanker Initiative
- Gov. Announced Stimulus Package at the eS EFC
- New eS Web Site Developed
- eS Staff Delivered over 35
 Economic Development and Industry Cluster Presentations

Score Card

Five-Year Cumulative Business Plan Results to Date 4,188 Primary Jobs 8,247 Total Jobs \$1.417 Billion in Economic Impact \$47.6 Million in Local Tax Impact \$17.85 Million in Estimated Capital Investment enterpriseSeattle's cumulative primary job targets are: Through 2007 - 1,500 primary jobs . Through 2008 - 3,000 primary jobs . Through 2009 – 4,800 primary jobs Through 2010 – 6,900 primary jobs Through 2011 - 9,000 primary jobs enterpriseSeattle will achieve these primary job targets only if projected resource levels are available.



2009 Successful Projects	Primary Jobs	Total Jobs	Econ Impact
Cbeyond, Inc.	100	262.7	\$76.5 mil
AVI Biopharma	85	141	\$17.3 mil
Ryan Inc.	30	46.7	\$5.2 mil

The Commuter Challenge Program Assisted the Following Companies:

CH2MHill, Bellevue Digital Control, Kent Fairmont Olympic Hotel, Seattle Four Seasons Hotel, Seattle Green River Community College, Auburn Group Health, Tukwila Honeywell, Redmond Issaquah, City of Microsoft Corporation, Redmond Northwest Hospital and Medical Center, Seattle Oberto Sausage Company, Kent

Physio-Control, Redmond Port of Seattle/SeaTac Airport, SeaTac Quadrant Homes, Bellevue REI, Kent Seattle Children's Hospital, Seattle Starbucks Coffee Company, Seattle Symetra Financial, Bellevue T-Mobile, Bellevue TransManage, Bellevue University of Washington, Seattle World Vision, Federal Way Wright Runstad, Seattle