

# **KING COUNTY**

# Signature Report

# Ordinance 19637

**Proposed No.** 2023-0207.2 **Sponsors** McDermott 1 AN ORDINANCE related to contracting with commercial 2 banking institutions to provide financial services to the 3 county; amending Ordinance 12076, Section 39, as 4 amended, and K.C.C. 4.14.010, Ordinance 12076, Section 5 40, as amended, and K.C.C. 4.14.020, Ordinance 12076, 6 Section 42, as amended, and K.C.C. 4.14.040, Ordinance 7 17756, Section 5, and K.C.C. 4.14.048, Ordinance 12076, 8 Section 43, as amended, and K.C.C. 4.14.050, Ordinance 9 17756, Section 7, as amended, and K.C.C. 4.14.070, and 10 Ordinance 17756, Section 8, and K.C.C. 4.14.080 and 11 repealing Ordinance 17756, Section 4, and K.C.C. 4.14.045 12 and Ordinance 12076, Section 44, and K.C.C. 4.14.060. 13 BE IT ORDAINED BY THE COUNCIL OF KING COUNTY: 14 **SECTION 1.** Findings: 15 A. K.C.C. 4.14.020 requires that at least every seven years, the county 16 competitively solicit the financial services required by the county from qualifying 17 commercial banking institutions except during a state of emergency when a banking 18 services agreement can be extended for an additional two years. 19 B. The current county banking services agreement with U.S. Bank N.A. began on 20 January 1, 2015, and is set to expire on December 31, 2023. That duration includes an

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financial services to the county.

- 21 extension of two additional years due to the COVID-19 pandemic state of emergency. 22 C. The executive is planning to seek bids for financial services to the county for 23 the next seven years starting January 1, 2024, through December 31, 2031. 24 D. K.C.C. 4.14.045 sets the scoring criteria for evaluating proposals from 25 commercial banking institutions as follows: twenty-five percent for the community 26 reinvestment plan; forty percent for pricing; twenty-five percent for qualifications and 27 responses to the request for proposals; and ten percent for small contractor and supplier 28 certification. The current scoring criteria does not account for the financial health of 29 commercial banking institutions. Moreover, having the scoring criteria included in King 30 County Code does not provide the flexibility to modify the scoring criteria, which might 31 be necessary to change over time for the best interest of the county. 32 E. In March 2023, several banks such as Silicon Valley Bank, Signature Bank, 33 and First Republic Bank collapsed due to liquidity issues and were seized by the federal 34 government. Given those recent events, the council further finds that it is necessary to
  - F. K.C.C. 4.14.040 requires the council to approve by motion the specifications that would be used to solicit proposals to provide financial services to the county from commercial banking institutions. The council further finds that including the evaluation criteria to be used to score proposals submitted by commercial banking institutions, along with the specifications, for council approval will provide the necessary flexibility while also maintain council oversight on selection of a commercial banking institution.

evaluate the financial health of a commercial banking institution bidding to provide

G. Technical corrections were necessary to K.C.C. chapter 4.14 to provide

44	clarity.
45	SECTION 2. Ordinance 12076, Section 39, as amended, and K.C.C. 4.14.010 are
46	hereby amended to read as follows:
47	A. It is a requirement of Washington state law and the policy of King County that
48	financial services provided to the county by commercial banking institutions be provided as
49	a result of open competitive procurement processes.
50	B. Financial services provided to the county by commercial banking institutions
51	may only be provided by commercial banking institutions that have a demonstrated history
52	of and ongoing commitment to socially responsible banking practices.
53	SECTION 3. Ordinance 12076, Section 40, as amended, and K.C.C. 4.14.020 are
54	hereby amended to read as follows:
55	((Competitive procurement processes by banking institutions to provide those
56	services shall occur at least once every seven years except for banks serving the needs of
57	special districts as set forth in K.C.C. 4.14.080 and during a state of emergency declared
58	under chapter K.C.C. 12.52.030.)) Except for banks serving the needs of special districts as
59	set forth in K.C.C. 4.14.080 and during a state of emergency declared under chapter K.C.C.
60	12.52.030, in accordance with this chapter, at least every seven years, the county shall
61	competitively solicit the financial services required by the county from qualifying
62	commercial banking institutions. Any extension of a ((banking)) financial services
63	((agreement)) contract due to a state of emergency shall be no longer than two years unless
64	approved by ordinance.
65	SECTION 4. Ordinance 12076, Section 42, as amended, and K.C.C. 4.14.040 are
66	hereby amended to read as follows:

A. The manager of the finance and business operations division shall develop the		
<u>financial services</u> specifications, stating the (( <del>financial service</del> )) county's needs <u>and the</u>		
responsible banking qualification requirements of the county, and the evaluation criteria		
to be used to score proposals submitted by commercial banking institutions.		
B. The specifications and evaluation criteria shall be reviewed and approved by		
the council <u>by motion</u> before (( <u>formally seeking</u> )) <u>the manager may solicit</u> proposals <u>to</u>		
provide financial services to the county from ((banks)) commercial banking institutions.		
The executive shall electronically file the motion to approve the specifications and		
evaluation criteria no later than March 31, with the clerk of the council, who shall retain		
the original and provide an electronic copy to all councilmembers, the council chief of		
staff, the chief policy officer, and the lead staff for the budget and fiscal management		
committee, or its successor.		
C. Each commercial banking institution submitting a proposal will be evaluated		
for its financial health in accordance with the specifications and evaluation criteria.		
$\underline{D}$ . The specifications shall include a minimum requirement that the $((\frac{bank}{}))$		
commercial banking institution has a current Community Reinvestment Act rating of		
"outstanding" from the U.S. Office of the Comptroller of the Currency, the U.S. <u>Board of</u>		
Governors of the Federal Reserve ((Bank or another applicable federal regulatory		
agency)) System, and the Federal Deposit Insurance Corporation. The "outstanding"		
rating shall apply to a rating assessment area that includes the geographical boundaries of		
King County.		
(( <del>D.</del> )) <u>E.</u> Each (( <del>bank</del> )) <u>commercial banking institution</u> submitting a proposal is		
required to submit a community reinvestment plan describing past performance and		

proposed initiatives within King County related to lending, investing, and providing		
community banking services to traditionally underserved and disadvantaged		
communities. The community <u>re</u> investment plan shall be part of the evaluation process		
for awarding a contract.		
$((E_{-}))$ <u>F.</u> A community reinvestment plan should summarize, as well as		
supplement, information that each ((bank)) commercial banking institution is required to		
submit to ((a designated federal agency)) the U.S. Office of the Comptroller of the		
Currency, the U.S. Board of Governors of the Federal Reserve Bank, and the Federal		
<u>Deposit Insurance Corporation</u> as part of its most-recent ((e)) <u>C</u> ommunity		
$((\mathbf{r}))\underline{\mathbf{R}}$ einvestment Act rating process for an assessment area that includes King County.		
All data and reporting within the plan shall focus on actions the ((bank)) commercial		
<u>banking institution</u> is taking, or planning to take, to improve access to bank services and		
to increase opportunities for building assets and providing credit in low-income and		
racially diverse areas throughout King County.		
(( <del>F.</del> )) <u>G.</u> A community reinvestment plan should highlight performance over the		
previous three years and include goals for the duration of the contract period that fall into		
three categories: lending, investing and services. The plan shall also describe the		
approach used by the ((bank)) commercial banking institution to determine the		
geographic and socioeconomic distribution of its lending, investing, and services.		
Following are other specific components of the community reinvestment plan required by		
the county:		
1. Lending. The plan shall provide information about:		

a. mortgage-lending efforts and products, including innovative loan products		
with more flexible terms, and how these efforts and products are meeting the credit needs		
of low and moderate income individuals and geographies;		
b. community development lending, by the ((bank)) commercial banking		
institution, that helps develop affordable housing and helps nonprofit organizations and		
private facilities expand job creation and support services for working families, with the		
goal of increasing economic stability; and		
c. small business lending, by the ((bank)) commercial banking institution, to		
establish businesses and create jobs, particularly those in low-income and minority		
census tracts that foster and support minority and women owned businesses; and		
d. lending, by the ((bank)) commercial banking institution, to finance		
improvements to public infrastructure within the county;		
2. Investing. The plan shall provide information about:		
a. tax credit investments, grants, corporate giving activities and nonprofit		
sponsorships, by the ((bank)) commercial banking institution, that provide and promote		
affordable housing, encourage self-sufficiency, and foster economic development; and		
b. grants and corporate giving activities, by the ((bank)) commercial banking		
<u>institution</u> , that provide or promote improvements to public infrastructure within the		
county; and		
3. Services. The plan shall provide information about:		
a. programs and community partnerships of the ((bank)) commercial banking		
institution that provide small-business development, workforce development, capacity		
building and asset development:		

b. community services involving ((bank)) commercial banking institution		
employees, including participation in consumer training or seminars, home-buyer		
seminars, tax-preparation services, and financial education for students and serving on		
nonprofit boards and committees;		
c. branch networks, including a record of opening and closing of branch		
offices and information about whether these changes have had a positive or negative		
effect, particularly in low- and moderate-income geographies; and		
d. services and efforts of the ((bank)) commercial banking institution that		
address the credit needs of low- and moderate-income individuals and geographies,		
including, but not limited to, affordable check cashing, alternatives to payday loans and		
prepaid debit cards, and other outreach and education opportunities aimed at assisting		
distressed home mortgages.		
((G.)) H. The community reinvestment plan shall include clear and measurable		
performance goals or standards to demonstrate that the ((bank)) commercial banking		
<u>institution</u> is making good faith efforts to follow through on commitments and elements		
of the plan referenced in subsection F. of this section.		
((H.)) <u>I.</u> The (( <del>director</del> )) <u>manager</u> of finance and business operations <u>division</u>		
shall reject a bid as nonresponsive for failure to include every component of this section		
in the <u>community reinvestment</u> plan submitted by a ((bank)) <u>commercial banking</u>		
institution.		
((I)) I. The ((hearty)) commercial hearting institution awarded the financial		
$((\underline{I}.)) \underline{J}.$ The $((\underline{bank}))$ commercial banking institution awarded the <u>financial</u>		

157	proficiency and to provide such individuals with lending, investing, and community
158	banking services ((to individuals with limited English proficiency)).
159	SECTION 5. Ordinance 17756, Section 5, and K.C.C. 4.14.048 are hereby
160	amended to read as follows:
161	A. The manager of the finance and business operations division shall annually
162	certify to the ((eounty)) council that the county's commercial banking institution has:
163	1. Made good-faith efforts to comply with all goals and commitments contained
164	within the community reinvestment plan. If the ((bank)) commercial banking institution
165	and the manager agree that an element cannot reasonably be achieved, the ((eounty))
166	council shall be notified within seven days of the agreement that the element cannot
167	reasonably be achieved;
168	2. Maintained its "outstanding" Community Reinvestment Act rating under
169	K.C.C.4.14.040.C; and
170	3. Complied with all provisions of the ((banking)) financial services contract.
171	B. The certification, and any notice that an agreement that an element cannot be
172	reasonably achieved as determined under subsection A.1. of this section, shall be ((made
173	to the council in the form of a paper original and an electronic copy)) electronically filed
174	with the clerk of the council, who shall retain the ((paper)) original and ((forward))
175	provide an electronic ((copies)) copy to all councilmembers, the council chief of staff, the
176	chief policy officer, and the lead staff for the budget and fiscal management committee or
177	its successor.
178	SECTION 6. Ordinance 12076, Section 43, as amended, and K.C.C. 4.14.050 are
179	hereby amended to read as follows:

The approved specifications shall be forwarded to all commercial banking
institutions capable of serving the county's financial service needs and shall be made
available to any ((bank)) commercial banking institution or individual interested in
providing the services and that also qualifies as a Washington state public depository
under RCW 36.48.060. A conference shall be arranged before submission of formal
proposals to receive input from the <u>commercial</u> banking <u>institution</u> community <u>on the</u>
approved specifications and answer any questions related to the approved specifications.
SECTION 7. Ordinance 17756, Section 7, as amended, and K.C.C. 4.14.070 are
hereby amended to read as follows:
Except for ((banking)) financial services contracts authorized by K.C.C. 4.14.080
or as otherwise provided by this chapter, the manager of the finance and business
operations division may not waive the requirements in this chapter for the county
((banking)) <u>financial services</u> contract. In administering the program, the manager shall:
A. Have the option to extend the existing ((banking)) financial services
contract((s)) by up to one calendar year should no ((banks)) commercial banking
<u>institutions</u> meet the ((county's requirements)) specifications through the request for
proposals process. ((In this instance, t))he manager shall notify the council
(immediately,)) seven days after extending the financial services contract. ((The director
shall identify any recommended changes to these requirements and seek council approval
of the changes, which approval shall be made by ordinance.)) The ((notice)) executive
shall ((be)) electronically file((d)) the notification as required in this subsection A. of this
section with the clerk of the council, who shall retain the ((electronic copy)) original and
provide an electronic copy to all councilmembers, the council chief of staff, the chief

policy officer, and the lead staff of the budget and fiscal management committee, or its		
successor. Any changes to the financial services specifications and the evaluation criteria		
shall follow the process as required by K.C.C. 4.14.040;		
B. Include a clause in ((all banking)) the financial services contract((s)) allowing		
the county to terminate the contract with one hundred eighty days' notice should the		
((bank)) commercial banking institution, at any time during the contract, lose its		
"outstanding" Community Reinvestment Act rating under K.C.C. 4.14.040.C;		
C. Exercise the county's option to terminate under subsection B. of this section if		
the ((bank)) commercial banking institution fails to cure as specified in the contract or		
subsection D. of this section, and notify the council within seven days of sending the		
notice to the commercial banking institution should ((any)) the commercial banking		
institution under contract with the county lose its "outstanding" Community		
Reinvestment Act rating under K.C.C. 4.14.040.C. during the course of the contract. The		
executive shall electronically file the notification required in this subsection C. of this		
section with the clerk of the council, who shall retain the original and provide an		
electronic copy to all councilmembers, the council chief of staff, the chief policy officer,		
and the lead staff of the budget and fiscal management committee, or its successor;		
D. If the ((bank)) commercial banking institution does not comply with any		
provision of the ((banking)) financial services contract:		
1. Upon finding a first breach of the ((banking)) financial services contract,		
immediately inform the ((bank)) commercial banking institution of the breach and offer		
the ((bank)) commercial banking institution ninety days to cure the breach((; provided		
that)). However, if the bank receives a Community ((Reinvetsment)) Reinvestment Act		

rating from ((a federal regulator agency)) the U.S. Office of the Comptroller of the		
Currency, the U.S. Board of Governors of the Federal Reserve Bank, and the Federal		
<u>Deposit Insurance Corporation</u> that is below <u>"outstanding"</u> for the assessment area that		
includes the geographical boundaries of King County, the manager of the finance and		
business operations division has the discretion to allow the (( $\frac{bank}{c}$ )) $\frac{commercial\ banking}{c}$		
institution to cure ((this)) that problem by requesting that the ((bank)) commercial		
banking institution immediately update its community reinvestment plan to address		
specific deficiencies noted in the rating process; reinstated by ((a federal regulator		
agency)) the U.S. Office of the Comptroller of the Currency, the U.S. Board of		
Governors of the Federal Reserve Bank, and the Federal Deposit Insurance Corporation		
within two years from the date of the rating downgrade;		
2. After ninety days after a first breach, if the ((bank)) commercial banking		
institution has not corrected the breach, issue a one-hundred-eighty-day termination		
notice;		
3. If the ((bank)) commercial banking institution breaches the contract a second		
time during the term, immediately inform the ((bank)) commercial banking institution of		
a second breach and require of the ((bank)) commercial banking institution a payment to		

248	4. If, after ninety days of a second breach, the ((bank)) commercial banking
249	institution has not corrected the breach, issue a one-hundred-eighty-day termination
250	notice;
251	5. If ((a bank)) the commercial banking institution breaches the contract a third
252	time during the term, immediately inform the ((bank)) commercial banking institution of
253	a second breach and require from the ((bank)) commercial banking institution a payment
254	equal to ten percent of the previous year's total commercial banking fees incurred by the
255	county. The county may then use the penalty funds to contract with a nonprofit
256	organization or organizations increasing access to consumer credit, subject to
257	appropriation. The ((bank)) commercial banking institution then has ninety days to
258	correct the breach;
259	6. If, after ninety days of a third breach, the ((bank)) commercial banking
260	institution has not corrected the problem that led to the breach, issue a one-hundred-
261	eighty-day termination notice; and
262	7. If ((a bank)) the commercial banking institution breaches the contract for a
263	fourth time during the term, immediately issue a one-hundred-eighty-day termination
264	notice. ((; and
265	8. Issue any notices required under this section)) The manager shall notify the
266	council of any breach of contract and the action taken by the county as required in this
267	subsection D. of this section within seven days of the breach of contract. The executive
268	shall $((be))$ electronically file $((d))$ the notifications with the clerk of the council, who
269	shall retain the ((electronic copy)) original and provide an electronic copy to all

270	councilmembers, the chief of staff, the chief policy officer, and the lead staff of the
271	budget and fiscal management committee or its successor; and
272	E. Arrange for the ((bank)) commercial banking institution to make a
273	presentation to the county's executive finance committee, at least once a year that
274	includes an update of the community reinvestment plan and a report on the progress of
275	fulfilling commitments in the community reinvestment plan.
276	SECTION 8. Ordinance 17756, Section 8, and K.C.C. 4.14.080 are hereby
277	amended to read as follows:
278	The county may enter into a ((banking)) financial services contract with another
279	((bank)) commercial banking institution that is not the county's main ((banking))
280	financial services ((provider)) commercial banking institution for the convenience of one
281	or more local governments for which the county serves as treasurer. In these
282	circumstances, the ((eontractual banking)) financial services contract shall be paid for by
283	the local government or governments and the manager of the finance and business
284	operations division may waive portions of the((se)) requirements contained within this
285	chapter to provide a convenience to the ((other)) local government or governments.
286	SECTION 9. The following are hereby repealed:

287	A. Ordinance 17756, Section 4, and	l K.C.C. 4.14.045; and
288	B. Ordinance 12076, Section 44, ar	nd K.C.C. 4.14.060.
	Ordinance 19637 was introduced on 6/6/20 Metropolitan King County Council on 6/2	- · · · · · · · · · · · · · · · · · · ·
		bowski, Dunn, Kohl-Welles, Perry, , von Reichbauer and Zahilay
		KING COUNTY COUNCIL KING COUNTY, WASHINGTON
		DocuSigned by:  Daud Upto
		Dave Upthegrove, Chair
	ATTEST:  DocuSigned by:  Melani Pedroga  8DE1BB375AD3422	
	Melani Pedroza, Clerk of the Council	
	APPROVED this day of	,
		Dow Contabion 4FBCAB8196AE4C6
		Dow Constantine, County Executive
	Attachments: None	

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Melani Pedroza

melani.pedroza@kingcounty.gov

Clerk of the Council King County Council

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**Dow Constantine** 

Dow.Constantine@kingcounty.gov

King County Executive

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Envelope Summary Events	Status	Timestamps	
Envelope Sent	Hashed/Encrypted	6/28/2023 2:54:32 PM	
Certified Delivered	Security Checked	7/3/2023 3:55:43 PM	
Signing Complete	Security Checked	7/3/2023 3:55:55 PM	
Completed	Security Checked	7/3/2023 3:55:56 PM	
Payment Events	Status	Timestamps	
Electronic Record and Signature Disclosure			

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From time to time, King County-Department of 02 (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

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At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

#### Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

#### Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

# All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

# **How to contact King County-Department of 02:**

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: cipriano.dacanay@kingcounty.gov

# To advise King County-Department of 02 of your new email address

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at cipriano.dacanay@kingcounty.gov and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

# To request paper copies from King County-Department of 02

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to cipriano.dacanay@kingcounty.gov and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

#### To withdraw your consent with King County-Department of 02

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;

ii. send us an email to cipriano.dacanay@kingcounty.gov and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process.

# Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: <a href="https://support.docusign.com/guides/signer-guide-signing-system-requirements">https://support.docusign.com/guides/signer-guide-signing-system-requirements</a>.

# Acknowledging your access and consent to receive and sign documents electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

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- Until or unless you notify King County-Department of 02 as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by King County-Department of 02 during the course of your relationship with King County-Department of 02.