

#### **KING COUNTY**

1200 King County Courthouse 516 Third Avenue Seattle, WA 98104

#### **Signature Report**

June 27, 2006

#### Ordinance 15536

**Proposed No.** 2006-0051.1

Sponsors Hague

.1	AN ORDINANCE authorizing the executive to execute a
2	purchase and sale agreement and all necessary conveyance
3	documents to complete the sale of the county-owned
4	property known as the North Lake Union Upper parcel to
5	Touchstone Corporation, located in council district 2.
6	
7	
8	BE IT ORDAINED BY THE COUNCIL OF KING COUNTY:
9	SECTION 1. Findings:
10	A. King County owns 1.67 acre (72,893 square feet) parcel of land, commonly
11	known as the North Lake Union Maintenance Facility or Tank Farm, located at 3301
12	Densmore Ave. North adjacent to Gasworks park in the city of Seattle, Washington.
13	King County Metro transit division is the custodian.
14	B. The property was originally developed as a bulk fuel storage facility by the
15	Standard Oil Company of California (now Chevron Products Company) in the 1920s.
16	The property was purchased from Chevron by the Municipality of Metropolitan Seattle
17	(now King County Metro) as a fuel storage depot in 1982.

18	C. King County Metro transit currently uses the site to house certain maintenance
19	functions. These functions include bus shelter cleaning, a paint shop and landscaping of
20	transit facilities. There are approximately fifty-five people who currently work at this
21	facility.
22	D. King County Metro transit division received an unsolicited letter of intent in
23	October 2003 requesting to purchase the North Lake Union upper parcel and in return
24	King County Metro transit division would:
25	1. Receive a new maintenance site and facility;
26	2. Receive three million dollars in cash; and
27	3. Have the purchaser clean up any contaminated soil encountered during the
28	development of the property at their expense.
29	E. King County transit division concluded that the offer was of exceptional value
30	to the county.
31	F. The transit division seeks to divest itself of the North Lake Union upper parcel
32	if certain conditions can be met.
33	G. The conditions set forth that make it possible for the transit division to divest
34	itself of this property are a cash payment of at least three million dollars, participation in
35	an environmental cleanup worth at least two million dollars and the replacement of
66	transit's existing maintenance facility, estimated to cost six million dollars.
7	H. Ordinance 15083, which adopted the 2005 Annual Budget for King County,
8	provided for the funding of certain capital projects.

61

12526 Aurora Ave. North.

39	I. Ordinance 15083 included a provision requiring the King County executive to
40	submit to the King County council a request for proposals ("RFP") an all cash alternative
41	to the above criteria.
42	J. On January 10, 2005, the King County executive submitted to the King County
43	council a motion requesting approval for an RFP to advertise the upper parcel for sale to
44	the public.
45	K. On January 26, 2005, the budget and fiscal management committee amended
46	the motion to reduce the amount requested under the all cash alternative to the appraised
47	value of the property, or \$4.35 million dollars. The motion was referred to the full
48	council with a due pass recommendation as amended.
49	L. On February 7, 2005 the full council voted to approve the RFP as amended
50	and the motion was adopted.
51	M. On March 25, 2005 King County facilities management division, real estate
52	services section did advertise the approved RFP for the sale of the upper parcel which
53	included the all cash alternative, with responses due on May 25, 2005.
54	N. Two responses to the RFP were received on May 25, 2005, one under the all
55	cash alternative from Renova, a specialist in redevelopment of contaminated sites in the
56	amount of 4.4 million dollars and one under the cash and replacement facility alternative
57	from Touchstone Corporation with a cash value of 3.05 million dollars, site cleanup and a
58	replacement site built to the specifications included in the RFP. The replacement site is
59	currently under contract by Touchstone Corporation for three million dollars, consists of
60	approximately ninety thousand square feet or 2.06 acres more or less and is located at

62	O. Concurrently with the advertisement of the RFP, The transit division prepared
63	a relocation study necessary to properly evaluate not only the proposals received from the
64	RFP, but all of the possibilities associated with this maintenance function. The study
65	evaluated the following alternatives to the replacement site option in the RFP.
66	1. Whether or not the transit division has underutilized property large enough to
67	accommodate the maintenance employees currently located at the North Lake Union site;
68	2. The cost to relocate those employees; and
69	3. The cost of remaining at the North Lake Union facility.
70	The study concluded that the relocation to a new facility under the terms of the RFP was
71	the most desirable outcome under any relocation plan.
72	P. A selection committee met twice in June of 2005 to review the two proposals.
73	The selection committee concluded that the value of Touchstone Corporation's proposal
74	to King County was in the range of ten million to thirteen million dollars. This included
75	the cash value of the offer, the value of the replacement site and the value of the new
76	facility on the replacement site. The value of the Renova offer to King County was 4.4
77	million dollars in cash.
78	Q. At its second meeting, the selection committee selected Touchstone
79	Corporation proposal as being the best value to King County and notified Touchstone
80	Corporation of its acceptance of its proposal.
81	R. A purchase and sale agreement with Touchstone Corporation was negotiated,
82	which is attached to this ordinance.

83	S. The council hereby finds pursuant to K.C.C. 4.56.100 that unique
84	circumstances exist that make a negotiated direct sale of the North Lake Union upper
85	parcel to Touchstone Corporation in the best interests of the public.
86	SECTION 2. The King County executive is hereby authorized to execute a

SECTION 2. The King County executive is hereby authorized to execute a purchase and sale agreement, substantially in the form of Attachment D to this ordinance, and any other necessary documents to sell the property known as the North Lake Union upper parcel to Touchstone Corporation under the terms of the attached purchase and sale

**Attachments** 

90	agreement.			
91		PROPERTY NAM	ſE AJ	PPRAISED
92	PARCEL	TAX ACCT. NO.	<del></del>	VALUE
93	North Lake Union	408330 6985		\$4,350,000.00
94	Upper Parcel		<b>.</b>	
95				
	County Council on 6  Yes: 8 - N  Gossett, N	Council	vote: oauer, Ms. Lambert, Mr. l	Dunn, Mr.  ZOOG JUN 30 PN 1: 53  KE CELVED

6

A. Request for Proposal, B. Touchstone Proposal, C. Real Estate Purchase and Sale Agreement, D. Parcel Map and Data, E. Metro Transit Division--Department of Transportation--North Lake Union - Upper Parcel Specifications For A Required Public Viewing Platform--30 March 2005

#### Attachment A

# 15536

#### REQUEST FOR PROPOSAL

King County

Facilities Management Division Real Estate Services Section 500 Fourth Avenue, Room 500 Seattle, Washington 98104

http: www.metrokc.gov

King County 206-205-5571 TTY Relay: 711 2006-051

PROPOSAL NUMBER: RFP 202-05RLD

PROPOSAL **May 25, 2005** TIME: 2:00 p.m. OPENING

DATE:

All Proposals shall be submitted to King County's Real Estate Services Section NO LATER THAN May 25, 2005, 2:00 P.M. EXACTLY

SELLER: Bob Thompson

5<sup>th</sup> Floor, Room 500 Seattle, WA 98104 FAX- 206-296-7467

**REQUISITION #: GG35903** 

TITLE: North Lake Union-Upper Parcel- Maintenance and Repair Facility
King County Department of Transportation

Sealed proposals are hereby solicited and will be received only at the office of Real Estate Services Section at 500 4<sup>th</sup> Avenue, 5<sup>th</sup> Floor, Seattle, WA 98104, no later than 2 p.m. May 25, 2005, regarding the sale of North Lake Union Upper Parcel, for the King County Department of Transportation, Metro Transit Division. A purchaser is sought by King County in accordance with the following and the attached instructions, requirements, and specifications.

<u>Pre-Proposal Conference</u>: A conference to discuss questions related to this RFP, specifically the requirements for a Replacement Site and Facility, *Alternative A*, shall be held on Wednesday, April 13, 2005 at 10:30 a.m. to give all interested parties an overview of some preliminary RFP requirements. The conference will be held at the King County King Street Center Building, 8<sup>th</sup> Floor, 201 South Jackson Street, Seattle, Washington.

Questions: After the Pre-Proposal Conference, Proposers will be required to submit any further questions in writing prior to the close of business, 5:00pm, Thursday, April 21, 2005 in order for staff to prepare any response required to be answered by Addendum. Questions must be sent, preferably via e-mail, directly to the following King County staff Primary – Bob Thompson at <a href="mailto:bob.thompson@metrokc.gov">bob.thompson@metrokc.gov</a> 206-296-7494. Secondary – Dave Crippen at <a href="mailto:dave.crippen@metrokc.gov">dave.crippen@metrokc.gov</a> 206-263-4647. Questions may also be sent via fax or mail to the fax line or address above. If sent by mail, the questions must be received by the deadline stated above.

#### NOTE: INFORMATION WITHIN BORDERED AREA MUST BE COMPLETED AND SIGNED.

This document can be made available from the ADA Liaison, at (206) 684-1681 or TDD (206) 296-0100, in large print, audio cassette, or Braille

Legal Name Of Purchaser (Print Or Type)		Name Of Authorized Representative (Print Or Type)		
Street			Title	•
City	State	Zip	Signature	
Telephone Number Fax Numl		Fax Number	E-Mail Address	

<u>Submittal:</u> King County requires the Proposer to sign and return this entire Request for Proposal (RFP) document. The Proposer shall provide one (1) unbound original and six (6) copies of the Proposal response, data and attachments offered. The original in both cases shall be <u>noted</u> or <u>stamped</u> "Original".

#### **SECTION I - GENERAL INFORMATION**

- A. King County is an Equal Opportunity Employer and does not discriminate against individuals or firms because of their race, color, creed, marital status, religion, age, sex, national origin, sexual orientation, or the presence of any mental, physical or sensory handicap in an otherwise qualified handicapped person.
- B. All submitted Proposals and evaluation materials become public information and may be reviewed by appointment by anyone requesting to do so at the conclusion of the evaluation, negotiation, and award process. This process is concluded when a signed Purchase and Sale Agreement is completed between King County and the final selected Proposer. Please note that if an interested party requests copies of submitted documents or evaluation materials, a standard King County copying charge per page must be received prior to processing the copies. King County will not make available photocopies of pre-printed brochures, catalogs, tear sheets or audio-visual materials that are submitted as support documents with a Proposal. Those materials will be available for review at the King County Real Estate Services Section, at 500 4<sup>th</sup> Avenue, 5<sup>th</sup> Floor, Seattle, WA.
- C. No other distribution of Proposals will be made by the Proposers prior to any public disclosure regarding the RFP, the Proposal or any subsequent awards without written approval by King County. For this RFP all Proposals received by King County shall remain valid for one hundred and eighty (180) days from the date of submittal. All Proposals received in response to this RFP will be retained.
- D. Proposals shall be prepared simply and economically, providing a straightforward and concise, but complete and detailed, description of the Proposer's abilities to meet the requirements of this RFP. Fancy bindings, colored displays and promotional materials are not desired. Emphasis shall be on completeness of content.
- E. King County reserves the right to reject any or all Proposals that are deemed not responsive to its needs or this RFP.
- F. In the event it becomes necessary to revise any part of this RFP, an addenda shall be provided to all Proposers who, to the knowledge of King County staff, received the original RFP.
- G. King County is not liable for any cost incurred by the Proposer prior to execution of the Purchase and Sale Agreement.
- H. A Purchase and Sale Agreement may be negotiated with the Proposer whose Proposal is most advantageous to King County in accordance with the selection process set forth herein. King County reserves the right to reject any or all Proposals submitted or cancel this RFP at any time. Entering into a Purchase and Sale Agreement with the successful Proposer is contingent upon approval by the King County Council.
- I. It is proposed that if a selection is made as a result of this RFP, a Purchase and Sale Agreement will be negotiated. If negotiations are not successful with the selected candidate negotiations may be initiated with another Proposer until the project is canceled or an acceptable Purchase and Sale Agreement is executed.
- J. News releases pertaining to this RFP, the services, or the project to which it relates, shall not be made without prior approval by, and then only in coordination with, the King County Department of Executive Services.
- K. No Proposal shall be accepted after the time and date specified on the Request for Proposal. There shall be no exceptions to this requirement.
- L. King County agencies' staff is prohibited from speaking with potential Proposers about the project during the solicitation.
  - Please direct all questions to: Bob Thompson at 500 4<sup>th</sup> Avenue 5<sup>th</sup> Floor, Seattle, WA 98104. Bob.thompson@metrokc.gov /206-296-7494.

NOTE: Documents and other information are available in alternate formats for individuals with disabilities upon advance request by calling Mary Lou Allwine at 206-296-4210 or TTY711.

- M. King County has a mandatory process for receiving protests based upon either Proposals or Agreement awards. If you would like to receive or review a written description of this process and the required time-frames for filing a protest, please contact the Seller named on the front page of this document or call Real Estate Services at 206-296-7494.
- N. King County is committed to reducing costs and facilitating timely communication to the community by using electronic means to convey information. As such, most Invitations to Bid and Requests for Proposal, as well as related exhibits, appendices, and issued addenda can be found on the King County Internet Web Site, located at <a href="http://www.metrokc.gov/finance/procurement">http://www.metrokc.gov/finance/procurement</a>. Please refer to the "RFPs, RFQs & ITBs / New / Consultants" portion of the site (note: some documents or portions thereof may not be posted on the site. Please note any special messages regarding a particular solicitation). This information is posted at the Web Site as a convenience to the public, and is not intended to replace the King County process of formally requesting Proposal documents and providing the County with contact information for the potential Proposer. Each Proposer bears the responsibility to confirm the completeness and accuracy of all documents pertaining to a given solicitation, including the receipt of all issued addenda.

If a Proposer downloads a document from the Web Site and does not contact the Real Estate Services Section Office to obtain a hard copy, the Proposer must use the "Feedback" (Envelope) button at the bottom of the Web page to convey the Proposer's company name, contact name, mailing address and phone/fax number to the County. Please note which document/documents were downloaded.

After Proposals have been opened in public, the County will post a listing of those submitting Proposals at the King County Internet site. Please refer to the "RFPs, RFQs & ITBs / Awarded / Consultants" portion of the site for a listing, as well as for a notification of a final award.

Unless otherwise requested, letters and other transmittals pertaining to this RFP will be issued to the e-mail address noted in our files and after submittal, noted on the first page of this document. If other personnel should be contacted via e-mail in the evaluation of this Proposal, or to be notified of evaluation results, please complete the information in the table below.

Contact Name	Title	Phone	E-mail address
		· .	

- O. Washington State Public Disclosure Act (RCW 42.17) requires public agencies in Washington to promptly make public records available for inspection and copying unless they fall within the specified exemptions contained in the Act, or are otherwise privileged.
- P. Proposals submitted under this RFP shall be considered public documents and with limited exceptions Proposals will be available for inspection and copying by the public at the conclusion of the evaluation, negotiation and award process.

If a Proposer considers any portion of his/her Proposal to be protected under the law, the Proposer shall clearly identify on the page(s) effected such words as "CONFIDENTIAL," PROPRIETARY" or BUSINESS SECRET." The Proposer shall also use the descriptions above in the following table to identify the effected page number(s) and location(s) of any material to be considered as confidential (attach additional sheets as necessary). If a request is made for disclosure of such portion, the County will determine whether the material should be made available under the law. If the material is not exempt from public disclosure law, the County will notify the Proposer of the request and allow the Proposer five (5) days to take whatever action it deems necessary to protect its interests. If the Proposer fails or neglects to take such action within said period, the County will release the portion of the Proposal deemed subject to disclosure. By submit-

ting a Proposal, the Proposer assents to the procedure outlined in this paragraph and shall have no claim against the County on account of actions taken under such procedure.

Type of exemption	Beginning Page / Location	Ending Page / Location
,		

- R. Proposers are urged to use recycled/recyclable products and both sides of paper for printed and photocopied materials, whenever practicable, in preparing responses to this RFP.
- S. Please see the Proposal Identification Label on the last page of this document.

#### SECTION II - PROJECT INFORMATION AND EVALUATION PROCESS

The objective of this Request for Proposal is to provide options for the County and maximize participation by providing two Proposal Alternatives (A & B). Each Proposer may submit a Proposal for Alternative A, Alternate B, or both.

King County will in its sole discretion select the alternative (A or B) that best meets the County's needs and will select a Proposer to the County's selected alternative for Agreement award, if any.

Additionally, rather than selecting an Alternative and making a selection from Proposals to that Alternative, King County may instead elect to evaluate Proposals to Alternative A against Proposals to Alternative B to select a Proposal for Agreement award.

The ultimate entry of a Purchase and Sale Agreement with the successful Proposer is contingent upon approval by the King County Council.

Note: A pre-RFP advertisement conference was held on June 23, 2004 to give all interested parties an overview of some preliminary RFP requirements, specifically the requirements for a Replacement Site and Facility, *Alternative A*.

#### A. Project Goals

The King County Department of Executive Services is please to offer this opportunity for interested parties to respond to a RFP for the purchase of the North Lake Union Upper Parcel (NLUUP) for a sale price in cash.

#### **ALTERNATIVE A - REPLACEMENT FACILITY ALTERNATIVE**

Under Alternative A, in addition to purchasing the NLUUP for a sale price in cash, the successful Proposer must provide as an additional inducement for the sale and at the Proposer's sole cost, a turn key Replacement Site and Replacement Facility for King County Metro Transit's existing Maintenance and Repair Facility, which is currently located on the NLUUP. The Facility may be constructed by the Proposer following entry into a Purchase and Sale Agreement, or may be an existing structure that either meets the requirements of this RFP or will be retrofitted by the Proposer to meet the requirements of this RFP. Following the County's acceptance of the Replacement Site and Facility, ownership of the Replacement Site and Facility will be conveyed to the County by Statutory Warranty Deed and the County will then convey the NLUUP to the Proposer.

The County's goals in selling the NLUUP under Alternative A are as follows:

- To receive a cash payment equal to or greater than \$3,000,000.
- To receive a Replacement Site and Facility for Transit's Maintenance and Repair Facility per required Performance Specifications, which can be a newly constructed or a retrofit of an existing facility.
- To ensure that the future development and use of the North Lake Union Upper Parcel are consistent with Metro Transit's Master Plan for the Parcel.
- To ensure that any contaminated soil removed from the NLUUP for future development is disposed to the maximum extent possible, by an approved thermal desorption method.
- That the Purchaser's project on the NLUUP includes design features, which preserve view corridors, and incorporate features that are compatible with the neighborhood and enhance the community character.

#### **ALTERNATIVE B -- ALL CASH ALTERNATIVE**

The County's goals in selling the NLUUP under Alternative B are as follows:

- To receive a maximum cash payment.
- To ensure that the future development and use of the North Lake Union Upper Parcel are consistent with Metro Transit's Master Plan for the Parcel.

- To ensure that any contaminated soil removed from the NLUUP for future development is disposed to the maximum extent possible, by an approved thermal desorption method.
- That the Purchaser's project on the NLUUP includes design features, which preserve view corridors, and incorporate features that are compatible with the neighborhood and enhance the community character.

#### B. NLUUP Site Information

#### 1. Site Description

The NLUUP is located at 3301 Densmore Ave North, Seattle, WA 98103, with an alternate address of 1602 North Northlake Way. The King County tax parcel number is 408330-6985. The Parcel consists of 1.673 acres; 72,893 square feet. The Parcel is zoned IC-45: Industrial Commercial Zone with a 45-foot height restriction. The site is outside the 100-year flood zone. The site is located in a "geological hazard area" as defined in SMC chapter 25.09, Regulations for Environmentally Critical Areas. The site is presently used as a King County Transit Maintenance and Repair Facility consisting of three masonry structures that were built in the 1920s, encompassing approximately eighteen thousand six hundred (18,600) square feet.

#### 2. Site Environmental Constraints and Requirements

The NLUUP was once used as a bulk fuel terminal by Standard Oil Company of California, (currently Chevron Products Company) and King County. This use produced contaminated soils. King County and Chevron entered into a Consent Decree with the Department of Ecology (DOE) in November 1998. King County and Chevron entered into a Cost Sharing Agreement in January 1999. A portion of the Consent Decree's Action Plan required cleanup has been completed and on-going monitoring continues.

Any future development on the NLUUP that disturbs the soils may require entry of an amendment to the Consent Decree that would include a revised Cleanup Action Plan as well as inclusion of the new owner of the NLUUP as a party to the Consent Decree. If an amendment to the Consent Decree is required the Purchaser shall be responsible for and cost of obtaining the amendment, at its sole cost.

All costs and liability associated with the removal and treatment of contamination, due to the future development of the site or otherwise will be borne by the Purchaser.

If the Incremental Costs (total costs to treat and remove soil-minus costs to remove soil) to treat the contaminated soil, as part of the Proposer's development, are less than TWO MILLION DOLLARS (\$2,000,000) then the Purchaser will pay the County an amount equal to at least 50% of the difference between TWO MILLION DOLLARS (\$2,000,000) and the actual incremental cost of cleanup.

#### C. Background Materials

The materials below are available by contacting Bob Thompson at 500 4<sup>th</sup> Avenue, 5<sup>th</sup> Floor, Seattle WA 98104 (e-mail: <u>bob.thompson@metrokc.gov</u>; phone: 206-296-7494). There is a copying charge per package of \$153.00 to be paid at the time of pick up.

- · Aerial photo of the site and surrounding area
- Site Plan and Floor Plan of current NLUUP uses
- Draft Remedial Investigation and Feasibility Study (RI/FS) by AGI, November 1993
- Consent Decree with DOE dated November 28, 1998
- Quarterly Cleanup Status Reports for 2003
- Performance Specifications required for a Replacement Facility under Alternative A
- Programming Prospectus for a Replacement Site under Alternative A
- Environmental Engineer analysis of amount of contaminated soil that could be required to be removed for a new development on the NLUUP and cost associated with proper disposal thereof (This report is for reference only and can not be relied upon for actual development of the NLUUP.)

- Preliminary Title Report
- Matrix to be used to evaluate proposed Replacement Site locations for Alternative A
- King County Right of Entry Permit Template
- Facilities North Asbestos Abatement Contract SR007
- County Standard Purchase and Sale Agreement Template
- Specifications for Viewing Platform will be available on March 30, 2005.

#### D. Selection Process and Proposal Evaluation

This RFP outlines the information necessary to understand the selection process and the documentation required for submitting a proposal for this Purchase.

After reviewing this RFP and attending the Pre-Proposal Conference, any prospective Proposer that determines it has the necessary expertise and experience to successfully satisfy the above-stated goals and below stated requirements of King County, shall apply for consideration by submitting a Letter of Interest and Proposal specifying Alternative A, B, or both. Those parties submitting Letters of Interest and Proposals shall be referred to as "Proposers."

For its proposal ("Proposal") hereunder, each Proposer shall submit one (1) original Letter of Interest and original Proposal. Further, Proposers shall submit six (6) copies of both its Letter of Interest and Proposal. The Letter of Interest shall not exceed two (2) pages and shall contain information not requested in the Proposal that the Proposer deems important. Following receipt of Letters of Interest and Proposals and at the County's sole discretion, the Evaluation Committee reserves the right to request additional information.

Each Applicant's Proposal will be evaluated by the Evaluation Committee ("Committee") that will consist of staff from the Department of Transportation and the Department of Executive Services. Proposers may be requested to make an oral presentation to the Committee as part of the selection process. The Committee will review and evaluate Proposals using the evaluation criteria set forth in this RFP.

The recommended Proposer will be determined by the Committee, who will select the Proposal that it believes best meets the requirements set forth in the RFP. King County reserves the right to reject any and/or all Proposals, or cancel this RFP at any time. In addition, King County reserves the right to select for evaluation and consideration only that Proposal determined by the County to best meet its needs. The County will then begin the process of entering into a Purchase and Sale Agreement with the successful Proposer (contingent upon approval by the King County Council).

#### E. Proposal Alternatives and Evaluation Criteria

The evaluation format for this RFP is that each Proposer must meet the Minimum Cash and Qualification Requirements ("Requirements") set forth below for the applicable Alternative.

The County in its sole discretion will select an Alternative (A or B) and Agreement award, if any, will then be made to the qualified Proposer to the County's selected Alternative who offers the highest cash price above the selected Alternative's minimum cash requirement, for the purchase of the NLUUP. Additionally, rather than selecting an Alternative and the highest ranked Proposal to that Alternative, the County may elect to evaluate Proposals to Alternative A against those to Alternative B and make an Agreement award, if any, to the Proposal deemed by the County to have the highest overall economic value to the County.

In the case of two (2) exact cash price offers or two Proposals deemed equivalent in value by the County by Proposers meeting the Requirements, the highest percentage (%) offered to King County as described in sections1B below, may be used as the tiebreaker.

#### **ALTERNATIVE A - REPLACEMENT FACILITY ALTERNATIVE**

- 1. Minimum Cash Requirements
  - a) Proposer must offer <u>at least THREE MILLION DOLLARS</u> (\$3,000,000) cash for the NLUUP. Applicants not meeting this requirement shall be rejected.

b) A Proposer must offer to pay King County in the event the Incremental Costs associated with the contamination cleanup of NLUUP site development are less than TWO MILLION DOLLARS (\$2,000,000). At a minimum, a Proposer must offer to pay in such event an amount equal to at least 50% of the difference between the actual Incremental Costs and TWO MILLION DOLLARS (\$2,000,000). (highest percentage offered to King County used as tiebreaker)

#### 2. Minimum Qualification Requirements

- a) Replacement Site and Facility
  - Location of Replacement Site
     The minimum acceptable boundaries are:

Northern Boundary-Snohomish County line Southern Boundary-South Spokane Street Eastern Boundary-Western edge of Lake Washington Western Boundary-Puget Sound

2) The Matrix (Instrument used for evaluation of Sites that fit within the above reference acceptable boundaries)

The Replacement Site offered must receive a score of at least 25 points (on a 28 point scale) in order to qualify.

- Performance Specifications
   Proposal must adhere to all the Performance Specifications.
- 4) Parameters of Replacement Site:
  - Proposer must show proof of control of the Site or Sites listed in its Proposal.
  - The Site/Sites must be free of encumbrances that in the judgment of King County Transit, will negatively impact the value, ownership, construction or operation of the Replacement Site and Facility, or the Proposer must be able to clearly demonstrate that at the time of conveyance the Site can be cleared of such encumbrances.
  - The Site must be conveyed to the County by a Statutory Warranty Deed.
  - The Site must be clear of contaminated soil and hazardous substances, per the DOE standard acceptable levels for industrial use prior to conveyance to the County.
- b) Proposer Experience and Responsibility
  - If the Proposed Replacement Facility will be newly constructed or a retrofit of an existing improvement, the Proposer must show proof of successful completion of projects similar in size and complexity to the Proposed Replacement Facility, in the Seattle Metropolitan Statistical Area.
  - 2) Proposer must show proof of successful completion of projects, similar in size and complexity to the Proposer's proposed project for the NLUUP, in the Seattle Metropolitan Statistical Area.
  - Proposer must show evidence that the key team members have worked together on recent projects in the past five (5) years.
  - 4) Proposer must show evidence of the apparent financial capacity of the Proposer and Proposer's financiers, if any.
  - 5) Proposer must provide a list of at least five (5) references.
- c) Community elements of the Proposer's Project on the NLUUP
  - The Proposer's project on the NLUUP must, at a minimum, meet the LEED (Leadership in Energy and Environmental Design) Green Building Rating System of Silver for either the New Construction or Core and Shell category.

- 2) The Proposer's project must demonstrate a pedestrian friendly design that takes into consideration the pedestrian needs of all four streets abutting the parcel.
- 3) The Proposer will not be allowed to apply for a height variance from the City of Seattle. This restriction will be imposed by a deed restriction and will run with the land. If the Proposer applies for any land use change to the NLUUP, the height limit deed restriction will still apply.
- 4) The Proposer will incorporate into its project on the NLUUP a public viewing platform per the required specifications.

#### **ALTERNATIVE B - ALL CASH ALTERNATIVE**

- 1. Minimum Cash Requirements:
  - a) A Proposer must offer <u>at least FOUR MILLION THREE HUNDRED THOUSAND DOLLARS</u> (\$4,300,000) cash for the NLUUP. Applicants not meeting this requirement shall be rejected.
  - b) A Proposer must offer to pay King County in the event the Incremental Costs associated with the contamination cleanup of NLUUP site development are less than TWO MILLION DOLLARS (\$2,000,000). At a minimum, a Proposer must offer to pay in such event an amount equal to at least 50% of the difference between the actual Incremental Costs and TWO MILLION DOLLARS (\$2,000,000). (highest percentage offered to King County used as tiebreaker)
- 2. Minimum Qualification Requirements:
  - a) Proposer Experience and Responsibility
    - 1) Proposer must show proof of successful completion of projects; similar in size and complexity to the Proposer's proposed project for the NLUUP, in the Seattle Metropolitan Statistical Area.
    - 2) Proposer must show evidence that the key team members have worked together on recent projects in the past five (5) years.
    - Proposer must show evidence of the apparent financial capacity of the Proposer and Proposer's financiers, if any.
    - 4) Proposer must provide a list of at least five (5) references.
  - b) Community elements of the Proposer's Project on the NLUUP
    - The Proposer's project must, at a minimum, meet the LEED (Leadership in Energy and Environmental Design) Green Building Rating System of Silver for either the New Construction or Core and Shell category.
    - 2) The Proposer's project must demonstrate a pedestrian friendly design that takes into consideration the pedestrian needs of all four streets abutting the parcel.
    - 3) The Proposer will not be allowed to apply for a height variance from the City of Seattle. This restriction will be imposed by a deed restriction and will run with the land. If the Proposer applies for any land use change to the NLUUP, the height limit deed restriction will still apply.
    - 4) The Proposer will incorporate into its project on the NLUUP a public viewing platform per the required specifications.

#### F. Applicants Proposals

Proposals shall be submitted according to the criteria established in this RFP. Proposals that fail to be submitted in accordance with the procedures and specified requirements herein may be considered "non-responsive" and will be subject to rejection by the County. Proposers are discouraged from submitting lengthy Proposals. All costs incurred in the preparation and submittal of a Proposal, as well as the costs resulting from on-going participation in this RFP process, shall be borne by the Proposers. The County shall not reimburse Proposers for such costs under any condition.

#### G. Schedule (some dates possibly tentative)

Issue Request for Proposal	March 24, 2005
Pre-proposal Conference	April 13, 2005 10:30 a.m.
Final Questions deadline	April 21, 2005 C.O.B.
Due Date for proposals	May 25, 2005 2:00pm
Determination of Selected Purchaser	June 23, 2005

#### H. Proposal Format

All Proposals must respond to the criteria contained in this RFP. Each copy of the Proposal shall include the name and address of the Proposer. King County reserves the right to request additional information following its review of the initial Proposal.

#### I. Submittal Materials

In order to be responsive to this RFP, the Proposer must at a minimum submit the following items:

- A sum certain purchase offer for the NLUUP to be paid in cash at closing
- Team member resumes
- A description of the significant members of the Proposer team and the role of each member
- Proposed location (s) of Replacement Site and proof of control of the Site/Sites (Alternative A only)
- Documentation that demonstrates the Proposer's financial capacity to complete all requirements of the Purchase and Sale Agreement
- Contact information for Proposer's financiers, if any
- Signed statement in the form available from King County that states Purchaser will provide a Replacement Facility that meets the Performance Specifications (Alternative A only)
- An overview, which includes a simple schematic design, of the Proposer's proposed project for the NLUUP that is consistent with the King County Transit Master Plan
- An example of projects that the Proposer has successfully completed in the Seattle Statistical Metropolitan Area that are similar in size and complexity to the Proposer's proposed project for the NLUUP
- An example of projects that the Proposer has successfully completed in the Seattle Statistical Metropolitan Area that are similar in size and complexity to the Replacement Facility, per the Performance Specifications (Alternative A only)
- A list of at least five (5) references with contact information
- A Signed statement in the form available from King County that states the Purchaser will perform all the elements of Section II.B.2.b Community Elements.

#### SECTION III -- MINIMUM TERMS FOR PURCHASE AND SALE AGREEMENT

The County may undertake negotiations with the selected Proposer to the selected Alternative for completion of a final Purchase and Sale Agreement. The Purchase and Sale Agreement will include, among other terms and conditions, the following required provisions:

#### **ALTERNATIVE A - REPLACEMENT FACILITY ALTERNATIVE**

#### A. Earnest Money

One Hundred Thousand Dollars (\$100,000) cash initial Earnest Money, upon execution of the Purchase and Sale Agreement, which becomes non-refundable after contingencies 1), 2) and 3) below, are waived and/or completed. Earnest Money will be deposited into an interest bearing escrow account by the closing

agent with interest to accrue to the benefit of the Purchaser and will be applied toward the purchase price if the sale is completed.

#### B. Purchaser (Proposer) Contingencies

- 1. Due Diligence Inspection and Feasibility for the NLUUP- During the Due Diligence Period, Purchaser, its designated representatives or agents shall have the right, at Purchaser's expense to (i) perform any and all tests, inspections, studies, surveys or appraisals of the NLUUP deemed necessary, on any subject, by the Purchaser (subject to the limitations set forth below and Paragraph G, Access); (ii) obtain a Phase I or Phase II Environmental Assessment on the Property; (iii) examine due diligence materials that Purchaser may reasonably request from Seller; that are not subject to attorney-client privileged or that the County is not otherwise prohibited from disclosing by law (iv) determine to its satisfaction whether approvals, permits and variances can be obtained under applicable land use and zoning codes for Purchaser's proposed development of the NLUUP; and (v) determine whether Purchaser's proposed development of the NLUUP is economically feasible.
- 2. Due Diligence Inspection and Feasibility for the Replacement Site- During the Due Diligence Period, the Purchaser its designated representatives or agents shall, at its own expense, perform any and all tests, inspections, studies, surveys or appraisals deemed necessary, to determine the viability of the Replacement Site, per the stated requirements of this RFP.
- DOE and Chevron approval of a new Cleanup Action Plan and entry of an amended Consent Decree, if required.
- 4. Approvals and Permits for both NLUUP and Replacement Facility- Issuance of all land use approvals/permits, building permits, site plan approvals, environmental approvals, and any other governmental approvals necessary for Purchaser to develop and construct the proposed NLUUP and Replacement Facility Projects.

The contingency period for the performances described in 1, 2 and 3, to be waived and/or completed, shall be one hundred and twenty days (120) from the date of execution of the Purchase and Sale Agreement. The contingency period for 4, to be waived and/or completed, shall be three hundred and sixty five (365) days from the date of execution of the Purchase and Sale Agreement. The contingency periods will run concurrently for all contingencies 1, 2, 3 and 4.

5. Extension of Purchaser's Contingency Period

Purchaser has the right to extend the Contingency period for 4 only, for three (3) consecutive one hundred eighty (180) day periods. At each extension period, the Purchaser will deposit an additional Fifty Thousand Dollars (\$50,000) into the initial escrow account. These additional funds will be refundable only if Contingency 4) is not waived or completed through no fault of the Purchaser.

#### C. Seller (County) Contingencies

- 1. DOE and Chevron's approval of a new Clean up Action Plan and entry of an amended Consent Decree if required
- 2. Seller's Approval of the Replacement Site
- 3. Seller's Approval of the Replacement Facility
- D. Replacement Site and Replacement Facility

No costs of any nature associated with the purchasing of the Replacement Site or providing the Replacement Facility will ever be or become an obligation of the County. The Purchaser shall be solely responsible for all costs associated with the acquisition of the Replacement Site and providing the Replacement Facility. The Replacement Facility will be transferred free from any and all liens.

#### E. Closing Costs

The Purchaser will pay all closing costs and for all Title Insurance Policies associated with the NLUUP and the Replacement Site.

#### F. Closing

The Closing on the NLUUP will occur upon completion and King County Transit's acceptance of the Replacement Facility per the Performance Specifications.

#### G. Access

The Purchaser will adhere to all King County requirements and rules for right of entry onto the NLUUP for performance of due diligence work, including the execution of a County right of entry permit. In no event shall the Purchaser be permitted to undertake activities that damage County property or unreasonably impede the County's use of any portion of the NLUUP.

#### H. Indemnification/Release

The Purchaser must agree to terms regarding the environmental condition of the NLUUP substantially in the form that follows:

#### 1. Indemnification

Purchaser its successors and assigns, agrees to indemnify, defend and hold King County harmless from and against any and all claims and agency orders or requirements relating to or arising out of, directly or indirectly: 1) Purchaser's excavation and removal of material from the Property; and 2) any release of hazardous substance at the Property after the Closing Date of the Purchase and Sale Agreement.

#### 2. Release of Liability

Each Party, its successors and assigns, hereby release and forever discharge the other Party, its successors, assigns, officers, directors, shareholders, agents, officials, attorneys and employees, from and against all claims, liabilities, damages, demands, costs, expenses, and causes of action of any kind, known or unknown, (collectively, "Claims") associated with or resulting from the presence of hazardous substances on the Property, except this release shall not apply to Claims brought in exercise of a party's right to seek indemnity from the other party pursuant to the Purchase and Sale Agreement.

#### 3. Disclaimer of Representation regarding Hazardous Waste

"Seller makes no representations or warranties relating to hazardous waste which may be situated on the Property. Seller specifically disclaims representations or warranties in connection with any condition on the property, which might be determined to be "Hazardous Material." "Hazardous Materials" shall mean: (i) any "hazardous waste" as defined by the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (42 USCA §§ 9602 et seq.) as amended from time to time and regulations promulgated thereunder; (ii) any "hazardous substance" as defined by the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (42 USCA §§ 9602 et seq.) as amended from time to time and regulations promulgated thereunder; (iii) asbestos; (iv) polychlorinated biphenyls; (v) underground storage tanks (except septic tanks), whether empty, filled or partially filled with any substance; (vi) any substance the presence of which on the Property is prohibited by any federal, state, county, municipal or other local governmental statutes, regulations, ordinances or resolutions; and (vii) and other substances which by any federal, state, county, municipal or other local governmental statutes, regulations, ordinances or resolutions require special handling or notification in its collection, storage, treatment or disposal. For the purposes of the foregoing disclaimer, "Hazardous Materials Contamination" shall mean the contamination of the Improvements, facilities, soil, groundwater, air or other elements on or of the Property by Hazardous Materials, or the contamination of any other property as the result of Hazardous Materials at any time emanating from the Property.

#### 4. Purchaser's Release of Claims regarding Impact to Property's Value Indemnification

Purchaser, its successors and assigns, releases King County from any claims for damage to the Property or the diminution of the value of real property arising from the existence of hazardous material on the Property or adjacent to the Property.

Note: This release will be a covenant on the deed and shall run with the land.

#### I. Contaminated Soil

Any contaminated soil removed from the Property shall be disposed of to the maximum extent possible, by an approved thermal desorption method.

All costs and liability associated with the removal and treatment of contamination, due to the future development of the site or otherwise will be borne by the Purchaser.

#### J. Continuing Cleanup Operations

The Purchaser shall grant to Seller, DOE and Chevron any and all authorization necessary for the continued operation, maintenance, monitoring and inspection of any containment system, treatment system and monitoring system on the Property required pursuant to the Consent Decree.

#### K. Condition of NLUUP

The NLUUP will be conveyed on an AS IS, WHERE IS basis. The County will not make and specifically disclaims all warranties and representations regarding the condition of the NLUUP.

#### L. Prevailing Wage

Purchaser agrees and covenants to pay and require contractors and subcontractors to pay in connection with such contracts as may be let regarding the construction of the Replacement Facility the prevailing wage, as defined in RCW ch. 39.12, to the workmen, laborers and mechanics as may then be determined by the Washington State Department of Labor and Industries for the particular craft in the particular geographic area.

#### M. Non-Discrimination Compliance

The agreement will include provisions regarding non-discrimination and compliance with applicable laws and ordinances prohibiting discrimination.

#### **ALTERNATIVE B - ALL CASH ALTERNATIVE**

#### A. Earnest Money

One Hundred Thousand Dollars (\$100,000) cash initial Earnest Money, upon execution of the Purchase and Sale Agreement, which becomes non-refundable after contingencies 1) and 2) below, are waived and/or completed. Earnest Money will be deposited into an interest bearing escrow account by the closing agent with interest to accrue to the benefit of the Purchaser and will be applied toward the purchase price if the sale is completed.

#### B. Purchaser (Proposer) Contingencies

- 1. Due Diligence Inspection and Feasibility for the NLUUP- During the Due Diligence Period, Purchaser, its designated representatives or agents shall have the right, at Purchaser's expense to (i) perform any and all tests, inspections, studies, surveys or appraisals of the NLUUP deemed necessary, on any subject, by the Purchaser (subject to the limitations set forth below and Paragraph G, Access); (ii) obtain a Phase I or Phase II Environmental Assessment on the Property; (iii) examine due diligence materials that Purchaser may reasonably request from Seller; that are not subject to attorney-client privileged or that the County is not otherwise prohibited from disclosing by law (iv) determine to its satisfaction whether approvals, permits and variances can be obtained under applicable land use and zoning codes for Purchaser's proposed development of the NLUUP; and (v) determine whether Purchaser's proposed development of the NLUUP is economically feasible.
- 2. DOE and Chevron approval of a new Cleanup Action Plan and entry of an amended Consent Decree, if required.
- 3. Approvals and Permits- Issuance of all land use approvals/permits, building permits, site plan approvals, environmental approvals, and any other governmental approvals necessary for Purchaser to develop and construct the proposed Project.

The contingency period for the performances described in 1 and 2 to be waived and/or completed, shall be one hundred and twenty days (120) from the date of execution of the Purchase and Sale Agreement. The contingency period for 3, to be waived and/or completed, shall be three hundred and

RFP No. 202-05RLD Page 14

sixty five (365) days from the date of execution of the Purchase and Sale Agreement. The contingency periods will run concurrently for all contingencies 1, 2, and 3.

#### 4. Extension of Purchaser's Contingency Period

Purchaser has the right to extend the Contingency period for 3 only, for three (3) consecutive one hundred eighty (180) day periods. At each extension period, the Purchaser will deposit an additional Fifty Thousand Dollars (\$50,000) into the initial escrow account. These additional funds will be refundable only if Contingency 3 is not waived or completed through no fault of the Purchaser.

#### C. Seller (County) Contingencies

- 1. DOE and Chevron's approval of a new Clean up Action Plan and entry of an amended Consent Decree if required.
- 2. Seller's determination that it will be able to vacate the Property, and relocate its operations to another site.
- 3. Seller's and Purchaser's entry into a mutually agreeable lease back agreement of the Property at a lease rate of \$200,000 annually from the date of closing to the date the Seller vacates the Property. The expected term of the lease back is one (1) year from the date of closing. The actual term will be dependent up on the Seller's progress of relocation of its operations.

The contingency period for the performances described in 1 and 3 to be waived and/or completed, shall be one hundred and twenty days (120) from the date of execution of the Purchase and Sale Agreement. The contingency period for 2, to be waived and/or completed, shall be nine hundred and five (905) days from the date of execution of the Purchase and Sale Agreement. The contingency periods will run concurrently for all contingencies 1, 2 and 3.

#### D. Performance Bond

Purchaser will acquire a guarantee payment Bond (payment NTE \$6,000,000) to the Seller for Seller's expenses for relocating its operations incurred from the date the Purchaser's contingencies 1 and 2 are completed or waived in the event the Purchaser thereafter terminates the agreement or fails to close the sale. The Bond will become due only if the Purchaser breaches or terminates the Agreement and the sale does not close.

#### E. Closing Costs

The Purchaser will pay all closing costs and all Title Insurance Policies associated with the NLUUP, and the replacement site.

#### F. Closing

Closing on the NLUUP will occur after all the Seller's contingency periods have ended and all the Buyer's contingency periods have ended including all extensions taken.

#### G. Access

The Purchaser will adhere to all King County requirements and rules for right of entry onto the NLUUP for performance of due diligence work, including the execution of a County right of entry permit. In no event shall the Purchaser be permitted to undertake activities that damage County property or unreasonably impede the County's use of any portion of the NLUUP.

#### H. Indemnification/Release

Purchaser must agree to terms regarding the environmental condition of the NLUUP substantially in the form that follows:

#### 1. Indemnification

Purchaser its successors and assigns, agrees to indemnify, defend and hold King County harmless from and against any and all claims and agency orders or requirements relating to or arising out of, directly or indirectly: 1) Purchaser's excavation and removal of material from the Property; and 2) any release of hazardous substance at the Property after the Closing Date of the Purchase and Sale Agreement.

#### 2. Release of Liability

Each Party, its successors and assigns, hereby release and forever discharge the other Party, its successors, assigns, officers, directors, shareholders, agents, officials, attorneys and employees, from and against all claims, liabilities, damages, demands, costs, expenses, and causes of action of any kind, known or unknown, (collectively, "Claims") associated with or resulting from the presence of hazardous substances on the Property, except this release shall not apply to Claims brought in exercise of a party's right to seek indemnity from the other party pursuant to the Purchase and Sale Agreement.

#### 3. Disclaimer of Representation regarding Hazardous Waste

"Seller makes no representations or warranties relating to hazardous waste which may be situated on the Property. Seller specifically disclaims representations or warranties in connection with any condition on the property, which might be determined to be "Hazardous Material." "Hazardous Materials" shall mean: (i) any "hazardous waste" as defined by the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (42 USCA §§ 9602 et seq.) as amended from time to time and regulations promulgated thereunder; (ii) any "hazardous substance" as defined by the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (42 USCA §§ 9602 et seq.) as amended from time to time and regulations promulgated thereunder; (iii) asbestos; (iv) polychlorinated biphenyls; (v) underground storage tanks (except septic tanks), whether empty, filled or partially filled with any substance; (vi) any substance the presence of which on the Property is prohibited by any federal, state, county, municipal or other local governmental statutes, regulations, ordinances or resolutions; and (vii) and other substances which by any federal, state, county, municipal or other local governmental statutes, regulations, ordinances or resolutions require special handling or notification in its collection, storage, treatment or disposal. For the purposes of the foregoing disclaimer, "Hazardous Materials Contamination" shall mean the contamination of the Improvements, facilities, soil, groundwater, air or other elements on or of the Property by Hazardous Materials, or the contamination of any other property as the result of Hazardous Materials at any time emanating from the Property.

#### 4. Purchaser's Release of Claims regarding Impact to Property's Value Indemnification

Purchaser, its successors and assigns, releases King County from any claims for damage to the Property or the diminution of the value of real property arising from the existence of hazardous material on the Property or adjacent to the Property.

Note: This release will be a covenant on the deed and shall run with the land.

#### I. Contaminated Soil

Any contaminated soil removed from the Property shall be disposed of to the maximum extent possible, by an approved thermal desorption method.

All costs and liability associated with the removal and treatment of contamination, due to the future development of the site or otherwise will be borne by the Purchaser.

#### J. Continuing Cleanup Operations

The Purchaser shall grant to Seller, DOE and Chevron any and all authorization necessary for the continued operation, maintenance, monitoring and inspection of any containment system, treatment system and monitoring system on the Property required pursuant to the Consent Decree.

#### K. Condition of NLUUP

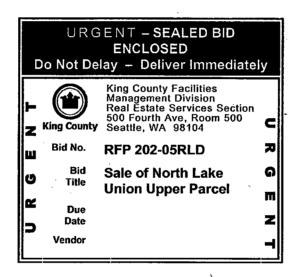
The NLUUP will be conveyed on an AS IS, WHERE IS basis. The County will not make and specifically disclaims all warranties and representations regarding the condition of the NLUUP.

#### L. Non-Discrimination Compliance

The agreement will include provisions regarding non-discrimination and compliance with applicable laws and ordinances prohibiting discrimination.

#### SECTION IV - PROPOSAL CHECKLIST

- A. One (1) signed copy of the entire RFP package, marked "Original".
- B. One (1) signed copy of any Addendums that were issued. (If it has signature box at bottom of first page, it must be returned also.) Please mark "Original" on any returned Addendum.
- C. One (1) unbound copy of Proposal response marked "Original."
- D. Six (6) copies of Proposal response.
- E. Complete the Proposal Identification Label below (or reasonable facsimile) and attach it to a prominent place on the exterior of the submission envelope, box, etc.



2006-051 Attachment B Touchstone Proposal

# North Lake Union Upper Parcel

Maintenance & Repair Facility

King County Department of Transportation

Proposal Number: RFP 202-05RLD

Submitted by

Touchstone Corporation



May 25, 2005

ORIGINAL

Bob Thompson King County - Real Estate Services Section 500 Fourth Avenue, Room 500 Seattle, WA 98104

RE: North Lake Union - RFP 202-05RLD

Dear Bob:

Please find enclosed our response to the RFP for the North Lake Union Upper Parcel.

Touchstone has selected Alternative A. We have offered a Replacement Site located in north Seattle which would include a new facility which Touchstone would build to King County Metro's specifications.

Both the proposed technology building at North Lake Union and the Replacement Facility are well within the development and financial capabilities of Touchstone. The building we plan to build on the North Lake Union site would be similar in scope, scale and complexity to our recently completed 5th & Bell Building and the 9th & Stewart Life Sciences Building.

We look forward to hearing from you on or about June 23. In the meantime, should you have any questions regarding our proposal, please contact us.

Sincerely,

Douglas Howe

## North Lake Union – Upper Parcel Request for Proposal

### **INDEX**

Letter of Interest	Page 1
Index	Page 2
Letter of Intent	Page 3
Team Roles & Resumes	Page 7
Replacement Site Information	Page 19
Financial Resources Forms	Page 22
Signed Performance Specifications Statement	Page 24
NLUUP Project Overview	Page 25
Sample Projects – NLUUP Project	Page 27
Sample Projects – Replacement Facility	Page 32
References	Page 37
Signed Section II.B.2.b Form	Page 38



May 25, 2005

Bob Thompson King County Facilities Management Division Real Estate Services Section 500 Fourth Avenue, Room 500 Seattle, WA 98104

RE: RFP 202-05RLD - Sale of North Lake Union Upper Parcel

Dear Mr. Thompson:

Please find below our Letter of Intent for the King County - North Lake Union Upper Parcel property.

#### 1. PARTIES:

SELLER:

King County

**BUYER:** 

Touchstone Corporation – Douglas O. Howe, James D. O'Hanlon, & Shawn R. Parry, Owners

#### 2. PROPERTY:

Seattle property - North Lake Union Site. Lots 1-12 inclusive, Block 74, Lake Union Addition located at 1600 North 34<sup>th</sup> Street, known as Tax Parcel Number 408330 6985 02, Records of King County, Washington.

3. PARCEL SIZE:

Approximately 72,893 square feet

#### 4. PURCHASE PRICE:

The Purchase Price, in accordance with Alternative A of RFP No. 202-05RLD, shall be THREE MILLION FIFTY THOUSAND DOLLARS (\$ 3,050,000). The Purchase Price shall be payable in cash at closing. Buyer will provide a turn key Maintenance Facility to replace the current maintenance facility as part of the proposed development project, in addition to the \$3.05M Purchase Price, by the acquisition, design and construction of a permanent off-site facility at no cost to Seller as a fee simple interest. Buyer has selected the Vita Milk North Seattle

property as the permanent Replacement Site for the Maintenance Facility which will be constructed pursuant to 'The North Facilities Maintenance Relocation Performance Specifications – Contract No. E13045E'. The location, site and design of the maintenance facility shall be subject to Seller's approval. Buyer, at its cost, agrees to remove any contaminated soil necessary for the development of the North Lake Union Upper Parcel and agrees to dispose of the contaminated soil to the maximum extent possible, by an approved thermal desorption method. In addition to the cash sale price, Buyer agrees to pay the Seller an additional amount in cash of 50% of the difference between the actual Incremental Costs and TWO MILLION DOLLARS (\$2,000,000) associated with the contamination cleanup of the Property.

#### 5. EARNEST MONEY:

Buyer shall deposit into an interest bearing account with First American Title Insurance Company One Hundred Thousand Dollars (\$100,000) cash as an Earnest Money Deposit upon execution of the Purchase and Sale Agreement. This Earnest Money Deposit will be non-refundable (except in the event of Seller's breach of the Purchase and Sale Agreement) upon the waiver or satisfaction of Contingencies a, b, and c below. All of the cash Earnest Money Deposit, plus accrued interest, shall be applied to the Purchase Price at closing.

#### 6. CONTINGENCIES:

Buyer's obligation to purchase the Property will be subject to Buyer's waiving the following contingencies within one year of mutual acceptance of the Purchase and Sale Agreement:

- a) Due Diligence Inspection and Feasibility for the Property During the Initial Contingency Period, Buyer, its designated representatives or agents shall have the right, at Buyer's expense, to (i) perform any and all tests, inspections, studies, surveys or appraisals of the Property deemed necessary, on any subject, by the Buyer (subject to the limitations set forth below and Paragraph 15, Access); (ii) obtain a Phase I or Phase II Environmental Assessment on the Property; (iii) examine due diligence materials that Buyer may reasonably request from Seller that are not subject to attorney-client privilege or that Seller is not otherwise prohibited from disclosing by law; (iv) determine to its satisfaction whether approvals, permits and variances can be obtained under applicable land use and zoning codes for Buyer's proposed development of the Property; and (v) determine whether Buyer's proposed development of the Property is economically feasible.
- b) Due Diligence Inspection and Feasibility for the Replacement Site- During the Initial Contingency Period, Buyer, its designated representatives or agents shall, at its own expense, perform any and all tests, inspections, studies, surveys or appraisals deemed necessary to determine the viability of the Replacement Site, per the stated requirements of this RFP, and Buyer and Seller shall come to agreement on the requirements applicable to completion of the Maintenance Facility.

- c) DOE, Chevron, and Seller approval of a new Cleanup Action Plan and entry of an amended Consent Decree, if required.
- d) Approvals and Permits for both Buyer's development on the Property and the Maintenance Facility- Issuance of all land use approvals/permits, building permits, site plan approvals, environmental approvals, and any other governmental approvals necessary for Buyer to develop and construct its proposed development on the Property and the Maintenance Facility project.

#### 7. CONTINGENCY PERIOD AND EXTENSIONS:

The Contingency Period for Contingencies a), b) and c) shall be one hundred and twenty (120) days, the Initial Contingency Period. The Contingency Period for Contingency d) shall be three hundred and sixty-five (365) days, the Contingency Period. The Initial Contingency Period and the Contingency Period shall run concurrently.

Buyer shall have the right to extend the Contingency Period (for Contingency d) only) for three (3) consecutive one hundred eighty (180) day periods by each time giving Seller written notice of Buyer's intent to extend within the then current Contingency Period. At each extension period, the Buyer will deposit an additional Fifty Thousand Dollars (\$50,000) into the initial escrow account. These additional funds will be refundable only if Contingency d) is not waived or completed through no fault of Buyer.

#### 8. CLOSING:

Closing shall occur at the office of First American Title Insurance Company as soon as possible, but in no event more than thirty (30) days, after both Buyer waives all contingencies and Seller accepts the completed Maintenance Facility.

**9. POSSESSION**: Buyer shall have possession upon closing.

#### 10. TITLE INSURANCE:

Upon execution of a Purchase and Sale Agreement, Seller will order a preliminary Title Commitment from First American Title Insurance Company and provide it to Buyer within ten (10) business days of mutual execution of a Purchase and Sale Agreement. Seller will pay for the cost of ALTA extended coverage. Buyer will have thirty (30) business days to review title exceptions and request items of an objectionable nature to be removed. Seller will have ten (10) business days to remove those items.

#### 11. SURVEY:

Buyer will procure, if necessary and at Buyer's expense, a survey sufficient to obtain the ALTA Extended Owners Title Policy.

12. CONVEYANCE: Statutory Warranty Deed.

#### 13. CLOSING COSTS AND PRORATIONS:

Seller will pay all conveyance and transfer taxes. Buyer will pay the title insurance premiums and the Escrow Fee. Property taxes for the year of closing will be prorated as of the closing date.

14. **COMMISSION:** No real estate brokers are involved.

#### 15. ACCESS:

Buyer shall obtain a Right of Entry Permit, in accordance with all King County requirements and rules, to begin due-diligence and any consulting work Buyer requires. Buyer will provide Seller with notice of all consultants that will enter and perform work upon the property.

#### 16. REPRESENTATION AND WARRANTIES:

The Property will be conveyed on an AS IS, WHERE IS basis, without any warranties and representations by Seller.

Buyer agrees to incorporate into the Purchase and Sale Agreement terms regarding the environmental condition of the Property in substantially the form set forth in Section H on Page 12 of RFP No. 202-05RLD, as well as terms to satisfy the requirements of Sections J, L, and M on page 13 of the RFP.

This letter is not to be deemed an offer and is not binding upon Buyer or Seller. This letter is, however, a proposal that will remain valid for one hundred and eighty (180) days during which time the parties may conduct serious negotiations which could result in a binding Purchase and Sale Agreement. Neither party will be bound until a final Purchase and Sale Agreement is executed by both Buyer and Seller, but both parties agree to negotiate the Purchase and Sale Agreement exclusively with each other during the one hundred and eighty (180) day period.

We look forward to your response.

Very truly yours,

**TOUCHSTONE CORPORATION** 

Douglas O. Howe, President

# Team Roles & Team Resumes

#### **Team Roles**

Touchstone Corporation and our assembled development team – MBT Architecture, Lease Crutcher Lewis, and Magnusson Klemencic – have extensive resumes, both as a group and as individuals, in commercial and technology building expertise.

In the last five years this team has produced over \$200,000,000 of highly successful, award winning projects, including the 9<sup>th</sup> & Stewart Life Sciences Building, the 5<sup>th</sup> & Bell Building, and the Northgate North Retail Center. This "core" design-build development team has a demonstrated ability to value-engineer projects and meet project program requirements, budgets and schedules. Our project consultants and major subcontractors are all chosen based upon their experience, workload, and specialties allowing us to assemble the best possible group for a given project.

The planning effort we put into a project is second to none. We approach each project with a carefully selected team experienced in the various areas specific to that particular development. We choose individuals first and companies second. The recruitment of the best and most experienced people for specific projects sustains Touchstone's success. We identify and maintain clear development goals for the entire team to achieve. We believe the key to cost control is to keep everyone's focus on our end product – the successful development of a facility that the users are proud of and that is financially within the prescribed budget. Collaboration and accountability maintain both our successful projects and our successful relationships.

#### Project Management

Touchstone Corporation

Overall project management will be provided by Touchstone Corporation. Douglas Howe, (President), will be the senior Principal-in-Charge, while Shawn Parry, (Vice-President), will provide day-to-day management over the development, the Design Team and the Construction Team. From time to time nearly all members of our group will provide project management depending on when their expertise is best suited for oversight on the project. Shawn's primary role will be management of the development team and adherence to schedule. He will serve as coordinator/liaison between King County and the design team and be responsible for financial oversight.

#### Construction Management

Touchstone Corporation and Lease Crutcher Lewis (Lewis)

Lewis will provide the primary construction management for this project. Jeff Cleator will serve as Senior Project Manager. Touchstone Corporation will also assist in the construction management for financial oversight and maintaining design parameters to maintain the overall project budget. Jeff will work with us from day one, assisting in the pre-construction phase. Once construction begins, a project manager will be on-site to supervise all Lewis personnel, subcontractors, and project activity.

#### • General Contracting

Lease Crutcher Lewis

Lewis will serve as the General Contractor. They will employ several subcontractors, and also self-perform key work elements during the construction of the building.

#### Architectural Design and Efficiencies

MBT Architecture will lead architectural design and efficiencies. Our MBT team consists of Ed Breen as Design Director and Kay Kornovich as Principal-in-Charge. Their inventive designs incorporate cost effective efficiency with sophisticated architecture. They bring over 35 years of experience in office and technology building design, with an unparalleled industry record for meeting budgets and schedules. Their ability to merge attractive, innovative and cost effective architecture allows them to create designs both responsive to the tenant's needs and economically viable. All of the team, including Touchstone, Magnusson Klemencic and Lease Crutcher Lewis, will bring their decades of experience to this side of the development.

#### • Engineering (Geo-technical, Civil, Structural, Mechanical, Electrical)

Associated Earth Sciences Inc. will provide geotechnical expertise for the project. Ron Parker will be the Principal-in-Charge with support from the Civil Engineers, Magnusson Klemencic. Magnusson Klemencic will also serve as our Structural Engineer, with Ron Klemencic, Principal-in-Charge, acting as our Senior Project Manager. Ron brings a wealth of construction experience and structural knowledge. Both the Mechanical and Electrical work will be Design-Build. This has always been the best way to deliver high quality, energy efficient designs at competitive budget costs.

#### Land Use/Environmental Attorney

Foster Pepper & Shefelman will act as our land use attorney for this project. Foster Pepper has the largest Land Use, Real Estate, and Environmental Practice Group in the Northwest. With the added resources of their Municipal Practice Group, they have broad expertise in all aspects of Land Use and Environmental law. Their attorneys provide individuals, businesses, and federal, state, and local governments the legal roadmaps needed to navigate the maze of land use regulations, environmental laws, and historic preservation issues. Foster Pepper offers an unparalleled track record of success on complex and visible projects.

#### TOUCHSTONE CORPORATION

#### Douglas Howe, Owner, Development Manager

#### **Background**

Douglas Howe, with more than 25 years experience in real estate development, is President of Touchstone Corporation. He earned his BA in Political Science and Economics from the University of Washington and an MBA from the University of Puget Sound in Finance and Marketing. Douglas currently sits on the Board of the Washington State Chapter of the National Association of Industrial and Office Properties (NAIOP), and was the 2004 President. He also serves on the NAIOP National Board, Research Foundation and Office Development II Forum – a group of 20 top commercial office developers nationally. Following are examples of projects which Douglas has served as Principal-in-Charge or as Development Manager. Douglas is also active with the enterpriseSeattle including serving on the newly formed High Technology Recruitment Advisory Task Force.

#### Selected Project Experience

#### 9th & Stewart Life Sciences Building, Seattle, WA

11 story 215,000 square foot Class A biotechnology R&D building with a 200 space, above grade parking structure. This project was named NAIOP's 2004 Technology Building of the Year, and SIOR's 2004 Office Development Deal of the Year.

#### 5th & Bell Building, Seattle, WA

\$50 million total project cost, 203,000 square foot Class A office building including below grade parking structure for 213 cars. This project was named *NAIOP's CBD-Office Development of the Year in 2002*.

#### Computer Associates Building, Kirkland, WA

\$15 million total project cost, new construction Class A office development. Structural steel building with a 280 car parking garage.

#### Northgate North Retail Center, Seattle, WA

\$80 million total project cost, 330,000 square feet of retail space and a 1,000 space parking structure on a difficult and constrained urban infill site.

#### Maple Street Offices I & II, Issaquah, WA

\$20 million total project cost, Building I, Class A office including 370 parking spaces of which 90 are in below grade structure.

\$20 million estimated project cost for Building II, is designed for Class A office and a 500 car on-site parking structure.

#### Key Bank Plaza, Tacoma, WA

145,000 square foot substantial renovation of a former department store to serve as the new headquarters building for Puget Sound National Bank offices.

#### AT&T Building, Bellevue (Eastgate), WA

70,000 square foot Class A office building including an 80 space parking structure below grade on a difficult infill site.

#### **TOUCHSTONE CORPORATION**

#### Shawn Parry, Owner, Construction Manager

#### Background

Shawn Parry, with more than 20 years experience in construction and development, is Vice President and a principal in Touchstone Corporation. His depth of experience and ability to work with diverse groups brings a superior level of management to his projects. He holds a BS in Construction Engineering & Management from Pennsylvania State University.

#### Selected Project Experience

#### 9th & Stewart Life Sciences Building, Seattle, WA

11 story 215,000 square foot Class A biotechnology R&D building with a 200 space, above grade parking structure. This project was named NAIOP's 2004 Technology Building of the Year, and SIOR's 2004 Office Development Deal of the Year.

#### 5th & Bell Building, Seattle, WA

\$50 million total project cost, 203,000 square foot Class A office building including below grade parking structure for 213 cars. This project was named *NAIOP's CBD-Office Development of the Year in 2002.* 

#### Computer Associates Building, Kirkland, WA

\$15 million total project cost, new construction Class A office development. Structural steel building with a 280 car parking garage.

#### Maple Street Offices I, Issaquah, WA

\$20 million total project cost, Building I, Class A office including 370 parking spaces of which 90 are in below grade structure.

#### Northgate North Retail Center, Seattle, WA

\$80 million total project cost, 330,000 square feet of retail space and a 1,000 space parking structure on a difficult and constrained urban infill site.

#### AT&T Building, Bellevue (Eastgate), WA

70,000 square foot Class A office building including an 80 space parking structure below grade on a difficult infill site.

#### Seattle Art Museum, Seattle

\$29 million, 156,000 sf structural steel and concrete composite structure including auditorium, restaurant, library and gallery facilities.

#### Terminal 106 East, Seattle, WA

\$9 million, 410,000 sf distribution center. Concrete tilt-up and wood frame roof structure. Design/build, turnkey project including extensive civil work.

#### Columbia Seafirst Center (Bank of America Building), Seattle, WA

\$117 million, 76-story structural steel, glass and granite office tower w/6 levels of parking.

#### First Interstate Center, Seattle, WA

\$70 million, 48-story structural steel, glass and granite clad office tower with 5 levels of parking.

#### **LEWIS**

#### Jeff Cleator, Senior Project Manager

#### **Background**

Jeff Cleator has been with Lease Crutcher Lewis since 1988. He brings strong expertise in complex projects involving both shell and core and tenant improvement elements, and in leading large teams. Jeff earned his Bachelor's in Building Construction at the University of Washington.

#### Selected Project Experience

#### Touchstone, 9th & Stewart Life Sciences Building

Seattle, Washington

Built an 11-story biotech laboratory and office complex, as Division Manager. The project includes 207,000 square feet of laboratory space and secured parking for 165 cars.

#### Touchstone, 5th & Bell Building

Seattle, Washington

As Senior Project Manager, recently completed a 199,000 square foot office building for Touchstone, and a 94,000 square foot tenant improvement for Philips Medical Systems.

#### Touchstone, Northgate North

Seattle, Washington

Built a 375,000 square foot "vertical" big-box retail complex, with an adjoining 400,000 square foot parking garage. Jeff was Senior Project Manager.

#### Harbor Properties, Vulcan, et al, 307 Westlake Building

Seattle, Washington

Built a five-story, 165,000 square foot laboratory with below-grade parking. Work included three floors of interiors for the Seattle Biomedical Research Institute, and two for Children's Hospital Research. Jeff was Senior Project Manager.

#### Schnitzer Northwest, Interurban Exchange III

Seattle, Washington

Jeff was Senior Project Manager for this biotech research building, including 136,000 square feet of usable space and 113,000 square feet of parking.

#### Pine Street Associates, Pacific Place

Seattle, Washington

As the Project Manager, built a 325,000 square foot retail, restaurant, and theater complex in Downtown Seattle, plus structured parking for 1,200 cars. The interior centers on a five-story atrium topped by an 11,000 square foot skylight.

#### Unionbay / Seattle Pacific Industries, 1633 Westlake Building

Seattle, Washington

Was Senior Project Manager for an office building with four office levels totaling 100,000 square feet and four parking levels. The site was on a steep slope and subject to runoff and shoreline regulations.

#### Pacific Northwest Research Institute

Seattle, Washington

Constructed a 45,000 square foot, seven-story cancer, prosthetics, and orthotics research center at a steep hillside site on First Hill.

## **MBT ARCHITECTURE**

## Kay Kornovich, AIA, Project Principal

#### Background

Kay Kornovich, AIA, serves as MBT's Director of Science and Technology and Principal in the San Francisco office. As Director of Science & Technology, she not only performs design reviews and contributes her considerable expertise to all of MBT's research and laboratory commissions, but is actively involved in the planning and design of such notable projects as Merck/Rosetta Inpharmatics Facility, Allergan Corporation's R&D expansion and major projects for Applied Biosystems, Bayer and ZymoGenetics. Kay has been actively involved in the planning and design of research and laboratory facilities for over 15 years. Kay provides facilities planning and architectural design that is both innovative and highly responsive to the myriad of rapidly evolving trends in scientific research.

## Related Experience with MBT

- Corixa Corporation, 9th & Stewart Life Sciences Building, New R&D Headquarters
  Building, 137,000 gsf, Seattle, WA. Winner, NAIOP's "Technology Building of the
  Year" 2004, SIOR's "Office Development of the Year"
- Zymogenetics Pilot Plant, 67,000 gsf, Seattle, WA cGMP & Validation
- Zymogenetics, Earl Davie Building Expansion, 70,000 gsf, Seattle, WA
- Merck/Rosetta Inpharmatics Facility, 133,000 gsf, Seattle, WA
- Dominican University, Science & Technology Building, 40,000 gsf, San Rafael, CA
- Westminster College Science Center, 64,800 gsf, Salt Lake City, UT
- Bio-Rad Laboratories, 157,000 gsf, Hercules, CA
- Allergan cGMP Manufacturing Facility, 27,500 gsf, Irvine, CA
- Allergan Pharmaceutical Campus, Buildings RDIII, 174,000 gsf, Irvine, CA
- Cellgate Lab & Office Fit-up, 12,000 gsf, Sunnyvale, CA
- Stanford University, James H. Clark Center, 245,000 gsf, Stanford, CA
- Radiology Department Renovation Programming and Feasibility Study, Stanford University School of Medicine, 28,000 gsf
- Applied Biosystems New R&D Campus, 600,000 gsf, Pleasanton, CA
- Alza Lab Renovations, 40,000 gsf, Palo Alto, CA, includes 10K sf of cGMP pilot plant
- Ivestigen New Research Facility, 30,000 gsf, Hercules, CA
- Zymogenetics Lab Fitup, 13,000 gsf, Seattle, WA
- Bayer Corporation Process Science Center, 100,000 gsf, Berkeley, CA
- Bayer Building 57 Manufacturing Suite, Berkeley, CA
- Bayer Corporation Lab & Vivarium Fit-up Study, 100,000 gsf, Berkeley, CA

## Related Experience with other firms

- Sequus Pharmaceuticals cGMP Piloting/Manufacturing Facility, Menlo Park, CA
- Monsanto World Genomics Center, 110,000 gsf, Creve Coeur, MO
- UCSF Mission Bay Research Facility, 162,000 gsf, San Francisco, CA
- Immunex Laboratory Fit-up, 21,000 gsf, Seattle, WA
- ZymoGenetics Laboratory Expansion Building, 80,000 gsf, Seattle, WA
- ZymoGenetics Fermentation Laboratory Fit-up, 20,000 gsf, Seattle, WA, includes cGMP suite
- Duarte Nursery Office and Laboratory Building, 24,000 gsf, Hughson, CA
- Bayer Corporation Vivarium Fit-up, 45,000 gsf, Berkeley, CA
- Bayer Corporation cGMP Purification Suite Upgrade, Berkeley, CA
- Aviron Live Virus cGMP Manufacturing Facility Fit-up, 30,000 gsf, Mountain View, CA
- Genentech Renovations & Laboratory Fit-ups, South San Francisco, CA
- Genentech Pharmaceutical Research Facility, 150,000 gsf, South San Francisco, CA
- Genentech Vivarium Fit-up & Master Plan, 25,000 gsf, South San Francisco, CA
- Genentech Process Science Center Addition, 90,000 gsf, South San Francisco, CA

#### **Education**

B. Architecture, University of Minnesota, 1989

## **MBT ARCHITECTURE**

## Edward Breen, Project Manager

#### Background

In 1998, Ed joined the MBT team, bringing with him experience in architectural commissions for museums, corporations, institutions and municipalities. Ed was integral to capturing the attention of Touchstone Corporation, through his work on the Rosen Building for University of Washington. As Project Manager he took the 210,000 gsf laboratory building and 185 slot parking structure through Concept to Completion; helping to create the changing face of downtown Seattle. Ed has been elevated to the level of an Associate due to his leadership skills, clear communication and excellence in design.

#### Related Experience with MBT

- Project Manager: Touchstone Corporation, 9th & Stewart Life Sciences Building (Biotech & Office Facility), 11-story, 210,000 gsf, \$29.5 million, Seattle, WA. Winner, NAIOP's "Technology Building of the Year" 2004, SIOR's "Office Development of the Year"
- Project Manager: The Rosen Building, University of Washington Institute for Quantitative Systems Biology, Schnitzer NW, developer. 60,000 gsf, Seattle, WA. Winner, R&D Magazine's "Laboratory Renovation of the Year" 2001.
- Project Manager: Immunex 401 Queen Anne and 51 University Tenant Improvements, Laboratory Spaces, Immunex Corporation. 17,000 gsf.
- Project Designer: South Lake Union Tech II, III, and IV, Tenant Improvements Analysis for Laboratory Use, Schnitzer Northwest. 400,000gsf.
- Project Manager: South Lake Union Tech I Tissue Culture Additions and Remodeling, University of Washington, 4,557sf.
- Project Architect: Pharmacology Department Remodel, University of Washington, 7,862sf.
- Project Designer: Kane Hall Renovation, University of Washington.

#### Experience with Other Firms

- Project Manager for the Art Institute of Chicago (AIC): Ryerson and Burnham Library Restoration and Expansion, Chicago, IL. 24,000 gsf, \$3.3 million combined construction costs.
- Project Manager for AIC: Buckingham Fountain Historic Restoration, Chicago, IL.
   \$2.8 million in combined construction costs. Project won National AIA award.
- Project Manager for AIC: Columbus Drive School Building remodeling of classrooms, darkrooms, foundry, and graduate studios, Chicago, IL. \$2.3 million combined construction costs
- Project Manager for AIC: 847 W. Jackson Building, Chicago IL. Reconfigured 4 floors of loft type building into off-campus temporary student exhibit space of 24,000 gsf with 2500 sf of art storage for the Dept. of 20th Century Painting and Sculpture and a permanent off-campus student gallery including a performance space.
- Project Manager for AIC: Kraft Education Center, Chicago, IL. \$2.46 million combined construction costs.
- Project Manager for AIC: Twentieth Century Galleries, Chicago, IL. \$1.6 million combined construction costs.
- Project Manager: Martha and Mary Nursing Home, Poulsbo, WA. \$10.4 Million combined construction cost.
- Project Manager: Kwawachee Center, Tacoma, WA. \$2.1 million combined construction cost.
- Project Manager for AIC: Architectural Study Center, Chicago, IL. \$.84 million combined construction costs.
- Design Principal: Gustave Caillebot special exhibit, Chicago, IL
- Project Architect: Northshore Junior High School, Bothell WA.

#### Education

B. Architecture, University of Houston, 1982

## MAGNUSSON KLEMENCIC

## Ron Klemencic, Structural, Civil Managing Principal

Background:

In his 19 years of design experience, Ron has gained a reputation locally and internationally for his creativity and "big picture" approach, which translates into a unique ability to consistently produce cost-effective, innovative designs. Whether it's negotiating with local suppliers to economize designs, developing new multiple-use structural elements, or selling the City on the latest performance-based design approach, Ron does whatever it takes to make each project he is involved with a success.

#### Selected Project Experience

## 9th & Stewart Life Sciences Building - Seattle, WA

Principal-in-Charge. 11-story, 26,013-m² (280,000-ft²) laboratory and office building with 3 levels of above-grade parking totaling 6,689 m² (72,000 ft²). To maximize flexibility, the lab floors include 4.6-m (15-ft) story heights, steel framing, high floor load capacities, and columns spaced to suit optimal lab modules. Interior bays are designed to accommodate equipment exceptionally sensitive to vibration. MKA's steel framing solution reduced overall project cost by 3 percent and shortened the construction schedule by 7 weeks. The building's concrete shear walls reduce overall cost and enhance performance during major earthquakes. Targeting a Silver LEED rating, the building incorporates recycled Australian jarrah wood in its flooring and translucent panels to harness daylight.

#### Fifth and Bell - Seattle, WA

Principal-in-Charge. 6-story, 18,859-m² (203,000-ft²) office building with 7,804-m² (84,000-ft²), 2 1/2-level, below-grade parking garage. The structure features a composite floor systems supported by steel columns and angle-braced frames. The bracing ends are at the ground floor to allow complete freedom for the parking garage.

# Rosen Building Renovation (U.W. Institute for Quantitative Systems Biology) Seattle, Washington, U.S.

Principal-in-Charge. Seismic renovation of an existing facility into a 5,574-m² (60,000-ft²) high-tech laboratory/research and office facility. Awarded through a design/build competition, the renovation improved the three-story concrete-framed building performance to an "Immediate Occupancy" standard. The structural design accommodates high-tech equipment and large air ducts for laboratory fresh air requirements. The project was designed and constructed in just 8 months.

## King County Goat Hill Office Building - Seattle, Washington, U.S.

Principal-in-Charge. 14-story, 280,000-ft<sup>2</sup> (26,013-m<sup>2</sup>) office building, with 2 levels of parking below grade, on a half-city block. A dual system was selected for the lateral system to reduce the demand on the core, address building torsion, and reduce core size. This resulted in more efficient floor space and more useable space per floor.

#### Interurban Exchange - Seattle, Washington, U.S.

Principal-in-Charge. Office and biotech space totaling 47,452 m<sup>2</sup> (500,000 ft<sup>2</sup>), spanning four buildings on four individual half-city blocks.

Education

Master of Science, Structural Engineering 1986 Bachelor of Science, Civil Engineering 1985

#### Professional Affiliations

Chairman, Council on Tall Buildings and Urban Habitat

Fellow, American Concrete Institute

Urban Land Institute

Member, BOMA Board of Trustees

Structural Engineers Association of Washington & Illinois

# Associated Earth Sciences, Inc.

## Ronald A. Parker, P.G, P.E.G, -- Chief Operating Officer, Geologist

#### Experience

Mr. Parker has more than 27 years experience in project management, geotechnical engineering, geologic, and construction inspection/monitoring services throughout the Pacific Northwest. His geologic expertise has been extremely beneficial in many areas especially in the analysis of geotechnical and slope stability issues, the safe construction of structures and utilities through all regions, particularly within geologically sensitive areas. His overall analytical expertise includes stereo pair air photo interpretation, geologic and geologic hazards mapping, and slope stability analysis.

#### Selected Project Experience

5th & Bell Building, Touchstone Corporation
Everett Clinic Parking Structure, Kirtley Cole
9th & Stewart Life Sciences Building, Touchstone Corporation
Proposed University Apartments, Sun Enterprises
Touchstone Northgate Retail Development
Service Linen Supply Building, Service Linen Supply – Seattle, WA
O'Dell Road Water Tank, King County Water District #119 c/o Engineering
Consultants NW
Lewis & Clark Interpretive Center, WA State Parks & Recreation
Bellevue Commercial Building, James Bryant & Associates

#### Technical Expertise

- Slope Stability
- Subsurface Exploration
- ♦ Landslide Mitigation
- ◆ Critical Areas Review
- Geotechnical Site Assessment
- Settlement/Subsidence
- Seepage Drainage Analyses
- ♦ Construction Monitoring
- Evaluation of Construction-Related Claims
- Pavement & Subgrade Design
- ♦ Ground/Soil Improvement
- Erosion Inspection
- ♦ Liquefaction

#### **Education**

B.S., Geology, Western Michigan University
Field Studies, Geology, West Texas University
Post Graduate Studies Engineering, Seattle Community College
Watershed Analysis Training, Washington State Department of Natural Resources

#### Professional Registrations

Licensed Professional Geologist (P.G.), IN, WA Licensed Professional Engineering Geologist (P.E.G.) WA

#### Professional Associations

Northwest Geology Society
Washington Aggregates and Concrete Association
Western Michigan University, Geosciences Advisory Council

## FOSTER PEPPER & SHEFELMAN

## Charles R. Wolfe - Chair, Environmental Practice Group

#### Experience

Charles' practice is concentrated in environmental, land use and administrative law. Charles has extensive experience representing commercial, industrial, institutional, utility, governmental and developer clients on a broad range of federal, state and local environmental and land use issues. He has particular experience in client counseling regarding redevelopment of properties with contamination and natural resource constraints; site remediation, liability allocation and prospective purchase agreement negotiation under federal and state Superfund legislation; Clean Water Act, wetlands and sensitive areas issues; permitting, enforcement response and due diligence; historic and cultural resources issues.

Charles' extensive environmental experience in the Pacific Northwest includes representation of the Paul G. Allen companies in numerous environmental matters, such as the Port Quendall redevelopment and Seahawks Stadium Project, and the Puget Sound Regional Transit Authority on historic, cultural resources and archaeological issues. He has major responsibility in representing property developers, municipalities, a major oil company, a major microprocessor manufacturer, and a wood products manufacturer at multiple Model Toxics Control Act (MTCA) (state Superfund) sites, including the City of Bainbridge and in the pending purchase of the Wyckoff Superfund Site.

Charles' practice also includes administrative advocacy and appearances before regulatory agencies, including the U.S. Environmental Protection Agency, U.S. Army Corps of Engineers, Department of Ecology, Puget Sound Air Pollution Control Agency, Shorelines Hearing Board and Eastern Washington Growth Management Hearings Board.

#### Education

University of Oregon, J.D. Cornell University, M.R.P. University of Washington, B.A., cum laude

#### Professional Activities

American Bar Association

Natural Resources, Energy and Environmental Law Section and State and Local Government Section

Washington State Bar Association
Member, Executive Committee; 1999 –
Chair, Environmental and Land Use Section, 2001 -2002
Editor-in-Chief, Environmental Land Use Law Section Newsletter, 1993-1996

American Planning Association Reporter, Land Use Law & Zoning Digest, 1992-Chair, Planning & Law Division, 2000-2002

Washington Land Use Study Commission Member, Project Review and Environmental Advisory Committee, (PREAC), 1998

#### Honors and Awards

"Super Lawyer", Washington Law & Politics, 2002-2004 ABA Land Use and Local Government Law Award, 1984 Recipient, American Jurisprudence Award, 1983 Topics Editor, Oregon Law Review, 1983-1984

## FOSTER PEPPLR & SHEFELMAN

## Joseph E Delaney - Member, Environmental Attorney

**Experience** 

In practice for more than 17 years, Joseph Delaney focuses on real estate and environmental law, representing private and public clients in the sale, purchase, development and leasing of real property. Joseph also has particular experience in transactions involving contaminated properties.

Education

Georgetown University Law Center, J.D., magna cum laude

University of Vermont, B.A.

University of Washington, Certificate in Commercial Real Estate

Professional Activities

Greater Seattle Chamber of Commerce

Member, Environmental Policy Committee

Washington State Bar Association

Member, Corporate Law Department

Member, Environmental and Land Use Law Section

American Bar Association

King County Bar Association

Honors and Awards

Order of the Coif

Law and Policy in International Business, 1986-1987

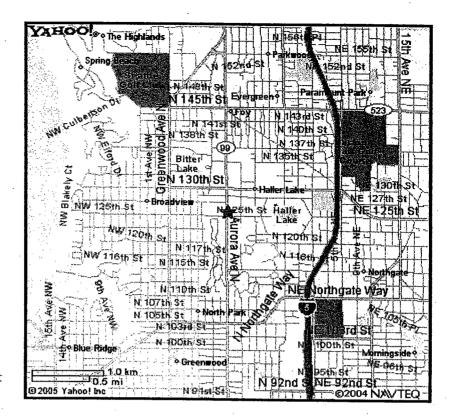
# Replacement Site Information

## **Replacement Site**

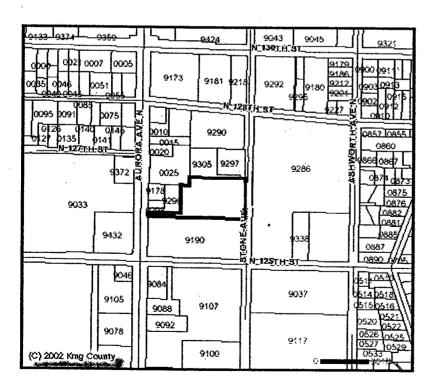
Touchstone Corporation will provide a replacement facility based on the program information supplied with this RFP.

The flag-shaped replacement site is approximately 90,000 square feet. Located at 12526 Aurora Avenue North in Seattle, it sits directly across from the City of Seattle's Fleets & Facilities' Maintenance Department.

Access is available from both Aurora Avenue and Stone Avenue. The attached sketch shows the proposed site layout for the facility.



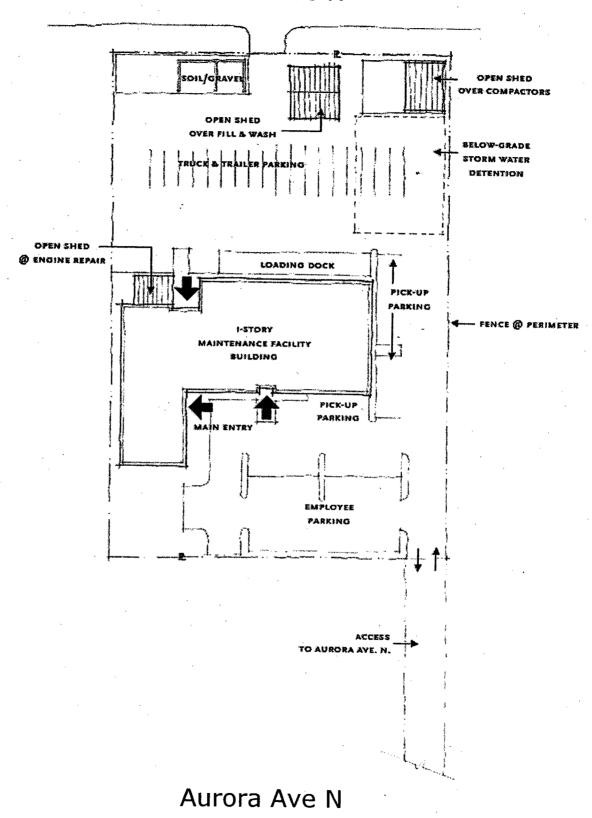
Touchstone Corporation has entered into a Purchase Agreement with the current owner of the site, and will close on the property should we be selected as the successful proposer.



A copy of the Purchase Agreement and the title report are included for your review.

Also included is a letter of No Further Action from the Department of Ecology.

## Stone Ave N



# ORIGINAL

## PROPERTY PURCHASE AGREEMENT

To provide for the purchase and sale of the property herein described, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Purchaser and Seller agree as follows:

## 1. PROPERTY TO BE CONVEYED.

- a. <u>Purchase and Sale</u>. Seller shall sell to Purchaser, and Purchaser shall purchase from Seller, upon the terms and conditions hereinafter set forth, that certain parcel of real property located at 12526 Aurora Avenue North, Seattle, Washington, legally described on <u>Exhibit A</u> attached hereto and as shown on the sketch attached hereto as Exhibit B ("Property").
- b. <u>Property Included</u>. The Property shall include the land legally described on <u>Exhibit A</u> together with all improvements constructed on the land and all rights, privileges and easements appurtenant to the real property, including, without limitation, the following, if any: minerals, oil, gas and other hydrocarbon substances on and under the real property, development rights, air rights, water, water rights, riparian rights, and water stock relating to the real property, rights-of-way or other appurtenances used in connection with the beneficial use and enjoyment of the real property, and all of Seller's right, title and interest in and to all roads and alleys adjoining or servicing the real property.

## 2. PURCHASE PRICE.

- a. <u>Purchase Price</u>. The purchase price for the Property shall be Three Million and 00/100 Dollars (\$3,000,000.00) payable at Closing in cash or by wired funds, subject to the adjustments and prorations as provided for herein ("Purch ase Price").
- b. <u>Escrow</u>. Upon full execution of this Agreement by Purchaser and Seller, Seller shall open an escrow with the Seattle office of First American Title Insurance Company ("Title Company").

c. Earnest Money. Within three (3) business days after full execution of this Agreement by Purchaser and Seller, Purchaser shall deposit a promissory note, in the form attached as Exhibit C, in the amount of One Hundred Thousand and 00/100 Dollars (\$100,000.00) with Title Company. Such promissory note and its proceeds are herein called the "Earnest Money". If Purchaser terminates this Agreement prior to the satisfaction or waiver of the conditions set forth in Section 4 or Section 5 of this Agreement, then the Earnest Money shall promptly be returned to Purchaser. After Purchaser's satisfaction or waiver of the conditions set forth in Section 4 and Section 5 of this Agreement, the Earnest Money shall be non-refundable, except in the event of Seller's default under this Agreement. The Earnest Money promissory note shall be converted to cash on or before the expiration of the Feasibility Period. If this transaction closes as provided herein, the Earnest Money shall apply towards the Purchase Price at Closing.

## 3. TITLE TO PROPERTY.

- a. Condition of Title. Seller represents that title to the Property or any portion thereof shall be free of monetary encumbrances or defects at Closing except for the lien for ad valorem real property taxes with respect to the fiscal year of Closing not yet due and payable and, if any, installments on assessments not yet due and payable, both of which shall be prorated as of the Closing Date as provided in Section 11(a). Seller shall satisfy or cause to be satisfied prior to Closing or at Closing from the Purchase Price all monetary encumbrances or defects except for prorated taxes and assessments as described in this Section 3.
- b. <u>Monetary Encumbrances</u>. The phrase "mon etary encumbrances or defects" as used herein means encumbrances or defects to title which by their terms require the payment of money, whether in installments or at a fixed time or otherwise, including, but not limited to, mortgages, deeds of trust, mechanic's or materialmen's li ens, and any impact or development fees attributable to Seller's use and/or development of the Property.
- c. <u>Nonmonetary Encumbrances</u>. Nonmonetary encumbrances or defects in title (i.e., easements or restrictive covenants) shall be subject to Purchaser's ap proval as provided in this Agreement.
- d. <u>Conveyance of Title</u>. Title to the Property shall be conveyed as provided in Section 8.

- 4. CONTINGENCIES AND FEASIBILITY PERIOD. Purchaser's oblig ation to purchase the Property is contingent upon the conditions set forth in this Section 4 being waived or satisfied on or before the date that is the earlier of the following (the "F easibility Period"): (1) the date that is four (4) months after the date that Seller delivers to Purchaser the items described in Section 5(a); or (2) the date that is five (5) days after the date that Purchaser enters into a mutually binding purchase and sale agreement with King County Metro for the purchase of the property located at 1602 N. Northlake Place, Seattle, Washington. Notwithstanding anything to the contrary contained herein, the Feasibility Period shall be subject to Purchaser's e xtension rights described in Section 4(e) of this Agreement. Purchaser may terminate this Agreement at any time by written notice to Seller if Purchaser determines, in Purchaser's sole and absolute discretion, that any of the conditions set forth in this Section 4 will not be satisfied by the date provided for herein for the satisfaction of such condition. In the event of such determination, the Earnest Money shall be promptly returned to Purchaser. The conditions provided for in this Section 4 shall be deemed not to be satisfied unless Purchaser. by the date by which the particular condition is required to be satisfied, notifies Seller in writing that such condition has been satisfied or waived. In the event any condition is deemed not satisfied or waived, this Agreement shall automatically terminate and the Earnest Money shall be promptly returned to Purchaser. Within five (5) days after request of either party, Seller and Purchaser shall mutually execute and deliver to each other a duplicate original of a writing confirming the date the Feasibility Period commenced and the date the Feasibility Period will end subject, however, to Purchaser's rights of extension under section 4(e).
- a. <u>Studies</u>. By the expiration of the Feasibility Period, as extended (if applicable), Purchaser shall have approved, in Purchaser's sol e and absolute discretion, all soils, engineering, hazardous waste, geotechnical, wetlands, feasibility and other studies and reports which Purchaser obtains in connection with the Property and Purchaser's intended project and such other information relating to the Property that is specifically requested by Purchaser of Seller in writing to the extent such information is in the possession or control of Seller or any affiliate of Seller. For purposes of this Agreement, if any such information is available from a third party agent of Seller, then it shall be deemed within the control of Seller, and Seller shall request that the third party agent deliver such information to Purchaser. Seller does not make any representations or warranties concerning the accuracy or the completeness of any study or other information made or produced by a third party even if Seller provides a copy to Purchaser as required by this Agreement or otherwise at Purchaser's request.
- b. <u>Feasibility</u>. By the expiration of the Feasibility Period, as extended (if applicable), Purchaser shall have determined in Purchaser's sole and

absolute discretion, that utilities are of adequate capacity to serve Purchaser's intended development of the Property, that construction of the improvements contemplated by Purchaser will not require extraordinary, excessive or unusually costly design elements or construction techniques, that drainage of both surface and subsurface water can be accomplished by ordinary construction techniques not involving unusual or excessive costs, that the Property will satisfy Purchaser's financial and competitive objectives in the trade area, and that the Property is economically and otherwise feasible for Purchaser's int ended use.

- Project Approvals. By the expiration of the Feasibility Period, as extended (if applicable), Purchaser shall have obtained all governmental approvals and permits necessary or desirable to develop and construct Purchaser's intend ed project on the Property for Purchaser's int ended use in accordance with Purchaser's req uirements, including, but not limited to, building permits, conditional use permits, zoning approvals, site plan approvals, and environmental approvals, including any required pursuant to any federal, state or local environmental laws or regulations. The permits and approvals referred to in this Section 4(c) shall be referred to herein collectively as "Project Approvals." For the purposes of this Section, the Project Approvals shall not be deemed to have been "obtained" until each of the same has become final and non-appealable, and any periods for challenge to the same (or other conditions to final effectiveness except any conditions that are dependent upon future conduct of Purchaser or its contractors) shall have expired. Any conditions, requirements for on-site and offsite improvements or services, in-lieu fees or payments, dedication or reservation requirements, water rights acquisition costs, local improvement district costs, connection charges, assessments, mitigation fees, impact fees, permit fees and any other similar fees and charges imposed on Purchaser's int ended project by any governmental entity or utility service provider shall be acceptable to Purchaser and shall be subject to Purchaser's ap proval in its sole and absolute discretion.
- d. Lease Terminations and Other Termination Agreements. By the expiration of the Feasibility Period, as extended (if applicable), Seller, at Seller's sole cost and expense, shall provide evidence satisfactory to Purchaser that (i) any leases, subleases, or other agreements granting a third party the right to use or occupy the Property beyond the date that is sixteen (16) months after the Effective Date of this Agreement, are terminable with not more than either thirty (30) days prior notice; and (ii) any rights of first refusal and/or options to purchase affecting the Property have been terminated (collectively, the "Termination Agreement(s)"). Such Termination Agreement(s) shall be in form and substance satisfactory to Purchaser and may provide that any termination right is conditioned on acquisition by Purchaser of title to the Property. In the event Seller and Purchaser proceed to close under this Agreement, Seller shall exercise the Termination Agreement(s),

....

and, subject to the last sentence of <u>Section 10(a)</u>, the terminations thereunder shall be effective not later than the Closing Date.

Feasibility Period Extension Rights. Purchaser shall have the right to extend the Feasibility Period for up to four (4) successive periods of six (6) months each (each an "Extension Period"). For each Extension Period that Purchaser elects to exercise, Purchaser shall (i) deliver to Seller written notice of Purchaser's intent to exercise the Extension Period; and (ii) concurrently deposit in escrow with the Title Company the amount of Twenty-Five Thousand and 00/100 Dollars (\$25,000.00)(the "Extension P ayments"). If applicable, the first and second Extension Payments shall be deemed to be a partial conversion of the Earnest Money promissory note, shall be treated as part of the Earnest Money for all purposes under this Agreement, and shall be applicable to the Purchase Price at Closing. If applicable, the third and fourth Extension Payments shall be solely in consideration of the third and fourth Extension Periods, shall not be part of the Earnest Money, shall not be refundable to Purchaser, except in the event of a failure to close under this Agreement as a result of a Seller default, shall not be applicable to the Purchase Price, and shall be immediately released by Title Company to Seller. For an election to extend the Feasibility Period to be effective, both the notice of extension and the payment must be received by the Title Company on or before the last day of the then-current Feasibility Period or Extension Period (as applicable).

# 5. DELIVERY AND REVIEW AND APPROVAL OF TITLE, SURVEY AND OTHER DOCUMENTS.

- a. <u>Seller's Obligations to D eliver Documents</u>. Within fourteen (14) days after full execution and mutual delivery of this Agreement by Purchaser and Seller, Seller, at its sole cost and expense, shall deliver or cause to be delivered to Purchaser the following items:
- (i) <u>Title Commitment</u>. A current title commitment (the "Title Commitment") for the owner's extended coverage title policy referred to in <u>Section 8(b)</u> ("Title Policy"), issued by the Title Company in the amount of the Purchase Price showing the status of the title of the Property and complete and legible copies of all instruments referred to in the Title Commitment as conditions or exceptions to the title of the Property;
- (ii) <u>Tax Bills</u>. A copy of the most recent tax bills for the Property;

- (iii) <u>Survey</u>. A copy of any survey of the Property which Seller or any affiliate of Seller has in its possession or under its control (the "Surv ey"). For purposes of this Agreement, if any such survey is available from a third party agent of Seller, then it shall be deemed within the control of Seller, and Seller shall request that the third party agent deliver such survey to Purchaser;
- (iv) Reports and Studies. A copy of all topographical surveys, environmental reports, engineering studies, soil-bearing test data, and any similar reports and studies with respect to the Property which Seller or any affiliate of Seller has in its possession or under its control. For purposes of this Agreement, if any such reports or studies are available from a third party agent of Seller, then they shall be deemed within the control of Seller, and Seller shall request that the third party agent deliver such reports or studies to Purchaser. Upon Purchaser's receipt of such reports and studies, subject to the rights of the person or persons who produced such reports and studies and subject to the terms and conditions contained in such reports and studies, Purchaser shall have the right to use such reports and studies in connection with Purchaser's re view of the Property;
- existing leases or other agreement granting a third party the right to use or occupy the Property (the "Existing Leases") or granting a third party any rights of first refusal and/or options to purchase affecting all or any part of the Property, if any (including all amendments, commencement letters and option letters), and, to the extent Seller has any such documents, a copy of any assignments thereof or subleases thereunder. In addition to the foregoing, Seller shall provide Purchaser with a rent roll, including a schedule of security or other deposits held by Seller, detailing all third parties in possession of any portion of the Property and a copy of any management agreements, service contracts, or other agreements affecting the Property or the operation or maintenance thereof; and,
  - (vi) Environmental Cleanup Documentation. A copy of all documents, if any, Seller or any affiliate of Seller has in its possession or under its control evidencing that any oil, hazardous waste, toxic substances or other pollutants or materials that could be a detriment to the Property or in violation of any local, state or federal law or regulation have been lawfully remediated and/or removed from the Property, including, without limitation, no further action letters, consent decrees, or other similar documents related to the foregoing matters.
  - b. <u>Survey</u>. Purchaser may at its expense obtain an ALTA/ACSM as-built survey of the Property and footprint of the improvements thereon ("Purchaser's Survey") provided the same is completed not later than the end of the initial Feasibility Period. Any exceptions to title or other defects revealed by

such survey shall be subject to Purchaser's approval pursuant to <u>Section 5(c)</u>. If Purchaser obtains such a survey then promptly after the survey drawing is completed, Purchaser shall deliver a full-size copy of the drawing to Seller.

- Review of Title Commitment and Survey. Purchaser shall have fifteen (15) days following the receipt of the Title Commitment (including legible copies of the documents referred to therein as conditions, exceptions or reservations) and the Purchaser's Survey to review and, in its sole and absolute discretion, to notify Seller in writing of Purchaser's disapproval of any of the exceptions to title or other matters disclosed by the Title Commitment or Purchaser's Survey, other than monetary encumbrances which Seller is to cause to be released as provided in Section 3(a). If Purchaser notifies Seller within such period that Purchaser disapproves one or more exceptions to title, Seller shall notify Purchaser in writing within ten (10) days after receipt of Purchaser's notice as to whether Seller agrees to remove the exceptions so disapproved, and upon delivering such notice, Seller shall have until the Closing Date to cause such exceptions to be removed of record and from the Title Commitment at no cost to Purchaser. If additional exceptions to title are revealed by supplements or amendments to the Title Commitment after the initial review period provided in the first sentence of this Section ("Intervening Exception"), Purchaser shall have five (5) business days after receipt of such supplement or amendment to the Title Commitment and a copy of the document creating such Intervening Exception in which to notify Seller in writing of Purchaser's disapproval of such Intervening Exception, in which event Seller shall have five (5) business days after receipt of Purchaser's notice to notify Purchaser in writing as to whether Seller agrees to remove the Intervening Exception so disapproved, and upon delivering such notice, Seller shall have until the Closing Date to cause such Intervening Exception to be removed of record and from the Title Commitment at no cost to Purchaser. The Closing Date shall be extended to the extent necessary according to the preceding sentence.
- d. <u>Title Defects Termination of Agreement or Waiver</u>. If Purchaser raises any objections to the title of the Property in accordance with the procedures of and when required in <u>Section 5(c)</u> and if Seller, in accordance with and when required by Section 5(c) declines to cause objected to items to be removed from title at Closing, then Purchaser may either waive such objections, in which event this Agreement shall continue in full force and effect, or terminate this Agreement by notice delivered to Seller within ten (10) days after receiving Seller's notice. If Purchaser does not terminate this Agreement as provided in the preceding sentence, then at Closing Seller shall convey title to the Property free of monetary encumbrances, free of other defects to which Purchaser has objected and Seller has agreed to remove (as provided in <u>Section 5(c)</u>), but subject to those

defects shown in the Title Commitment to which Purchaser did not object and those defects to which Purchaser did object but which Seller did not agree to remove (as provided in Section 5(c)). In the event Purchaser terminates this Agreement pursuant to this Section 5(d) or any other provision of this Agreement, any cancellation fee or other costs of the Title Company shall be borne by Purchaser.

## 6. SELLER'S REPRESENTAT IONS AND WARRANTIES.

- a. Seller represents and warrants to Purchaser that as of the date of this Agreement:
- (i) <u>Power and Authority</u>. Seller has the authority and power to enter into this Agreement and to consummate the transaction provided for herein. This Agreement and all other documents executed and delivered by Seller constitute legal, valid and binding obligations of Seller.
- (ii) No Violations and Actions. The execution, delivery and performance by Seller of its obligations under this Agreement will not conflict with or result in a breach of any law, governmental rule, regulations, judgment, decree or order by which the Seller or the Property is bound, or by any of the provisions of any contract to which Seller is a party or by which Seller or the Property is bound or Seller's p artnership agreement. To the best of Seller's knowledge there is no action, suit, proceeding or investigation pending or threatened, before any agency, court or other governmental authority which relates to the Property or the use thereof.
- (iii) <u>Condemnation</u>. To the best of Seller's knowledge there is no condemnation proceeding affecting the Property or any portion thereof currently pending nor is any such proceeding threatened.
- (iv) <u>Compliance</u>. Seller has received no notice of and, except as described in this subsection, Seller does not have any knowledge of any violations of any applicable governmental requirement in respect of the use, occupation and construction of the Property or the improvements thereon (including but not limited to environmental, zoning, platting and other land use requirements) or of any investigations relating thereto. Seller is aware that a metal clad high-bay storage building on the Property may have been constructed without required governmental permits.
- (v) <u>Default, Breach, Access and Utilities.</u> To the best of Seller's knowledge, (i) Seller is not in default or breach under any covenants,

conditions, restrictions, rights-of-way, or easements that affect the Property or any portion thereof and (ii) no condition exists that would result in the termination or impairment of access to the Property or permanent discontinuation of any sewer, water, electric, gas, telephone, or other utility service to the Property.

- (vi) Work. Seller has had no work performed and no work is in progress at, and no materials have been furnished to, the Property at Seller's request which will not be paid for in full by Seller prior to or on the Closing Date.
- (vii) Assessments. No special or general assessments have been levied, other than as shown in the Title Commitment or the latest tax bill for the Property, and to the best of Seller's knowledge no special or general assessments are threatened against all or any part of the Property.
- (viii) <u>Leases</u>. There are no leases or other rights of possession affecting all or any part of the Property, except as otherwise disclosed to Purchaser in accordance with the provisions of <u>Section 5(a)</u>.
- (ix) Hazardous Substances. Except as otherwise disclosed to Purchaser in writing as provided in this Agreement, to the best of Seller's knowledge the Property has not been affected by the presence of, and there is not present on the Property, oil, hazardous waste, toxic substances or other pollutants or materials in violation of any local, state or federal law or regulation. Neither Seller nor, to the best of Seller's knowledge, any of Seller's tenants of the Property has been cited for violating any federal, state or local environmental law or regulation with respect to operations or activities on or about the Property. Notwithstanding the preceding, Seller is aware that before Seller's acquisition of the Property it was used as a motor vehicle wrecking yard and to that extent the Property was at that time affected by the presence of such materials.
- (x) Foreign Person or Entity. At Closing, Seller shall deliver to Purchaser a certificate of nonforeign status in form required by the Income Tax Regulations and in substance reasonably acceptable to Purchaser. In the event Seller shall not deliver such certificate to Purchaser at Closing, Purchaser may withhold and pay over to the Internal Revenue Service such amounts as may be required under applicable law in order for Purchaser to avoid any liability for Seller's tax obligations.
- (xi) <u>Buried Tanks</u>. To the best of Seller's knowledge, there are no underground storage tanks on the Property.

- (xii) Bankruptcy Matters. Seller has not admitted its inability to pay its debts as they come due, made an offer of settlement, extension or composition to its creditors generally or made a general assignment for the benefit of creditors, filed any voluntary petition in bankruptcy or, to the best of Seller's knowledge, suffered the filing of an involuntary petition by its creditors, suffered the appointment of a receiver to take possession of substantially all of its assets, or suffered the attachment or other judicial seizure of substantially all of its assets.
- (xiii) <u>Misrepresentation and Adverse Facts</u>. Seller has made no untrue statements or representations in connection with this Agreement, and all documents Seller gives to Purchaser under this Agreement will be true, correct, and complete copies of what they purport to be, including any amendments or modifications thereof.
- (xiv) Marketable Title. To the best of Seller's knowledge, Seller has, as of the date of this Agreement, and will have as of the date of Closing, good, marketable and indefeasible title to the Property subject only to the matters set forth in this Agreement and the Title Commitment. Without in any way limiting the generality of the foregoing representation, Seller has made no understanding, agreement (either express or implied), and has no reasonable expectancy of an agreement, between Seller and any third party with respect to sale or other transfer of the Property.
- (xv) Obligations. To the best of Seller's knowledge, there are no obligations in connection with the Property which will be binding upon Purchaser after Closing, except for those matters set forth in the Title Commitment which have been approved or waived by Purchaser.
- (xvi) Absence of Moratorium. To the best of Seller's knowledge, no moratorium, statute, order, regulation, ordinance, legislation, judgment, ruling or decree of any court or governmental agency has been enacted, adopted, issued, entered, or is pending or in effect, that could materially and adversely affect the Property.
- (xvii) Agreements and Contracts. Except as otherwise disclosed to Purchaser in writing, there are no management agreements, service contracts, or other agreements affecting the Property or the operation or maintenance thereof.
- (xviii) <u>Soils Conditions</u>. To the best of Seller's knowledge, there are no soils conditions adversely affecting the Property.

In <u>Section 6(a)</u>, "Seller's knowledge" means the actual knowledge of one or more of Seller's partners.

- Condition To Purchaser's Obligations. It is a condition to Purchaser's obligations under this Agreement that all of Seller's representations and warranties made in Section 6(a) are true and correct as of the date of this Agreement and are true as of the Closing Date. To the extent that before the Closing Date Purchaser discovers that any of such representations and warranties are not true, Purchaser shall promptly give written notice to Seller and Seller shall have fifteen (15) days to cure the discrepancy and, on Seller's failure to do so, Purchaser may terminate this Agreement by notice to Seller given within ten (10) days after the end of Seller's cure period or, upon Purchaser's failure to do so or upon Purchaser's failure to notify Seller of the discrepancy, Purchaser shall be deemed to have waived the discrepancy. In the event that Purchaser elects to terminate this Agreement according to the preceding sentence, and the cause for the failure of Seller's representation or warranty was caused by or in the control of Seller, Purchaser shall be entitled to a refund of all Earnest Money. To the extent Seller's representations and warranties are not or will not be true as of the Closing Date, then not later than one (1) day before the Closing Date Seller shall give Purchaser written notice of the extent to which they will not be true. In such event, Purchaser may terminate this Agreement by written notice given to Seller on or before ten (10) days after receipt of Seller's notice or, upon Purchaser's failure to do so, Purchaser shall be deemed to have waived the discrepancy. The Closing Date shall be extended to the extent necessary according to the time periods provided in this Section 6(b).
- (c) <u>Survival; Indemnity</u>. Seller's representations and warranties made in <u>Section 6(a)</u> shall not be merged into any documents delivered by Seller at Closing and shall survive the Closing for a period of one (1) year after the Closing Date. Seller shall indemnify, defend and hold Purchaser harmless from and against any cause, claim, loss, damage or expense, including attorneys fees, which Purchaser suffers as a result of a breach of the representations, warranties and covenants contained in this Agreement.
- 7. <u>SELLER'S OBLIGATIO NS PENDING CLOSING</u>. During the continuance of this Agreement, until Closing or termination of this Agreement as herein provided, Seller covenants to perform in accordance with the following obligations:
- a. <u>Sell or Encumber Property</u>. Seller shall not sell, assign, or convey any right, title, or interest whatever in or to the Property to any third party except subject to Purchaser's rights under this Agreement and Seller shall not create any monetary encumbrance which will not be paid in full at Closing. Notwithstanding the foregoing, Seller may enter into new leases, recognition

agreements, extension agreements, or other agreements granting a tenant or subtenant the right to occupy or use the Property, provided, however, any such new lease or agreement shall provide that it is terminable upon thirty (30) days prior notice.

- b. <u>Representations and Warranties</u>. Seller shall not take any action, or omit to take any action, which action or omission would have the effect of violating or rendering untrue any of its representations, warranties, covenants, and agreements contained herein.
- c. <u>Existing Financing</u>. Seller shall continue to make all payments required under the terms of any existing financing on the Property and shall not suffer or permit a default to arise thereunder.
- d. <u>Governmental Orders</u>. Seller shall not violate any lawful order or directive of a governmental agency with respect to the Property.
- e. <u>Legally Subdivided Lot</u>. Prior to Closing, Seller at Seller's sol e cost and expense shall take any action required to confirm that the Property is, or to cause the Property to be, established as one or more full legally subdivided lots.
- f. Cooperation with Purchaser. Seller shall reasonably confer, coordinate and cooperate with Purchaser in connection with Purchaser's efforts to satisfy the contingencies and to obtain the approvals specified in Section 4 and Section 5, including, without limitation, Purchaser's efforts to obtain the Project Approvals, and Seller shall promptly execute all necessary documents in connection therewith upon request by Purchaser. However, nothing in this Section obligates Seller to incur any expense, liability or other obligation or to subject the Property to any encumbrance, easement, agreement, covenant, condition or restrictions or to incur any liability or other obligation.
- g. Sign. Upon request by Purchaser, Seller shall permit Purchaser, at Purchaser's sol e cost and expense, to erect a sign on the Property advertising the proposed development of Purchaser's intend ed project; provided, however, Purchaser shall not post any signs on the Property during the Feasibility Period (as extended, if applicable) except as may be required by any local, state, or federal laws or regulations.
- h. <u>Payments</u>. Seller shall make any and all payments due and owing with respect to the Property, including without limitation, real estate taxes, assessments, and payments for materials and materialmen, by the due date for

such payment and will, upon Purchaser's re quest, deliver to Purchaser evidence reasonably satisfactory to Purchaser of payment thereof.

- 8. ITEMS TO BE DELIVERED AT CLOSING. At Closing Seller shall deliver the following items to Purchaser or to the Title Company. Drafts of all documents to be executed and delivered at Closing shall be prepared by Purchaser's co unsel and submitted to Seller's counsel for review prior to the date of Closing.
- a. <u>Statutory Warranty Deed</u>. A duly executed and acknowledged statutory warranty deed, conveying to Purchaser fee title to the Property subject to no encumbrances or defects except for the lien of real property taxes for the current year prorated to the Closing Date and such encumbrances or defects approved or waived by Purchaser as set forth in <u>Sections 5(c)</u> and <u>5(d)</u>.
- b. <u>Title Policy</u>. The Title Company shall provide an ALTA owner's extended coverage policy of title insurance, Form B 1970 (revised 10/17/70), with survey and legal lot endorsements, insuring that fee title to the Property (together with any access easements) is vested in Purchaser, subject to no defects or encumbrances except for the lien of real property taxes for the current year and such matters as approved or waived by Purchaser as set forth in <u>Sections 5(c)</u> and <u>5(d)</u>. The policy of title insurance shall be written in the amount of the Purchase Price. Purchaser will procure at its expense, if the Title Company requires, a survey sufficient to obtain the ALTA owner's extended coverage policy of title insurance.
- c. Other Documents. All other documents or instruments that may be necessary or desirable to render this Agreement and the transaction contemplated herein legally and practically effective.
- 9. <u>CONDITIONS TO CLOSING</u>. The obligation of Purchaser hereunder shall be subject to the fulfillment of the following conditions on or prior to the Closing Date, each of which shall continue as conditions until Closing unless waived by Purchaser. Purchaser may, in Purchaser's sol e and absolute discretion, terminate this Agreement at any time by written notice to Seller if any of the conditions set forth in this <u>Section 9</u> will not be satisfied by the Closing Date. In the event of such termination, the Earnest Money shall be promptly returned to Purchaser.
- a. <u>Approval by Purchaser</u>. Receipt and approval by Purchaser of all items and documentation provided herein to be delivered to Purchaser by Seller at Closing.

- b. Representations and Warranties. The representations and warranties of Seller contained herein shall be true and correct as of the Closing.
- c. <u>Performance by Seller</u>. Seller shall have performed all agreements, undertakings and obligations and complied with all conditions required by this Agreement to be performed and/or complied with by Seller.
- d. <u>No Change to Property</u>. As of the date of Closing there shall have been no material adverse change in the condition of the Property.
- e. <u>Contingencies Satisfied</u>. The contingencies set forth in <u>Section 4</u> shall have been fulfilled or waived on or before the dates provided for in Section 4.
- f. Absence of Moratorium. That no litigation, referendum, moratorium, statute, order, regulation, ordinance, legislation, judgment, ruling or decree has been enacted, adopted, issued or entered or shall be pending or in effect, that could adversely affect the Property, the Project Approvals or Purchaser's ability to develop and operate its intended project.

## 10. TIME AND PLACE OF CLOSING.

- Closing Date. Subject to Section 9, Section 10(c), and Section 16(b) of this Agreement, the Closing shall take place on or before the date which is thirty (30) days after all the conditions set forth in Section 4 have been satisfied or waived in writing by Purchaser, on a date selected by Purchaser by not less than ten (10) business days prior notice to Seller (the "Closing D ate" or "Closing"). Except as otherwise provided in this Agreement, if Closing does not occur by the Closing Date for any reason other than default by Purchaser, the Earnest Money shall be returned to Purchaser. For purposes of assisting Seller in its timely performance of its obligations under this Agreement and making timely arrangements for an Exchange (as defined in Section 17(o)), Purchaser shall keep Seller apprised of the status of Purchaser's feasibilit y review (including but not limited to Project Approvals), the anticipated date of Purchaser's satisfaction or waiver of the conditions set forth in Section 4, and the anticipated Closing Date. Without limiting the generality of the preceding sentence, Seller has no obligation to exercise the Termination Agreements according to the last sentence of Section 4(d) until Seller receives Purchaser's written notice of satisfaction or waiver of the conditions set forth in Section 4.
- b. <u>Closing Procedure</u>. Closing shall occur at the Seattle office of the Title Company. All documents and instruments required for Closing shall be

delivered to the Title Company at least one day prior to the Closing Date. Funds required for Closing shall be delivered to the Title Company in sufficient time to enable the Title Company to disburse the funds to the persons entitled on the Closing Date. Each party agrees to execute and deliver to the Title Company closing escrow instructions to implement and coordinate the Closing as set forth in this Agreement.

- c. <u>Closing Date Extension</u>. Notwithstanding any provision of this Agreement to the contrary:
- In the event that Purchaser is prepared to close this transaction pursuant to the terms of this Agreement and has fully performed all of its obligations (including but not limited to the deposit of all documents with Title Company necessary for Purchaser to deposit incident to Closing), and if Seller has not fully performed its obligations hereunder and deposited all documents with Title Company necessary for Closing to timely occur, then Purchaser, in its sole and absolute discretion, and to the exclusion of any other rights and remedies it might otherwise have, may, from time to time, notify Seller that Purchaser extends the Closing Date to such date or dates as Purchaser may elect to provide Seller with the additional time necessary for Seller to fully perform its obligations hereunder, and Purchaser may defer deposit of the balance of the Purchase Price pending Seller's performa nce. Seller's failur e without legal excuse to fully perform by such extended Closing Date(s) shall constitute a default by Seller under this Agreement. However, without Seller's written agreement, Purchaser may not extend the Closing Date under this subsection (i) for more than thirty (30) days after the date for Closing initially established pursuant to Section 10(a).
- In the event that Seller is prepared to close this (ii) transaction pursuant to the terms of this Agreement and has fully performed all of its obligations (including but not limited to the deposit of all documents with Title Company necessary for Seller to deposit incident to Closing), and if Purchaser has not fully performed its obligations hereunder and deposited all documents and funds with Title Company necessary for Closing to timely occur, then Seller, in its sole and absolute discretion, and to the exclusion of any other rights and remedies it might otherwise have, may, from time to time, notify Purchaser that Seller extends the Closing Date to such date or dates as Seller may elect to provide Purchaser with the additional time necessary for Purchaser to fully perform its obligations hereunder. Purchaser's failur e without legal excuse to fully perform by such extended Closing Date(s) shall constitute a default by Purchaser under this Agreement. However, without Purchaser's written agreement, Seller may not extend the Closing Date under this subsection (ii) for more than thirty (30) days after the date for Closing initially established pursuant to Section 10(a).

In the event that Seller is prepared to close this transaction pursuant to the terms of this Agreement and has fully performed all of its obligations (including but not limited to the deposit of all documents with Title Company necessary for Seller to deposit incident to Closing), Seller may extend the Closing Date to such date as Seller may elect in order to accomplish a simultaneous Exchange or in order to make arrangements to consummate this sale through a facilitator in order to accommodate a deferred Exchange (as "Exchange" is defined in Section 17(o)), in which case Purchaser may defer deposit of the balance of the Purchase Price until the extended Closing Date but shall perform all other obligations (including but not limited to the deposit of all documents with Title Company necessary for Purchaser to deposit incident to Closing); provided, however, Seller shall notify Purchaser in writing of such election to extend the Closing Date at least five (5) business days prior to the later of the date for Closing initially established pursuant to Section 10(a) or as extended under any other provision or provisions of this Agreement; provided, further, Seller may not extend the Closing Date under this subsection (iii) for more than two (2) weeks after the later of such dates without Purchaser's written agreement.

## 11. APPORTIONMENTS AND CLOSING COSTS.

- a. <u>Proration of Income and Expenses.</u> The following items shall be adjusted or prorated between Seller and Purchaser at the Closing, as of the Closing Date:
  - (i) Real property taxes and installments on assessments, if any, for the then current tax year relating to the Property shall be prorated. If the Property has received a special use classification for property tax purposes, then Seller shall be responsible for all recapture taxes, if any, and expenses associated with removing the Property from such special use classification. If the Closing occurs before the tax rate is fixed for the then current tax year, the apportionment of taxes shall be made on the basis of the tax rate for the preceding tax year applied to the latest assessed valuation of the Property, and when the tax rate is fixed for the tax year in which the Closing occurs, Seller and Purchaser shall adjust the proration of taxes and, if necessary, refund or pay such sums to the other party as shall be necessary to affect such adjustment; and
- (ii) All other income and operating expenses for or pertaining to the Property, including, but not limited to, public utility charges, shall be prorated between Purchaser and Seller as of the Closing Date; provided, however, that Seller and Purchaser hereby waive the services of Title Company in administering the disbursement of closing funds necessary to satisfy unpaid "charges" as such term is defined in RCW 60.80.005.

- Post-Closing Adjustments. To the extent items are prorated or adjusted at the Closing on the basis of estimates, or are not prorated or adjusted at the Closing pending actual receipt of information upon which such prorations or adjustments are to be based. Purchaser and Seller will, upon a proper accounting, pay to the other such amounts as may be necessary such that Seller will pay all expenses of the Property prior to the Closing Date and Purchaser will pay all expenses of the Property after the Closing Date. If Purchaser receives any bill or invoice which relates to periods prior to the Closing, Purchaser will refer such bill to Seller and Seller agrees to pay, promptly upon receipt, such portion of the bill or invoice as relates to the period prior to the Closing Date for which it is responsible. If Seller does not pay such portion of the bill or invoice in a timely manner, Purchaser may, at its option, pay such portion and Seller shall become liable to Purchaser for Seller's portion of such payment, together with interest at the lesser of: (i) five percent (5%) per annum in excess of the "Prime Rate," and (ii) twelve percent (12%) per annum. If Seller receives any bill or invoice which relates to periods after the Closing, Seller will refer such bill to Purchaser and Purchaser agrees to pay, promptly upon receipt, such portion of the bill or invoice as relates to the period after the Closing Date for which it is responsible. If Purchaser does not pay such portion of the bill or invoice in a timely manner, Seller may, at its option, pay such portion and Purchaser shall become liable to Seller for Purchaser's portion of such payment, together with interest at the lesser of: (i) five percent (5%) per annum in excess of the "Prime Rate," and (ii) twelve percent (12%) per annum.' The "Prime Rat e" shall be the rate announced as such from time to time by Bank of America or its successor. If there shall be no such announced rate of such bank or its successor, then the "Prime Rate" shall be such equivalent rate as is charged from time to time by major money-center banks. The provisions of this Section survive Closing.
- c. Closing Costs. Seller shall pay all closing costs customarily paid by sellers of real property in King County, Washington in connection with Closing, including any real estate excise or transfer tax upon conveyance of the Property, and Seller shall pay the premium for an owner's stand and ALTA title policy without the endorsements described in Section 8(b) or any other endorsements, recording fees for the deed from Seller to Purchaser, and one-half of Title Company's closing escrow fee. Purchaser shall pay all closing costs customarily paid by purchasers of real property in King County, Washington in connection with Closing, including one-half of the Title Company's closing escrow fee and title insurance premiums in excess of the amount Seller is to pay as provided in this Section. Notwithstanding the foregoing, Purchaser and Seller shall each pay their own attorneys', accountants' and other professional fees.

Lost Rental Income Guaranty. For the period of time commencing on the date that the term of the first of the Existing Leases expires or is earlier terminated in accordance with the terms of the respective Existing Lease and ending on the date of Purchaser's satisfaction or waiver of the contingencies under Section 4 (the "Rental Income Guaranty Period"), Purchaser hereby agrees to partially guaranty Seller's r ental income from the Property, subject to the terms and conditions set forth in this Section 11(d). Purchaser shall make monthly payments to Seller in an amount equal to Seven Thousand and 00/100 Dollars (\$7,000.00), plus the monthly prorated amount of Seller's actual annual real property taxes and insurance costs associated with the Property, less the amount the remaining Existing Tenants, if any, are obligated to pay for rent and, if applicable, upon Seller's actual annual real property taxes and insurance costs (regardless of whether such sums are actually paid), and less the amounts actually collected from new tenants for rent and, if applicable, upon Seller's a ctual annual real property taxes and insurance costs, less Seller's costs and fees, if any, of collection (the "Rental Income Guaranty Payment(s)"). Each such Rental Income Guaranty Payment shall be payable within fifteen (15) days of written notice from Seller to Purchaser of the amount of the respective monthly Rental Income Guaranty Payment, which notice shall include such reasonable documentation as is necessary to establish such amount. For purposes of this Section, if the current sublease between Graham Group (US), Inc., as subtenant, and Wilcox Dairy Farms, L.L.C., as sublandlord, is converted to a direct lease from Seller after expiration of Wilcox lease of part of the Property, then "Existing Tenants" include Graham Group (US), Inc., to the extent of that converted sublease.

## 12. CASUALTY LOSS AND CONDEMNATION.

a. <u>Casualty or Condemnation</u>. If prior to the Closing the Property is damaged as the result of fire or other casualty or there is a loss of the Property by condemnation, Purchaser shall have the option to (i) accept title to the Property without any abatement of the Purchase Price, in which event at the Closing all of the insurance proceeds or condemnation awards shall be assigned by Seller to Purchaser and any moneys theretofore received by Seller in connection with such loss, fire or other casualty shall be paid over to Purchaser after first deducting any expenses of recovering the proceeds (including but not limited to attorneys' fees and costs) and any costs incurred by Seller for repair, replacement, restoration or preservation of the Property and improvements thereon; or (ii) terminate this Agreement, in which event the Earnest Money shall be returned to Purchaser, and thereupon neither party shall have any further liability to the other except to the extent of obligations under this Agreement that survive termination.

b. <u>Settlement</u>. During the existence of this Agreement, Seller shall not settle any fire or casualty loss claims or agree to any award or payment in condemnation or eminent domain or any award or payment in connection with the change in grade of any street, road, highway or avenue in respect of or in connection with the Property without obtaining Purchaser's prior consent in each case which Purchaser shall not unreasonably refuse, delay or condition.

## 13. SELLER'S REMEDIES

Purchaser's Failure to Close. SELLER AND PURCHASER HEREBY AGREE THAT THE DAMAGES THAT WOULD BE SUFFERED BY SELLER IN THE EVENT OF A FAILURE BY PURCHASER WITHOUT LEGAL EXCUSE TO CLOSE THE PURCHASE OF THE PROPERTY WOULD BE EXTREMELY DIFFICULT AND IMPRACTICABLE TO ASCERTAIN, AND THAT THE EARNEST MONEY REPRESENTS THE REASONABLE ESTIMATE BY THE PARTIES OF THE AMOUNT OF THE DAMAGES THAT SELLER WOULD SUFFER BY REASON OF PURCHASER'S DEFAULT. PURCHASER AND SELLER UNDERSTAND AND AGREE THAT THE VALUE OF PROPERTY IS SUBJECT TO CHANGE BY REASON OF GENERAL ECONOMIC CONDITIONS, THE LOCAL REAL ESTATE MARKET, THE AVAILABILITY OF MORTGAGE FINANCING, AND OTHER FACTORS BEYOND THE CONTROL OF PURCHASER AND SELLER, AND THAT THE EARNEST MONEY IS A REASONABLE LIQUIDATED DAMAGE AMOUNT UNDER THE EXISTING CIRCUMSTANCES. ACCORDINGLY, IN THE EVENT ESCROW DOES NOT CLOSE BECAUSE OF A FAILURE BY PURCHASER WITHOUT LEGAL EXCUSE TO CLOSE THE PURCHASE OF THE PROPERTY, SELLER SHALL BE ENTITLED TO TERMINATE THIS AGREEMENT BY NOTICE TO PURCHASER AND RECEIVE AND RETAIN THE EARNEST MONEY AS LIQUIDATED DAMAGES, AND NOT AS A PENALTY OR FORFEITURE, AS SELLER'S SOLE AND EXCLUSIVE REMEDY FOR SUCH FAILURE. PURCHASER AND SELLER SHALL SIGN BELOW THIS PARAGRAPH INDICATING THEIR AGREEMENT TO THE LIQUIDATED DAMAGE CLAUSE HEREIN CONTAINED.

**SELLER** 

**PURCHASER** 

Eps. Mites 50

(b) <u>Seller's Remedies for Surviving Matters</u>. In the event of Purchaser's breach of its obligations under Sections 11(d), 16(a), 17(d), or any Section that expressly survives Closing or earlier termination of this Agreement, Seller shall have the right to pursue all rights and remedies now or hereafter available at law or in equity or by statute, including but not limited to enforcing specific performance of this Agreement and bringing suit for monetary damages. Each remedy available to

Seller shall be cumulative and shall be in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or by statute. The provisions of this Section survive Closing and also survive any earlier termination of this Agreement.

- PURCHASER' S REMEDIES. In the event of Seller's br each of this 14. Agreement, Purchaser shall have the right to pursue all rights and remedies now or hereafter available at law or in equity or by statute, including, but not limited to, enforcing specific performance of this Agreement and bringing suit for monetary damages. Additionally, in the event of such breach by Seller before or at Closing and without waiving any other rights or remedies, Purchaser shall have the right to terminate this Agreement by notice to Seller (subject, however, to any applicable cure period provided in this Agreement), and upon such notice of termination the Earnest Money shall be returned to Purchaser. Each remedy available to Purchaser shall be cumulative and shall be in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or by statute. Purchaser, at its option, may elect to waive the performance of any condition, contingency or provision in Purchaser's fav or set forth in this Agreement. If any condition to Closing shall not be satisfied, Purchaser, at its option, may terminate this Agreement. In the event of such termination, the Earnest Money shall be returned to Purchaser. The provisions of this Section survive Closing and also survive any earlier termination of this Agreement.
- 15. NOTICES. All notices, demands, consents, approvals and other communications which are required or desired to be given by either party to the other hereunder shall be in writing and shall be hand delivered or sent by a nationally recognized overnight delivery service with delivery charges prepaid or United States registered or certified mail, postage prepaid, return receipt requested, addressed to the appropriate party at its address set forth below, or at such other address as such party shall have last designated by notice to the other. Notices, demands, consents, approvals, and other communications shall be deemed given when delivered personally, the first business day after being sent by a nationally recognized overnight delivery service or three (3) business days after mailing.

To Seller:

Teel, Madden and Vander Pol c/o Daryl Vander Pol 420 N.E. 72nd St. Seattle, Washington 98115 With a copy

Mr. James E. Hadley

to:

Ryan, Swanson & Cleveland PLLC 1201 Third Avenue, Suite 3400 Seattle, Washington 98101

To Purchaser:

**Touchstone Corporation** 

2025 First Avenue, Suite 790

Seattle, WA 98121

Attention: James D. O'Hanlon

With a copy

to:

Foster Pepper & Shefelman

1111 Third Avenue, Suite 3400

Seattle, Washington 98101 Attention: Thomas J. Parkes

The provisions of this Section survive Closing and also survive any earlier termination of this Agreement.

## 16. ACCESS AND POSSESSION.

- (a) Prior to Closing. Subject to the conditions specified in this Section 16(a), Purchaser and its agents or representatives shall have the right to enter upon the Property at any reasonable time during the Feasibility Period and, provided Purchaser satisfies or waives the conditions specified in Sections 4 and 5, prior to the Closing Date for the purpose of verifications of information and conducting investigations, tests and studies, including without limitation, soils tests, borings and hazardous waste studies, and seeking Project Approvals. During such period Seller shall furnish to Purchaser all information concerning the Property that Purchaser may reasonably request that Seller has in its possession or under its control. The conditions to Purchaser's access to the Property are:
- (i) Purchaser shall obtain and maintain in full force and effect Commercial General Liability Insurance (including contractual liability coverage) written on an occurrence form with a minimum limits of \$2,000,000 General Aggregate and \$1,000,000 each occurrence and Automobile Liability Insurance, including owned, nonowned and hired vehicles, with a minimum of \$1,000,000 combined single limit. Each of the policies described in this Section shall: (1) provide that the policy limits may not be reduced, the terms of the policy otherwise changed, and the policy cannot be canceled without at least thirty (30) days' prior written notice to Seller; (2) be written by an insurance company that is reasonably acceptable to Seller; and (3) contain a waiver of the insurer's rights to subrogate against Seller. Within ten (10) business days after the Effective Date and not less than thirty (30) days before expiration or earlier cancellation of each policy of insurance described in this Section, Purchaser shall furnish Seller a

Certificate of Insurance for each of the polices described in this Section, including any replacements or renewals thereof, which certificates shall be executed by the insurer and evidence the required coverage. The coverage and limits required in this Section do not in any way limit Purchaser's liability under this Agreement.

- (ii) Purchaser shall give Seller reasonable prior notice of (1) the name, address, and telephone number of any architects, engineers, surveyors, contractors, subcontractors, consultants, analysts and other third party agents engaged by Purchaser to assist Purchaser in its feasibility review of the Property that require access to the Property for the purposes described in Section 16(a) or any other purpose for which Purchaser is permitted access to any part of the Property and (2) the time and date such access is requested and, to the extent access is requested to portions of the Property leased to tenants, Purchaser shall in addition comply with the provisions of Section 16(a)(iii).
- (iii) For any space which is occupied by a tenant, Purchaser shall make appropriate arrangements with Seller for Purchaser's access thereto and Purchaser shall take all reasonable steps needed to protect the tenants' property and to avoid unnecessarily or unreasonably disturbing the tenants or their respective businesses during Purchaser's access. Purchaser shall give Seller not less than three (3) business days prior notice of Purchaser's desired access to any portion of the Property occupied by a tenant.
- Purchaser shall pay when due all costs and expenses (iv) incurred by or on behalf of Purchaser in connection with Purchaser's feasibility review and/or access to the Property or any part thereof. To the extent any part of the Property or improvements thereon is damaged or destroyed in the course of, incident to or as the result of any act or omission of Purchaser (or any of it directors, officers, managers, employees, other agents, architects, engineers, surveyors, contractors, subcontractors, consultants, analysts or other third party agents), then on Seller's demand Purchaser shall at its expense and as promptly as possible restore the Property and improvements thereon to at least the same condition as immediately before such damage or destruction. Purchaser shall hold Seller and the Property harmless from, and indemnify and defend Seller and the Property against, all cost, damages, expense, liability, lien, and claims incurred by or asserted against Seller or the Property in any way arising from or related to any act or omission of Purchaser (or any of its directors, officers, managers, employees. other agents, architects, engineers, surveyors, contractors, subcontractors, consultants, analysts and third party agents). In the preceding sentence, "expense" includes but is not limited to attorneys fees and costs. The scope of Purchaser's obligation under the preceding sentence includes but is not limited to any claims asserted by Purchaser's employees and, to that extent but solely for the benefit of Seller, Purchaser hereby waives any and all immunity to

which Purchaser might otherwise be entitled under the provisions of Title 51, Revised Code of Washington. The provisions of this Section survive Closing and also survive any earlier termination of this Agreement.

(b) At Closing. Full possession of the Property shall be delivered to Purchaser by Seller at Closing. In the event a tenant or any other third party retains possession of all or any portion of the Property, the Closing Date shall be extended for such period as is reasonably necessary for the thirty (30) day period of the applicable termination agreement to expire and, if required, for such additional period as is reasonably necessary for Seller to obtain and enforce an unlawful detainer order against such party. The costs and expenses of any such unlawful detainer action, including the enforcement thereof, shall be paid by Seller. Seller shall take immediate and continuous action and shall exercise all reasonable due diligence to commence, prosecute, and enforce any such unlawful detainer action.

## 17. MISCELLANEOUS.

- a. <u>Entire Agreement No Oral Modifications</u>. This Agreement and the exhibits hereto constitute the final and complete agreement, and supersede all prior correspondence, memoranda or agreements between the parties relating to the subject matter hereof. This Agreement cannot be changed or modified other than by a written agreement executed by both parties.
- b. <u>Successors Bound</u>. Subject to the restrictions on assignment contained in <u>Section 17(c)</u>, the provisions of this Agreement shall extend to, bind and inure to the benefit of the parties hereto and their respective personal representatives, heirs, successors, and assigns.
- c. Assignment. Purchaser shall be entitled to assign Purchaser's interest under this Agreement without Seller's consent to an affiliate of Purchaser provided that notwithstanding such assignment Purchaser shall remain jointly and severally liable with the assignee on all of Purchaser's obligations under this Agreement and provided that not later than five (5) business days after such assignment Purchaser shall deliver to Seller true, complete and legible copies of all documents evidencing such assignment and such documents as may be reasonably required to evidence that the assignee is an affiliate of Purchaser. An "affiliate of Purchaser" is an entity controlled by Purchaser or its shareholders and in which Purchaser or its shareholders have a substantial ownership interest. None of Purchasers rights or obligations under this Agreement are otherwise assignable without Seller's prior written consent and any such attempted other assignment without such consent shall be null and void except that Seller may at its election

treat such attempted assignment as a material breach of Purchaser's obligations under this Agreement which cannot be cured.

- d. Brokers. Seller and Purchaser each represent and warrant to the other that no real estate agent or broker was involved in negotiating the transaction contemplated herein except for James Klinger of GVA Kidder Mathews ("Purch aser's Brok er"), whose commissions of One Hundred Fifty Thousand and 00/100 Dollars (\$150,000.00) shall be paid at Closing one-half (1/2) by Seller and one-half (1/2) by Purchaser. In the event any other claims for real estate commissions, fees or compensation (collectively "Compensation") arise in connection with this transaction, the party whose acts allegedly gave rise to such claims shall indemnify, defend and hold harmless the other party from any claims, losses, damages and expenses, including attorneys' f ees, asserted against or incurred by said other party because of said claims. Neither Purchaser nor Seller shall have any liability to Seller's Bro ker or Purchaser's Broke r if this transaction should fail to close for any reason whatsoever.
- e. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the state of Washington.
- f. <u>Counterparts</u>. This Agreement may be executed in more than one counterpart, each of which shall be deemed an original, and all of which together shall constitute one and the same instrument.
- g. Attorneys' F ees. In the event that either party hereto brings an action or a proceeding for a declaration of the rights of the parties under this Agreement, for injunctive relief, or for an alleged breach or default of this Agreement, or any other action arising out of this Agreement or the transactions contemplated hereby, the prevailing party in any such action shall be entitled to an award of reasonable attorneys' f ees and costs incurred in such action or proceeding, in addition to any other damages or relief awarded, regardless of whether such action proceeds to final judgment. "Action" includes appeals and also includes arbitration agreed to by the parties or required by law or court rule.
- h. <u>Severability</u>. If any term or provision of this Agreement shall, to any extent, be held invalid or unenforceable, the remaining terms and provisions of this Agreement shall not be affected thereby, but each remaining term and provision shall be valid and enforced to the fullest extent permitted by law.
- i. <u>Captions</u>. The captions of this Agreement are inserted solely for convenience of reference only and do not define, describe or limit the scope or intent of this Agreement or any term hereof.

- j. <u>Exhibits</u>. All exhibits attached hereto are hereby incorporated herein by reference and made a part hereof.
- k. Construction. Seller and Purchaser acknowledge that each party and its counsel have reviewed and revised this Agreement and that the normal rule of construction to the effect that any ambiguities are to be resolved against the drafting party shall not be employed in the interpretation of this Agreement (including the exhibits) or any amendments thereto, and the same shall be construed neither for nor against Seller or Purchaser, but shall be given a reasonable interpretation in accordance with the plain meaning of its terms and the intent of the parties.
- Purchaser's Approv al Rights. Whenever in this Agreement Purchaser is deemed to disapprove of a particular matter or a condition is deemed not to be satisfied by reason of Purchaser's failure to approve of the same or to acknowledge that the same is satisfied, Seller shall have no right to conclusively deem Purchaser to have disapproved of such matter or to deem such condition not to be satisfied or waived, unless and until Seller gives notice to Purchaser that Seller intends to deem such matter disapproved, or to deem such condition not to be satisfied or waived, as of the date which is five (5) days after such notice is given. If Purchaser fails to approve of, satisfy or waive the matter in question or fails to acknowledge that the condition in question is approved, satisfied or waived by Purchaser, as the case may be, within such five (5) day period, the matter or condition in question shall thereafter be conclusively deemed to be disapproved or not satisfied and not waived.
- m. <u>Computation of Time</u>. If the time for performance of any provision of this Agreement ends on a Saturday, Sunday or federal, state or legal holiday, then such date shall automatically be extended until 5:00 p.m. Pacific Time (daylight or standard, as applicable) on the next day which is not a Saturday, Sunday or federal, state or legal holiday.
- n. Exclusive Agreement. From and after the date of this Agreement, and for the duration of this Agreement, Seller shall not negotiate with third parties for transfer of any interest in the Property, whether as a back-up offer or otherwise.
- o. <u>Like-Kind Exchange</u>. Seller may consummate the sale of the Property as part of a so-called like kind exchange either concurrently with the Closing under this Agreement or on a deferred basis (the "Ex change") pursuant to §1031 of the Internal Revenue Code (the "Code"), provided that: (a) except as

provided in Section 10(c)(iii), the Closing shall not be delayed or affected by reason of the Exchange nor shall the consummation or accomplishment of the Exchange be a condition precedent or condition subsequent to Seller's oblig ations under this Agreement; and (b) Seller shall pay any additional costs or expenses that would not otherwise have been incurred by Seller or Purchaser had Seller not consummated its sale through the Exchange. Seller shall indemnify and defend Purchaser and hold Purchaser harmless from and against any and all claims, damages, liabilities, losses, costs and expenses, including, without limitation, attorneys' f ees and costs, arising out of or in any way connected with the Exchange that Purchaser would not have incurred but for the Exchange.

p. <u>Survival</u>. The provisions of Sections 17(a) through 17(m) shall survive Closing and shall also survive any earlier termination of this Agreement. The provisions of Section 17(o) shall survive Closing.

[Signatures on the following page.]

DATED as of the day and year first set forth above.

SELLER:

TEEL, MADDEN AND VANDER POL, a Washington general partnership

By:

E. Gerald Teel, a general partner

By:

Rodney S. Madden, a general partner

By:

Daryl Vander Pol, a general partner

[SELLER TO INITIAL SECTION 13]

PURCHASER:

TOUCHSTONE CORPORATION, a Washington corporation

By:

Print Name:

Touch STONE CORPORATION,

[PURCHASER TO INITIAL SECTION 13]

lts:

### **EXHIBIT A**

## Legal Description of Property

The North 350 feet of the South 530 feet of the West 645 feet of the Southwest Quarter of the Southeast Quarter of Section 19, Township 26 North, Range 4 East, Willamette Meridian, in King County, Washington; EXCEPT the West 45 feet thereof, conveyed to King County for Aurora Avenue North by deed recorded under King County Recording Number 571790; AND EXCEPT THE North 50 feet of the West 255 feet thereof; AND EXCEPT the South 175 feet of the North 225 feet of the West 200 feet of that portion of the North 250 feet of the South 530 feet of the West 645 feet of the Southwest Quarter of the Southeast Quarter of said Section 19, lying East of the Easterly margin of Aurora Avenue North, as established by deed recorded under King County Recording Number 571790.

## EXHIBIT B

## Sketch of Property

[See Attached 1 Page.]

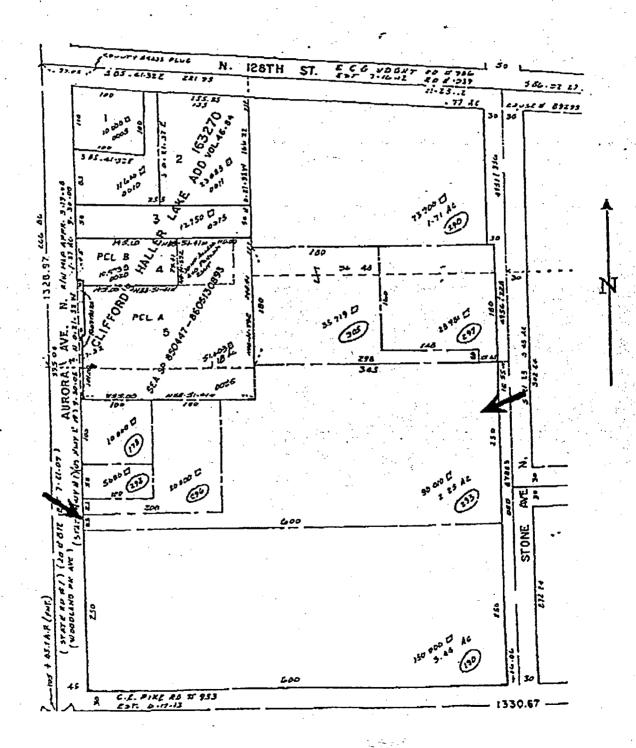
-29-

06-17-2004 10:30 From-VITANILK DAIRY INC

2065220844

T-798 P 802/002 F-517

IMPORTANT: This is not a Survey. It is furnished as a convenience to locate the land indicated hereon with reference to streets and other land. No liability is assumed by reason of reliance hereon.



# EXHIBIT C

# Earnest Money Promissory Note

\$100,000.00	
"Purchaser") promises to pay in lawf the order of First American Title Insu principal sum of One Hundred Thous earnest money in connection with a of even date between the maker of t Vander Pol, a general partnership, as	ned (who is also referred to herein as ful money of the United States of America to trance Company, as escrow ("Escrow"), the and and 00/100 Dollars (\$100,000.00) as Purchase and Sale Agreement ("Agreement") his note as Purchaser and Teel, Madden and Seller, without interest thereon, payable in itions of Section 2(c) and 2(e) of the
In the event the Agreement is proper this promissory note shall be void an	ly terminated in accordance with its terms, d of no further force or effect.
paid when due. If this Note shall be collection, or if suit shall be brought	ate of twelve percent (12%) per annum if not placed in the hands of an attorney for to collect any of the principal or interest of th ay the holder's reasonable attorneys' fe es an
American Title Insurance Company a	unts so paid shall be deposited with First tits Seattle, Washington office ("Esc row oney in accordance with the terms of the
	GREEMENTS OR ORAL COMMITMENTS TO FOREBEAR FROM ENFORCING REPAYMEN UNDER WASHINGTON LAW.
	MAKER:
	TOUCHSTONE CORPORATION, a Washington corporation
	Ву:
	Name:
•	lts:

### FIRST AMENDMENT TO PROPERTY PURCHASE AGREEMENT

This First Amendment To Property Purchase Agreement ("First Amendment") is made and entered into this 30 day of July, 2004 by and between TEEL MADDEN AND VANDER POL, a Washington general partnership ("Seller") and TOUCHSTONE CORPORATION, a Washington corporation ("Purchaser").

Seller and Purchaser are the parties to that Property Purchase Agreement dated June 22. 2004 ("Agreement") that, subject to conditions therein specified, provides for the purchase and sale of real property located at 12526 Aurora Avenue North, Seattle, Washington. The parties make this First Amendment in order to correct the legal description of the property subject of the Agreement.

Therefore, the parties agree as follows:

- Legal Description Corrected, Exhibit A of the Agreement is hereby deleted and replaced in its entirety by Exhibit A (Revised) attached to this First-Amendment.
- Ratification. The parties ratify and confirm that the Agreement as amended hereby remains in full force and effect.

Wherefore the parties have executed this First Amendment as of the day and date first above written.

Teel Madden & Vander Pol

Touchstone Corporation

Name

Its

Rodney S. Madden, a general partner

### EXHIBIT A (REVISED)

### Legal Description of Property

The North 250 feet of the South 530 feet of the West 645 feet of the Southwest Quarter of the Southeast Quarter of Section 19, Township 26 North, Range 4 East, Willamette Meridian, in King County, Washington; EXCEPT the West 45 feet thereof, conveyed to King County for Aurora Avenue North by deed recorded under King County Recording Number 571790; AND EXCEPT THE North 50 feet of the West 255 feet thereof, AND EXCEPT the South 175 feet of the North 225 feet of the West 200 feet of that portion of the North 250 feet of the South 530 feet of the West 645 feet of the Southwest Quarter of the Southeast Quarter of said Section 19, lying East of the Easterly margin of Aurora Avenue North, as established by deed recorded under King County Recording Number 571790.

[387771.01]

2

# SECOND AMENDMENT TO PROPERTY PURCHASE AGREEMENT

This Second Amendment To Property Purchase Agreement ("Second Amendment") is made and entered into this <u>20</u> day of October, 2004, by and between TEEL MADDEN AND VANDER POL, a Washington general partnership ("Seller"), and TOUCHSTONE CORPORATION, a Washington corporation ("Purchaser").

Seller and Purchaser are the parties to that Property Purchase Agreement dated June 22, 2004, as amended by that certain First Amendment to Property Purchase Agreement dated July 30, 2004 ("Agreement") that, subject to conditions therein specified, provides for the purchase and sale of real property located at 12526 Aurora Avenue North, Seattle, Washington.

The parties make this Second Amendment in order to extend the initial Feasibility Period under Section 4 of the Agreement, subject to the terms and conditions of this Second Amendment.

Therefore, the parties agree as follows:

- 1. Extension of Feasibility Period. Section 4 of the Agreement is hereby amended to provide that the initial Feasibility Period shall expire on March 12, 2005.
- 2. Extension Payments. Section 4(e) of the Agreement is hereby amended to provide that the first Extension Payment shall be deemed to be a partial conversion of the Earnest Money promissory note, shall be treated as part of the Earnest Money for all purposes under this Agreement, and shall be applicable to the Purchase Price at Closing, and that the second, third, and fourth Extension Payments shall be solely in consideration of the second, third, and fourth Extension Periods, shall not be part of the Earnest Money, shall not be refundable to Purchaser, except in the event of a failure to close under this Agreement as a result of a Seller default, shall not be applicable to the Purchase Price, and shall be immediately released by Title Company to Seller.
- 3. Termination Payment. In the event Purchaser (a) elects to exercise its right to extend the Feasibility Period pursuant to Section 4(e) of the Agreement and (b) at any time subsequent to the commencement of the first Extension Period terminates the Agreement, then Purchaser shall be obligated to pay to Seller a termination fee in the amount of Twenty-Five Thousand and 00/100 U.S. Dollars (\$25,000.00) (the "Termination Fee"). The Termination Fee shall be due and payable upon Purchaser's termination of the Agreement; provided, however, Purchaser shall have no obligation to pay the Termination Fee to Seller in the event of a failure to close under this Agreement as a result of a Seller default.
- 4. <u>Ratification</u>. The parties ratify and confirm that the Agreement as amended hereby remains in full force and effect.

[10.177784]

Wherefore the parties have executed this Second Amendment as of the day and date first above written.

Teel Madden & Vander Pol

Touchstone Corporation

By \_\_\_\_\_ E. Gerald Teel, a general partner

Name Tones O. O' Howlen
Its VP

By Rodney S. Madden, a general partner

Ву

Daryl Vander Pol, a general partner

### THIRD AMENDMENT TO PROPERTY PURCHASE AGREEMENT

This Third Amendment To Property Purchase Agreement ("Third Amendment") is made and entered into effective as of the 12th day of March, 2005, by and between TEEL MADDEN AND VANDER POL, a Washington general partnership ("Seller"), and TOUCHSTONE CORPORATION, a Washington corporation ("Purchaser").

Seller and Purchaser are the parties to that Property Purchase Agreement dated June 22, 2004, as amended by that certain First Amendment to Property Purchase Agreement dated July 30, 2004, as further amended by that certain Second Amendment to Property Purchase Agreement dated October 20, 2004 ("Agreement") that, subject to conditions therein specified, provides for the purchase and sale of real property located at 12526 Aurora Avenue North, Seattle, Washington

The parties make this Third Amendment in order to amend the provisions related to the Termination Fee as were previously set forth in paragraph 3 of the Second Amendment.

Therefore, the parties agree as follows:

- Extension of Feasibility Period. Seller and Purchaser hereby acknowledge and agree that Buyer has timely exercised the first Extension Period and made the first Extension Payment as provided in paragraph 4(e) of the Agreement.
- Termination Fee. Seller and Purchaser hereby agree that paragraph 3 of the 2. Second Amendment is deleted in its entirety and that the following provision will govern the payment of a Termination Fee in connection with Buyer's termination of the Agreement, if applicable:

Upon the earlier to occur of (a) the date that Purchaser and King County Metro mutually execute a contract for Purchaser's purchase of the King County Metro property located at 3301 Densmore Avenue North in Seattle, Washington (also known as 1602 N. Northlake Place, Seattle, Washington) (the "King County Metro Property Contract"), or (b) August 12, 2005, (such earlier date being referred to herein as the "Termination Fee Commencement Date"), and if Purchaser terminates the Agreement on or after such Termination Fee Commencement Date, then Purchaser shall be obligated to pay to Seller a termination fee in the amount of Fifty Thousand and 00/100 U.S. Dollars (\$50,000.00) (the "Termination Fee"); provided, however, in no event shall such Termination Fee be payable if Purchaser terminates the Agreement prior to the Termination Fee Commencement Date. Notwithstanding anything to the contrary contained herein, Purchaser shall have no obligation to pay the Termination Fee to Seller in the event of a failure to close under the Agreement as a result of a Seller default.

Liquidated Damages. In the event that Purchaser terminates the Agreement at any 3. time before Purchaser enters into the King County Metro Property Contract, and if Purchaser or an affiliate of Purchaser subsequently enters into the King County Metro Property Contract during the two (2) year period after such date of termination, then Purchaser shall be obligated to

[412475.02]

pay to Seller liquidated damages in the amount of One Hundred Fifty Thousand and 00/100 U.S. Dollars (\$150,000.00) (the "Liquidated Damages"). The provisions in this paragraph 3 shall survive the termination of the Agreement. Notwithstanding anything to the contrary contained herein, Purchaser shall have no obligation to pay the Liquidated Damages to Seller in the event of a failure to close under the Agreement as a result of a Seller default.

4. Agreement Regarding Liquidated Damages. SELLER AND PURCHASER HEREBY AGREE THAT THE DAMAGES THAT WOULD BE SUFFERED BY SELLER UNDER THE CIRCUMSTANCES DESCRIBED IN PARAGRAPH 3 ABOVE WOULD BE EXTREMELY DIFFICULT AND IMPRACTICABLE TO ASCERTAIN, AND THAT THE "LIQUIDATED DAMAGES" DEFINED IN SUCH PARAGRAPH 3 REPRESENT THE REASONABLE ESTIMATE BY THE PARTIES OF THE AMOUNT OF THE DAMAGES THAT SELLER WOULD SUFFER UNDER SUCH CIRCUMSTANCES. THAT SELLER WOULD SUFFER UNDER SUCH CIRCUMSTANCES. ARE PAYABLE ACCORDINGLY, IN THE EVENT SUCH "LIQUIDATED DAMAGES" ARE PAYABLE ACCORDINGLY, IN THE EVENT SUCH "LIQUIDATED DAMAGES, AND NOT AS PROVIDED IN PARAGRAPH 3, SELLER SHALL BE ENTITLED TO RECEIVE AND RETAIN THE "LIQUIDATED DAMAGES" AS LIQUIDATED DAMAGES, AND NOT AS A PENALTY, AS SELLER'S SOLE AND EXCLUSIVE REMEDY. PURCHASER AND SELLER SHALL SIGN BELOW THIS PARAGRAPH INDICATING THEIR AGREEMENT TO THE LIQUIDATED DAMAGE CLAUSE HEREIN CONTAINED.

SELLER ,

**PURCHASER** 

- 5. <u>Lease Terminations and Other Termination Agreements</u>. Subpart (i) of paragraph 4(d) of the Agreement is hereby amended to substitute "June 30, 2006" for "the date that is sixteen (16) months after the Effective Date of this Agreement".
- 6. <u>Ratification</u>. The parties ratify and confirm that the Agreement as amended hereby remains in full force and effect.

Wherefore the parties have executed this Third Amendment as of the day and date first above written.

Teel Madden & Vander Pol

Touchstone Corporation

A Much Middle

Rødney S. Mådden, a general partner

Daryl Vander Pol, a general partner

Ву

Name

Its



### First American Title Insurance Company National Commercial Services 2101 Fourth Ave., Suite 800, Seattle, WA 98121 (206) 728-0400 fax: (206) 448-6348

### **FAX COVER SHEET**

DATE:

June 28, 2004

TO:

Jim Klinger

**GVA Kidder Mathews** 

425-451-3058

TO:

Jim O'Hanlon

**Touchstone Corporation** 

206-727-2399

FROM:

Mary E. Herring

**Escrow Assistant to Jean Couch** 

Phn: (206) 615-3019/Fax: (206) 448-6348

THIS FAX CONTAINS

9

PAGES INCLUDING THIS COVER SHEET.

RE: Escrow no. 96368JMC

Teel Madden & Vander Pol / Touchstone Corporation

Please see attached the amended Commitment for Title Insurance (reflecting a change in the legal description) in connection with the above transaction.

If you have any questions, please feel free to contact the undersigned. Thank you very much.

Sincerely,

Mary E. Herring, Escrow Assistant to Jean Couch (206) 615-3019 / maherring@firstam.com



### COMMITMENT FOR TITLE INSURANCE

Issued by

### FIRST AMERICAN TITLE INSURANCE COMPANY

First American Title Insurance Company, herein called the Company, for valuable consideration, hereby commits to issue its policy or policies of title insurance, as identified in Schedule A, in favor of the proposed Insured named in Schedule A. as owner or mortgagor of the estate or interest covered hereby in the land described or referred to In Schedule A, upon payment of the premiums and charges therefor; all subject to the provisions of Schedules A and B and to the Conditions and Stipulations hereof.

This Commitment shall be effective only when the identity of the proposed Insured and the amount of the policy or policies committed for have been inserted in Schedule A hereof by the Company, either at the time of the issuance of the Commitment or by subsequent endorsement.

This Commitment if preliminary to the issuance of such policy or policies of title insurance and all liability and obligations hereunder shall cease and terminate six (6) months after the effective date hereof or when the policy or policies committed for shall issue, whichever first occurs, provided that the failure to issue such policy or policies is not the fault of the Company. This Commitment shall not be valid or binding until countersigned by an authorized officer or agent.

IN WITNESS WHEREOF, the Company has caused this commitment to be signed and sealed, to become valid when countersigned by an authorized officer or agent of the Company, all in accordance with its By-Laws. This Commitment is effective as of the date shown in Schedule A as "Effective Date."

First American Title Insurance Company

Buy L. Kernett President

Mark & Arreson Secretary

Joseph T. Rev Countersigned

Attest:

File No.: NCS-96368-WA1 Page No. 1



### First American Title Insurance Company National Commercial Services

2101 Fourth Avenue, Suite 800, Seattle, WA 98121 (206) 728-0400 - FAX (206) 448-6348

Jean Couch (206) 615-3118 icouch@firstam.com

Jean Couch (206) 615-3118 !couch@firstam.com Mary Herring (206) 615-3019 maherring@firstam.com

Mary Herring (206) 615-3019 mherring@firstam.com

To: GVA Kidder Mathews
500 108th Avenue NE, Suite 2400
Bellevue, WA 98004

Attn: Jim Klinger

File No.: NCS-96368-WA1
Your Ref No.: Aurora Land

### **SCHEDULE A**

Commitment Date: June 10, 2004 at 7:30 A.M.

2. Policy or Policles to be issued:

**AMOUNT** 

**PREMIUM** 

TAX

Standard Owner's Coverage

\$ 3,000,000.00 \$

5,000.00 \$

440.00

Proposed Insured:

Touchstone Corporation, a Washington Corporation

3. The estate or interest in the land described on Page 2 herein is **Fee Simple**, and title thereto is at the effective date hereof vested in:

Teel, Madden and Vander Pol, a Washington General Partnership

4. The land referred to in this Commitment is described as follows:

The land referred to in this report is described in Exhibit A attached hereto.

### **EXHIBIT 'A'**

### **LEGAL DESCRIPTION:**

The land referred to in this policy is situated in the State of Washington, County of King and is described as follows:

The North 250 feet of the South 530 feet of the West 645 feet of the Southwest Quarter of the Southeast Quarter of Section 19, Township 26 North, Range 4 East, W.M., in King County, Washington; Except the West 45 feet thereof, conveyed to King County for Aurora Avenue North by deed recorded under Recording No. 571790;

And Except the North 50 feet of the West 255 feet thereof; and

Except the South 175 feet of the North 225 feet of the West 200 feet of that portion of the North 250 feet of the South 530 feet of the West 645 feet of the Southwest Quarter of the Southeast Quarter of said Section 19, lying East of the Easterly margin of Aurora Avenue North, as established by deed recorded under Recording No. 571790.

Situate in the County of King, State of Washington.

SCHEDULE B - SECTION 1
REQUIREMENTS

The following are the Requirements to be complied with:

- Item (A) Payment to or for the account of the Grantors or Mortgagors of the full consideration for the estate or interest to be insured.
- Item (B) Proper instrument(s) creating the estate or interest to be insured must be executed and duly filed for record.

# SCHEDULE B - SECTION 2 GENERAL EXCEPTIONS

The Policy or Policies to be issued will contain Exceptions to the following unless the same are disposed of to the satisfaction of the Company.

- A. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
- B. Any facts, rights, interest, or claims which are not shown by the public records but which could be ascertained by an inspection of said land or by making inquiry of person in possession thereof,
- C. Easements, claims of easement or encumbrances which are not shown by the public records.
- D. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by public records.
- E. (1) Unpatented mining claims; (2) reservations or exceptions in patents or in acts authorizing the issuance thereof; (3) Water rights, claims or title to water; whether or not the matters excepted under (1), (2) or (3) are shown by the public records; (4) Indian Tribal Codes or Regulations, Indian Treaty or Aboriginal Rights, including easements or equitable servitudes.
- F. Any lien, or right to a lien, for services, labor, materials or medical assistance theretofore or hereafter furnished, imposed by law and not shown by the public records.
- G. Any service, installation, connection, maintenance, construction, tap or relmbursement charges/costs for sewer, water, garbage or electricity.
- H. Defects, liens, encumbrances, adverse claims or other matters, if any, created, first appearing in the public records or attaching subsequent to the effective date hereof but prior to the date the proposed insured acquires of record for value the estate or interest or mortgages thereon covered by this Commitment.

File No.: NCS-96368-WA1

### SCHEDULE B - SECTION 2 (continued) SPECIAL EXCEPTIONS

 Lien of the Real Estate Excise Sales Tax and Surcharge upon any sale of said premises, if unpaid. As of the date herein, the excise tax rate for the City of Seattle is at 1.78%. Levy/Area Code: 0010

General Taxes for the year 2004.

 Tax Account No.:
 192604-9293-02

 Amount Billed:
 \$ 27,622.45

 Amount Pald:
 \$ 13,811.23

 Amount Due:
 \$ 13,811.22

 Assessed Land Value:
 \$ 2,450,200.00

 Assessed Improvement Value:
 \$ 1,000.00

3. Deed of Trust and the terms and conditions thereof.

Grantor/Trustor:

Teel, Madden and Vander Pol, a Washington General

Partnership

Grantee/Beneficiary:

Key Bank of Washington

Trustee:

First American Title Insurance Company

Amount:

\$506,091.78

Recorded:

February 16, 1995

Recording Information:

9502160817

- 4. Unrecorded leaseholds, if any, rights of vendors and security agreement on personal property and rights of tenants, and secured parties to remove trade fixtures at the expiration of the term.
- 5. Terms, conditions, provisions and stipulations of the Partnership Agreement of **Teel, Madden** and **Vander Pol, a Washington General Partnership**. A copy of the current agreement and any amendments must be submitted <u>prior to closing</u>. Any conveyance or encumbrance of the Partnership property must be executed by all of the General Partners.
- 6. Title to vest in an incoming owner whose name is not disclosed. Such name must be furnished to us so that a name search may be made.
- 7. Right to make necessary slopes for cuts or fills upon said premises for as granted by deed recorded under recording no. 2561007.
- 8. A document entitled "Releases City of Seattle from all Future Claims for Damages Resulting from Connection to an Existing Side Sewer", executed by and between William S. Bass and Thomesina S. Bass, his wife and City of Seattle recorded June 27, 1961, as Instrument No. 5299940 of Official Records.

### INFORMATIONAL NOTES

File No.: NCS-96368-WA1 Page No. 5

Form WA-5 (6/76) Commitment

- A. Effective January 1, 1997, and pursuant to amendment of Washington State Statutes relating to standardization of recorded documents, the following format and content requirements must be met. Failure to comply may result in rejection of the document by the recorder.
- B. Any sketch attached hereto is done so as a courtesy only and is not part of any title commitment or policy. It is furnished solely for the purpose of assisting in locating the premises and First American expressly disclaims any liability which may result from reliance made upon it.
- C. The description can be abbreviated as suggested below if necessary to meet standardization requirements. The full text of the description must appear in the document(s) to be insured.

Section 19, Township 26 N. Range 4 E., SW Quarter, SE Quarter. \*

APN: 192604-9293-02

D. A fee will be charged upon the cancellation of this Commitment pursuant to the Washington State Insurance Code and the filed Rate Schedule of the Company.

### **END OF SCHEDULE B**

Form WA-5 (6/76) Commitment File No.; NCS-96368-WA1 Page No. 6



# First American Title Insurance Company National Commercial Services

# COMMITMENT Conditions and Stipulations

- The term "mortgage" when used herein shall include deed of trust, trust deed, or other security instrument.
- 2. If the proposed Insured has or acquires actual knowledge of a defect, lien, encumbrance, adverse claim or other matter affecting the estate or interest or mortgage thereon covered by this Commitment, other than those shown in Schedule B hereof, and shall fail to disclose such knowledge to the Company in writing, the Company shall be relieved from liability for any loss or damage resulting from any act or reliance hereon to the extent the Company is prejudiced by failure to so disclose such knowledge. If the proposed Insured shall disclosure such knowledge to the Company, or if the Company otherwise acquires actual knowledge of any such defect, lien, encumbrance, adverse claim or other matter, the Company at its option, may amend Schedule B of this Commitment accordingly, but such amendment shall not relieve the Company from liability previously incurred pursuant to paragraph 3 of these Conditions and Stipulations.
- 3. Liability of the Company under this Commitment shall be only to the named proposed Insured and such parties included under the definition of Insured in the form of Policy or Policies committed for, and only for actual loss incurred in reliance hereon in undertaking in good faith (a) to comply with the requirements hereof, or (b) to eliminate exceptions shown in Schedule B, or (c) to acquire or create the estate or interest or mortgage thereon covered by this Commitment. In no event shall such liability exceed the amount stated in Schedule A for the Policy or Policies committed for and such liability is subject to the Insuring provisions, exclusion from coverage, and the Conditions and Stipulations of the form of Policy or Policies committed for in favor of the proposed Insured which are hereby incorporated by references, and are made a part of this Commitment except as expressly modified herein.
- 4. Any claim of loss or damage, whether or not based on negligence, and which arises out of the status of the title to the estate or interest or the lien of the Insured mortgage covered hereby or any action asserting such claim, shall be restricted to the provisions and Conditions and Stipulations of this Commitment.

File No.: NCS-96368-WA1 Page No. 7

# The First American Corporation First American Title Insurance Company National Commercial Services PRIVACY POLICY

### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our parent company, The First American Corporation, we have adopted this Privacy Policy to govern the use and handling of your personal information.

#### Applicability

This Privacy Policy governs our use of the information which you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader guidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values, a copy of which can be found on our website at www.firstam.com.

### Types of Information

Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

- Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means;
- Information about your transactions with us, our affiliated companies, or others; and:
- Information we receive from a consumer reporting agency.

#### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, as appraisal companies, property and casualty insurers, and trust and investment advisory companies involved in real estate services, such as appraisal companies, home warranty companies, and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies, or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

### Confidentiality and Security

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and antitles who need to know that information to provide products or services to you. We will use our best efforts to brain and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

© 2001 The First American Corporation - All Rights Reserved



COPY RECEIVED

MAY 0 1 1995

### STATE OF WASHINGTON

### RODIHAN KEANE

### DEPARTMENT OF ECOLOGY

Northwest Regional Office, 3190 - 160th Ave S.E. • Bellevue, Washington 98008-5452 • (206) 649-7000

April 26, 1995

Mr Ian A. Rodinan Estate of Williams and Thomasena Bass C/o Rodinan and Keane 2410 Columbia Center 701 Fifth Avenue Seattle, Washington 98104

RE: Rick's Auto Wrecking Site - Independent Remedial Action Report.

Dear Mr. Rodihan

Thank you for submitting the results of your independent remedial actions for the Department of Ecology's (Ecology's) review. Ecology appreciates your initiative in pursuing this administrative option under the Model Toxics Control Act (MTCA).

Ecology's Toxics Cleanup Program has reviewed the following information regarding the Estate of Williams and Thomasena Bass known as the "Rick's Auto Wrecking Site" located at 12526 Aurora Avenue North, also addressed as, 12625 Stone Avenue North, Seattle, WA.

 Independent Remedial Action Report, Vols. I, II, & III, Rick's Auto Wrecking, Seattle, Washington, dated December 9, 1994, by SECOR, Job No. 00240-001-03.

Based upon the above listed information, Ecology has determined at this time, that the site does not pose a threat to human health or the environment as a result of the releases addressed in the above independent remedial action report.

Therefore, Ecology has determined that no further action is necessary at this site under the MTCA, Chapter 70.105D Revised Code of Washington (RCW). This determination is made only with respect to the releases identified in the above remedial action report. Please note that because your remedial actions were not conducted under a consent decree or agreed order with Ecology, this letter is not a settlement by the state under Ch.70105D.040(4) RCW.

This no further action determination applies only to the areas of the property at 12526 Aurora Avenue North, also addressed as 12625 Stone Avenue North, Seattle, Washington, affected by the Mr. Ian A. Rodihan IRAP: Rick's Auto Wrecking April 26, 1995

releases identified in the above report. This no further action does not apply to any other release or potential release at the property, including those releases that may be discovered during any demolition or excavation activities at the property, any other areas on the property, or any other properties owned by the Estate of William and Thomasena Bass.

Ecology does not assume any liability for any release, threatened release or other conditions at the site, or for any actions taken or omitted by any person or his/her agents or employees with regard to the release, threatened release, or other conditions at the site. The property owner and/or operator is responsible for reporting any future release(s) to Ecology in accordance with applicable law. Ecology reserves the right to require further action at the site if new or different information other than that presented in the report becomes known or available.

Please contact me at (206) 649-7112 if you have any questions relating to this letter.

Sincerely, ...

Nnamdi Madakor Hydrogeologist III Toxics Cleanup Program Northwest Regional Office

NM: nm

cc: Elaine Atkinson, Ecology Peter Jewett, SECOR

# Financial Resources Forms

### **Financial Resources:**

Touchstone Corporation and its owners, Douglas Howe, Jim O'Hanlon and Shawn Parry (collectively, Touchstone), have a combined net worth sufficient to undertake a project of this magnitude. Touchstone has a strong base of real estate venture partners. These partners include Washington Capital Management (construction trades pension funds - \$20 Million to \$40 Million projects), ORIX Real Estate Equities (\$40 Million to \$100 Million projects), and Prudential Real Estate Investors (\$50 Million to \$200 Million projects). Touchstone is an experienced and successful developer with the proven capability to secure financing and complete projects on schedule and on budget.

The Touchstone owners recently secured a construction loan of \$56 million from Pacific Life Insurance Company for the 9<sup>th</sup> & Stewart Life Sciences Building. Touchstone and Lease Crutcher Lewis, as the general contractor, teamed together to demonstrate to the lender and to Touchstone's equity partner, Prudential, that the construction lender's stringent requirements regarding contingencies, reserves, financial capacity, bonding capacity, and insurance were all satisfied. The contractor can provide any required Performance Bond and both the contractor and Touchstone will provide more than adequate commercial general liability insurance.

The attached letters from our banker and Prudential Real Estate Investors demonstrate our ability to develop the replacement site and the NLUUP site.

Any further documentation or confidential financial statements can be provided if required.



Damian P. Manolis Principal Prudential Real Estate Investors

Prudential Investments 4 Embarcadero Center, 27<sup>th</sup> Floor San Francisco, CA 94111 Tel: 415 291-5012 Fax: 415 398-1025 damian.manolis@prudential.com

May 4, 2005

Mr. Bob Thompson King County Real Estate Services Section 500 Fourth Avenue, Room 500 Seattle, WA 98104

Re: North Lake Union Upper Parcel - RFP 202-05 RLD

Dear Mr. Thompson,

On behalf of Prudential Real Estate Investors ("PREI"), I am pleased to confirm our interest in working with Touchstone Corporation on the County's RFP for the North Lake Union Upper Parcel.

Prudential is an active participant in real estate developments throughout the West and would be thrilled to participate in another successful project with Touchstone Corporation, with whom we already have a very strong relationship. We recognize that the potential opportunity includes the acquisition of a former maintenance facility and the construction of a replacement facility for the County.

We are available to answer any questions or concerns regarding our interest or our relationship with Touchstone.

Please be advised that a commitment to any real estate investment must be fully approved by PREI's Investment Management Committee. This letter is not intended to create, nor shall it create, any obligation on the part of Prudential, PREI or its affiliated entities with respect to the proposed opportunity.

Very truly yours,

Damian P. Manolis

Mup. Mili



May 12, 2005

Bob Thompson King County Real Estate Services Section 500 Fourth Avenue, Room 500 Seattle, WA 98104

Subject: North Lake Union Upper Parcel- RFP 202-05RLD

Dear Mr. Thompson,

This is to confirm that Douglas Howe has had a banking relationship with me since 1994. Touchstone Corporation transferred its relationship to Frontier Bank in February 2003. We have a line a credit available to the company in the low seven figure range with zero outstanding at this time. The line has been handled as agreed. If the company needed financing for this project over that amount, we would be very interested in working with the principals to provide it.

We have deposit accounts maintaining recent average balances in the high seven figure range for Touchstone and its related entities. Between the line availability and the balances in the various accounts, the company meets the minimum cash requirements under both Alternative A & B. All accounts have been handled as agreed.

If you have any questions, please feel free to contact me.

Sincerely,

Michael D. Nelson Vice President & Manager

# Performance Specifications Statement

### REQUEST FOR PROPOSALS KING COUNTY TRANSIT DIVISION NORTH LAKE UNION UPPER PARCEL

### STATEMENT OF COMMITMENT TO PERFORM

The undersigned hereby agrees to adhere and to comply with the requirements stated in the Request For Proposals issued on March 24, 2005 under alternative A:

Under Alternative A, in addition to purchasing the North Lake Union Upper Parcel for a sales price in cash, the successful Proposer must provide as an additional inducement for the sale and at the Proposer's sole cost, a turn key Replacement Site and Replacement Facility for King County Metro Transit's existing Maintenance and Repair Facility, which is currently located on the North Lake Union Upper Parcel.

The Facility may be constructed by the Proposer following entry into a Purchase and Sale Agreement, or may be an existing structure that either meets the requirements of this RFP or will be retrofitted by the Proposer to meet the requirements of this RFP.

Following the County's acceptance of the Replacement Site and Facility, ownership of the Replacement Site and Facility will be conveyed to the County by Statutory Warranty Deed and the County will then convey the North Lake Union upper Parcel to the Proposer.

Troposer.	
Respondent TOUCHSTONE CORPORATION	
Signed CO. H.	
DONGCAS O. HOWE	
It's: PRESIDEN T	

# NLUUP Project Overview

### **North Lake Union Upper Parcel Site**

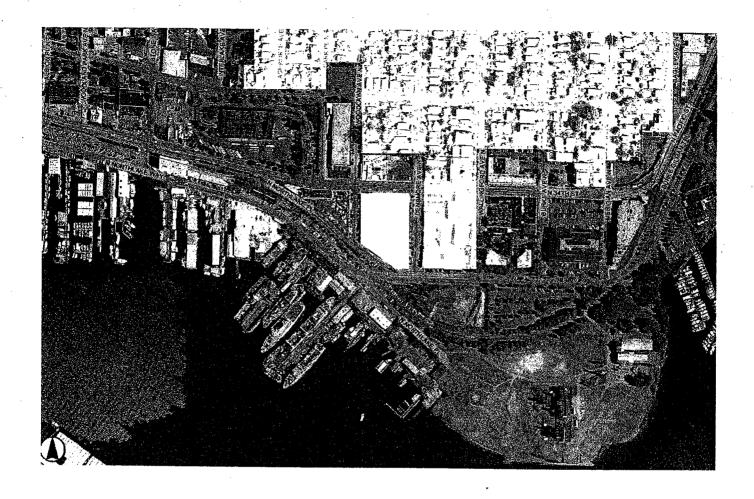
The Touchstone Technology Center is a wonderful opportunity to enhance the South Wallingford Neighborhood and improve this site with the construction of a quality building that positively relates to the existing area and amenities. Our team is committed to designing a contextual building, with community input, that enhances the neighborhood and meets the goals of all stakeholders. We understand the critical issues illustrated in the North Lake Union Master Plan and the South Wallingford Neighborhood Plan.

Our goal will be to strengthen the urban fabric, improve the views, create open space and foster pedestrian interaction. We will study the traffic patterns and pedestrian and bicycle movements to ensure safety and good circulation to and from Gasworks Park and the Burke Gilman Trail.

Each of our projects responds to the specific context with a thorough understanding of the history, existing scale, open space requirements, circulation patterns, zoning, and environmental issues of the neighborhood. We will work with the community groups to understand their goals and make this project a success.

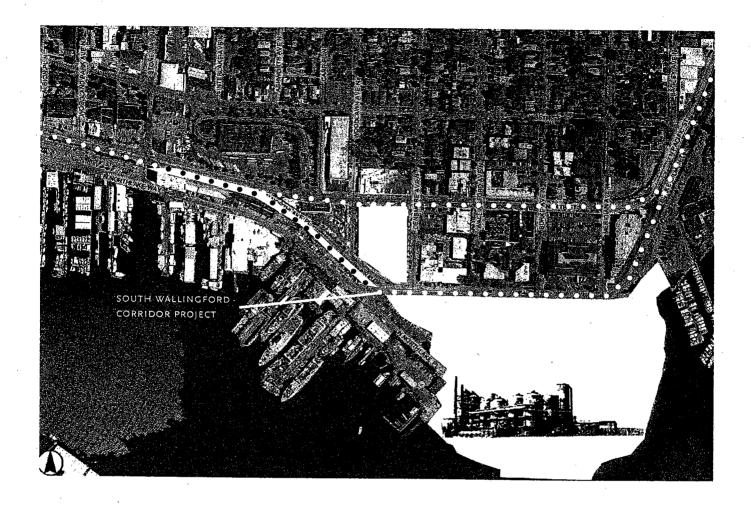
This new technology center will be a great asset to the city and the neighborhood. The potential is great, and we look forward to leading the effort.

Please reference the attached sketches as a representation of a future development.



## RESIDENTIAL AND COMMERCIAL DEVELOPMENT

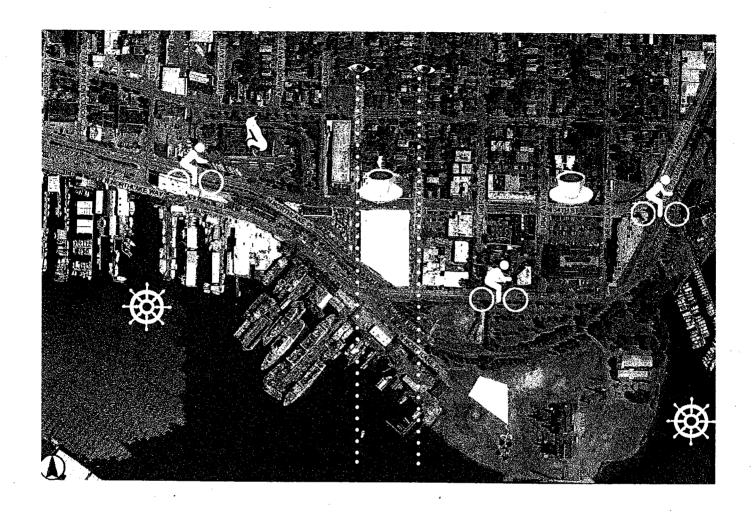
HOUSING AND COMMERCIAL DEVELOPMENTS CO-EXIST WITHIN THE SOUTH WALLINGFORD NEIGHBORHOOD THIS IS A POSITIVE UNION THAT BRINGS A 24 HOUR PRESENCE AND AMENITIES TO THE COMMUNITY.



### **COMMUNITY SPACE**

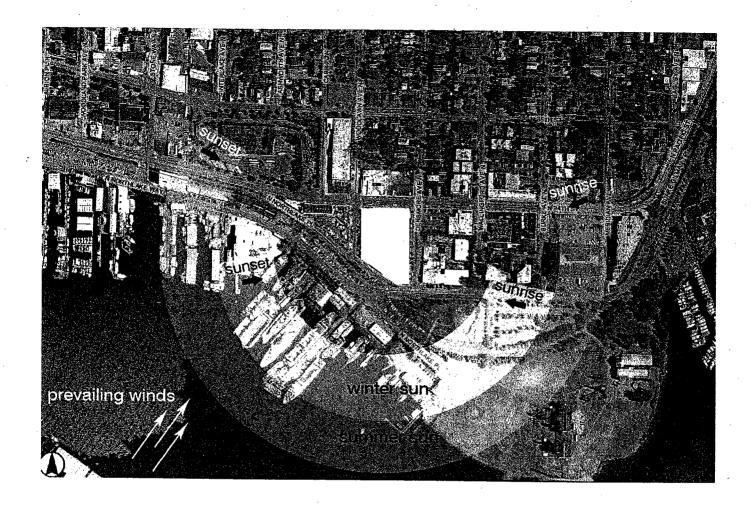
IN ADDITION TO THE UNION BETWEEN HOUSING AND COMMERCIAL IS ONE OF THE GREATEST PUBLIC GREEN SPACES IN SEATTLE...GASWORKS PARK.

THIS NLUUP SITE IS BORDERED BY THE SOUTH WALLINGFORD CORRIDOR PROJECT WHICH WILL STRIVE TO ACHIEVE THE GOALS OF THE COMMUNITY AND THE USER.

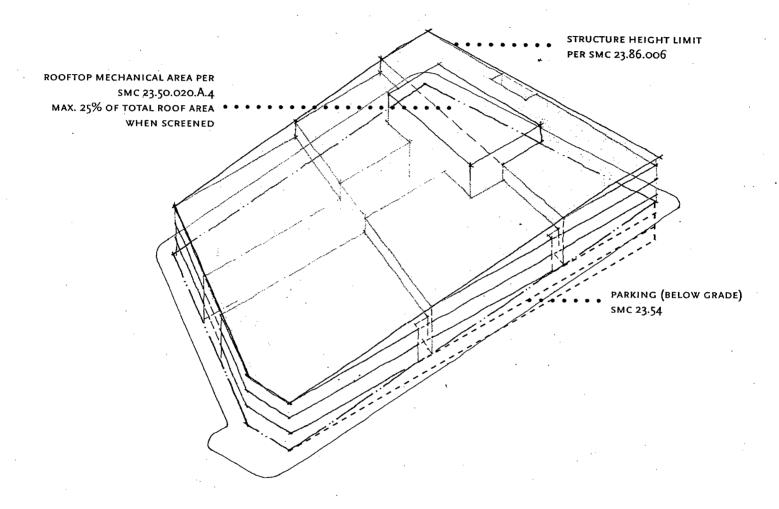


## NEIGHBORHOOD INTEREST

MANY WORLDS CO-EXIST SIMULTANEOUSLY WHICH MAKES SOUTH WALLINGFORD IT'S OWN DISTINCT PLACE.



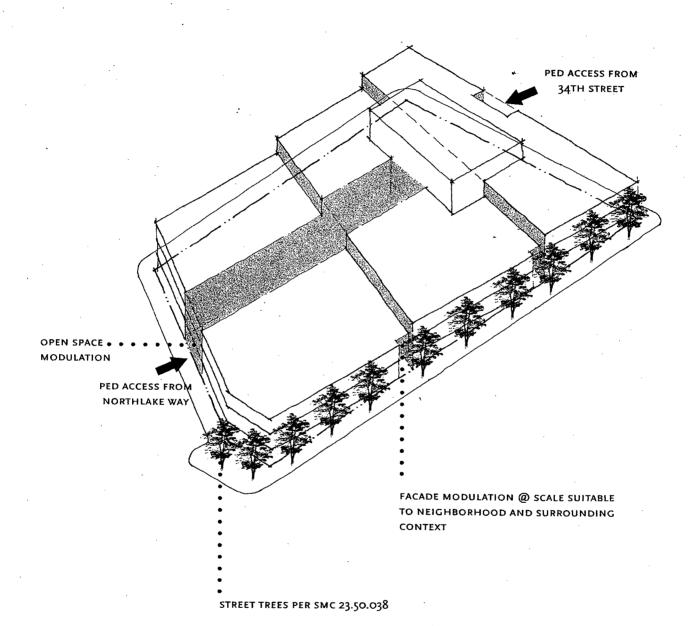
**ENVIRONMENTAL IMPACT** 



ZONING: IC-45 SITE AREA: 72,893 SF

FAR: 2.5 (PER SMC 23.50.828)

MAX. ALLOWABLE ABOVE GRADE FLOOR AREA:  $72,983 \times 2.5 = 182,457SF$ 



THE INTENTION IS TO BE RESPONSIVE IN REGARDS TO TRAFFIC, FREIGHT, PARKING, UTILITIES, DRAINAGE, OPEN SPACE, AND BICYCLE AND PEDESTRIAN MOBILITY AND SAFETY

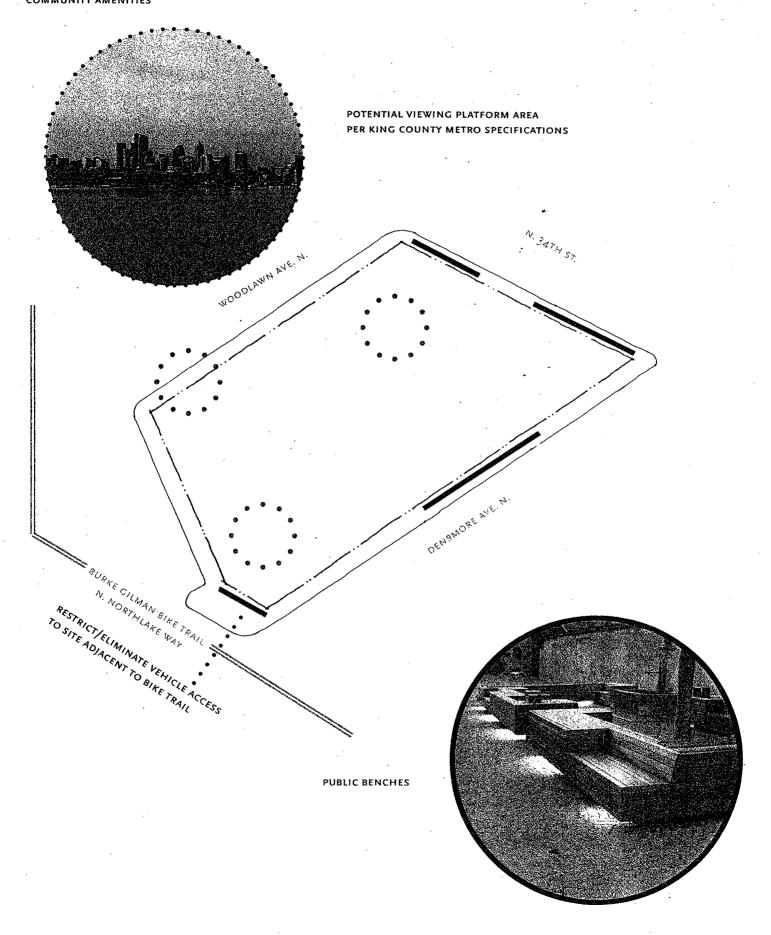




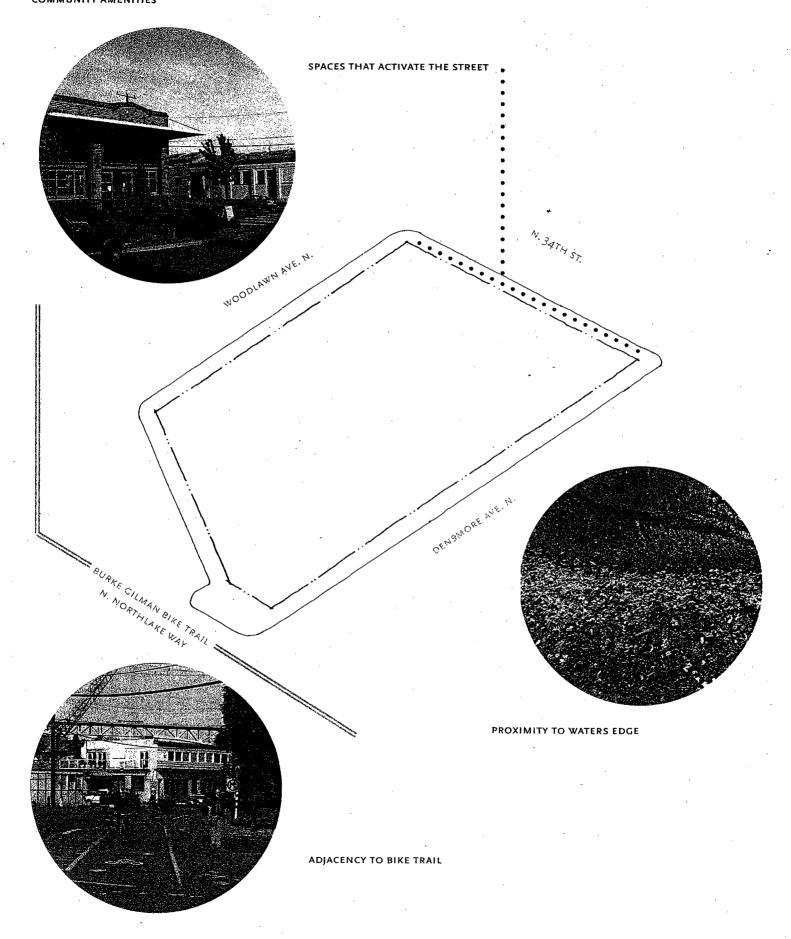


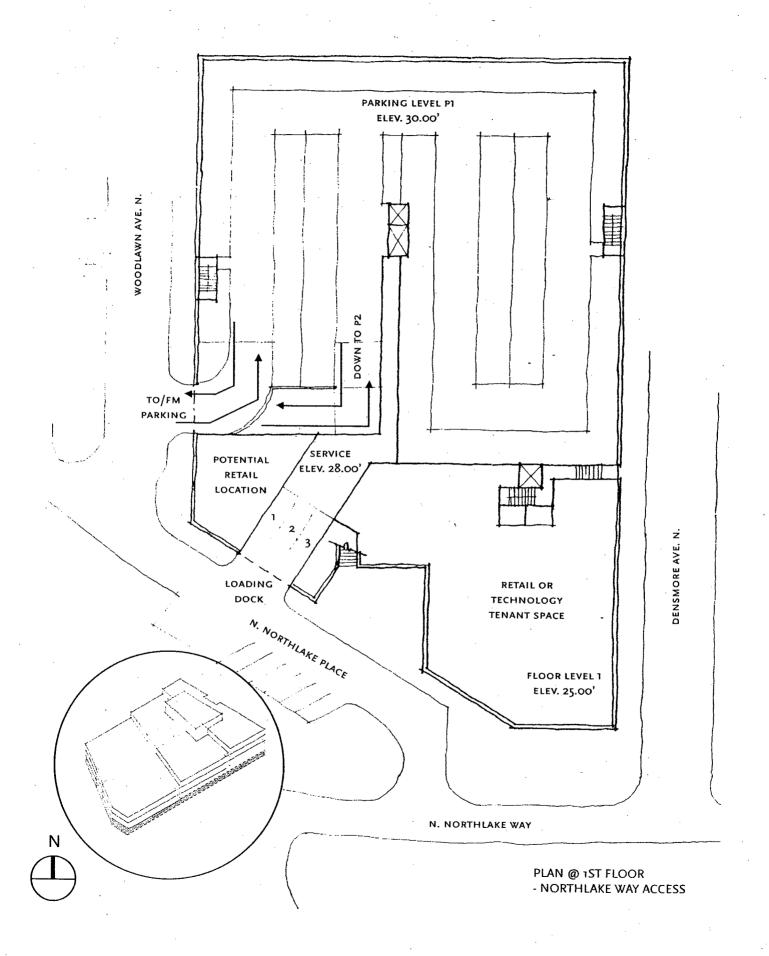


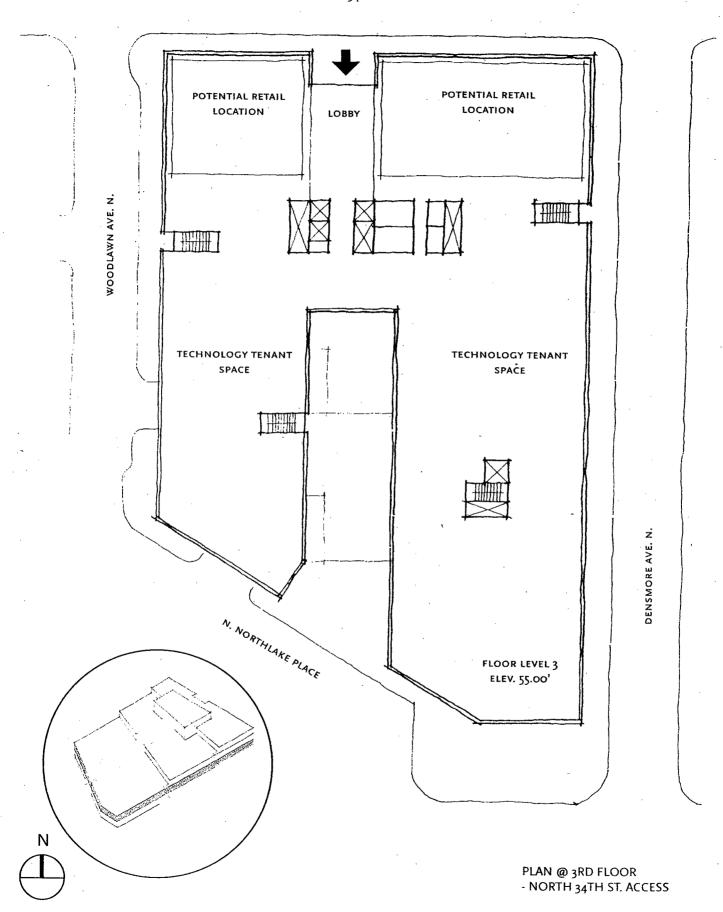




TOUCHSTONE TECHNOLOGY C ER

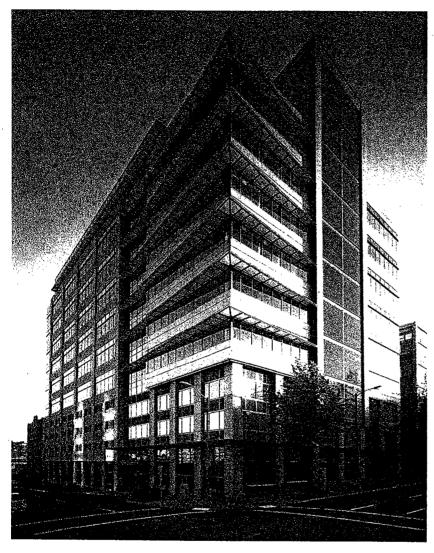






# Sample Projects - NLUUP Project

## 9<sup>th</sup> & Stewart Life Sciences Building



The 9<sup>th</sup> & Stewart Life Sciences Building is a 215,000 square foot biotechnology R&D office building. Office and laboratory space occupy the top levels, with 200 parking spaces provided on levels two, three and four. The ground floor incorporates 5,000 square feet of retail space.

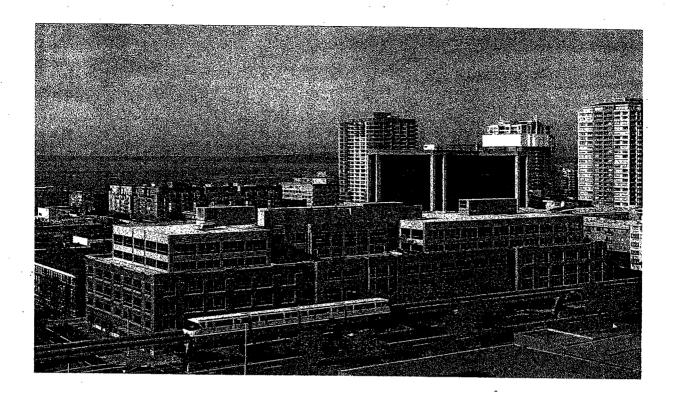
This building was designed as a 'ground-up' biotechnology facility for Seattle based Corixa Corporation. This innovative Design-Build project has created a new standard for a high quality institutional grade R&D facility at a competitive market rate. Building construction began, March 2003 and was completed in August 2004, coming in over \$1 Million under budget.

Specific building design features include: a rigid concrete and steel frame with 15' floor to floor ceiling heights, floor by floor air handing capacity of up to 20 air changes

per hour, 40 watts power/PSF, 28,000 Square foot floor-plates with column spacing for lab module use and shower and locker facilities.

The project participated in the pilot program for LEED Shell & Core and is currently awaiting its Silver level confirmation.

 $9^{th}$  & Stewart was recently named NAIOP's 2004 Biotechnology Space of the Year and SIOR's Real Estate Deal of the Year.



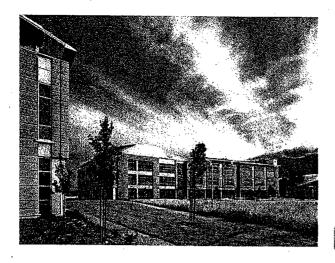
# 5<sup>th</sup> & Bell Building

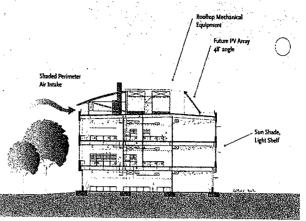
The 5th & Bell Building is a six-story, 203,000 square feet, large floor-plate office/high-tech building in Seattle's Belltown neighborhood. This project combined speculative development and build-to-suit for Philips Medical Systems, who occupies 30,000 square feet of R&D labs and prototype manufacturing on the first floor, and three 38,000 square feet office floors.

5<sup>th</sup> & Bell is an attractive, high-quality building inside and out. In order to break-up the massing on the full ½ block site, three distinct facades were created along 5<sup>th</sup> Avenue. Building elevators run from three below-grade parking levels through all six building levels, eliminating the need for lobby transfers. The building amenities include shower/locker rooms, secured bike racks, an outside deck on Level five and 5,000 square feet of street level restaurant/retail space.

This well-executed, fast-track project is a fine addition to Belltown and an excellent fit for a tenant with specialized needs. Strong teaming delivered the building 30 days ahead of schedule and more than \$1 Million under budget.

The building was awarded the 2002 Office Development of the year-CBD by the Washington State Chapter of NAIOP.





## **Applied Biosystems**

(LEED Silver Certification)

The Applied Biosystems Pleasanton Campus was developed around an ambitious environmental approach to site and building design as well as construction. Guided by the LEED Rating System developed by the USGBC, "green" and sustainable design goals were achieved within the parameters of a strict budget. Beginning with the dedication of almost half the 80-acre site to open space, the development of the Applied Biosystems site is abundant with "green" approaches, a partial list follows.

- Site soil was rehabilitated from contaminates to a level well beyond the commercial level required.
- Parking areas shaded by trees to reduce heat.
- Implemented storm water management system
- Reduced light pollution
- High-efficiency irrigation system
- Buildings were sited for solar orientation and maximizing daylight and views
- Optimized energy
- Sunshade installation
- Roof forms shaped to maximize the effectiveness of photovoltaic
- Carefully selected building materials



### Westminster College Science Center

(MBT Lead)

Salt Lake City, Utah (Seeking Gold LEED Certification)

This 64,800 gsf Science Center will provide space for instructional and research laboratories, classrooms, study and informal discussion areas, faculty offices, and display areas. The Center will emphasize teaching and research training as a core part of the curriculum, providing a natural conduit for interdisciplinary collaboration and interaction. These activities will be facilitated and enhanced with technologically advanced classrooms and laboratories.

MBT Architecture is performing architectural services for this project and includes design for LEED Gold certification, with an additional focus on crafting the building as a teaching tool for sustainability.

### Ohlone Newark Center for Technology and Health Sciences

(MBT Lead)

Newark, California

(Seeking Gold LEED Certification)

MBT is providing full architectural services for a permanent new 189,000 gsf college satellite center on approximately 81 acres in the city of Newark, CA. By creating a new, permanent Newark site, the community college will be able to better serve its existing student body while providing the necessary facilities and physical infrastructure to accommodate future growth and enhanced academic programs.

Main program elements include classrooms, teaching laboratories, student services, administration and registration, information services, bookstore, cafe, cafeteria, health sciences, environmental sciences, exercise science and wellness, learning resource center, and corporation yard shop.

### **ZymoGenetics**

(Lewis Lead)

Seattle, Washington

- Headquarters at Steam Plant. We remodeled the historic Lake Union Steam Plant into a 117,000 square foot headquarters and laboratory. The project is a renowned example of adaptive re-use.
- Davie Research Building. Built a 48,000 square foot office and laboratory adjacent to this client's main building.
- Many Tenant Improvements. A recent cell-processing TI is an example of our work. Lewis built an 11,000 square foot space including a 6,300 square foot cell processing lab with a 200 square foot 4c cold room, autoclave and glasswash, overhead utility distribution, and Trespa and custom stainless steel casework.

### Schnitzer Northwest / Vulcan, Interurban Exchange

(Lewis Lead)

Seattle, Washington

Lewis is the general contractor for the shell and core of Interurban Exchange III (with 136,000 square feet of laboratory and support space and 113,000 square feet of parking, now under construction), as well as three additional future buildings at this multi-block complex. Rosetta Inpharmatics is the tenant.

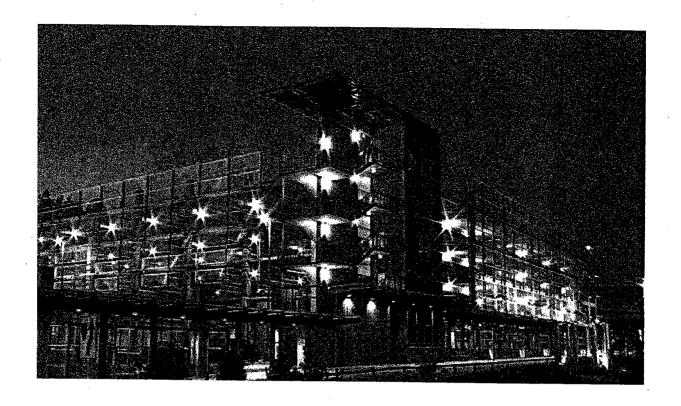
### Benaroya Research Institute at Virginia Mason

(Lewis Lead)

Seattle, Washington

Lewis provided construction management services for a 220,000 square foot facility with three floors of diabetes research and treatment facilities for Virginia Mason, two floors of speculative laboratory space, and four floors of underground parking.

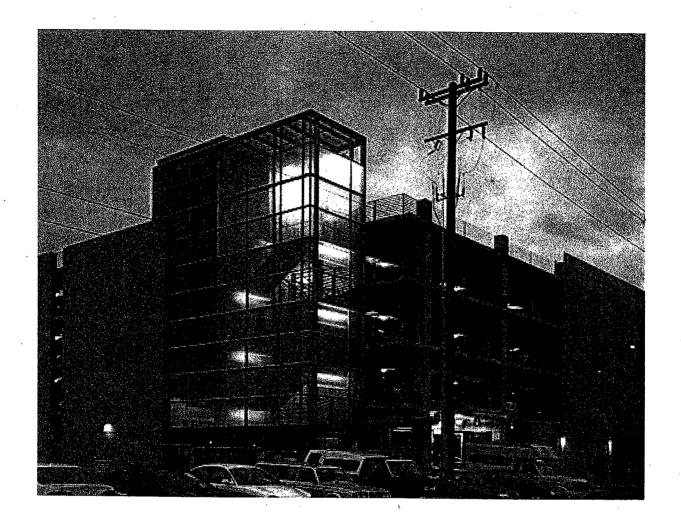
# Sample Projects - Replacement Facility



# **Eastgate Park and Ride Facility**

Designed to increase the capacity of an existing surface Park and Ride facility, this new five-story structure provides space for 1,300 cars with 400 surface stalls. Significant street improvements and a new transit passenger loading area protected by steel and glass canopies greatly enhance the location.

The design is driven by a desire to maximize the sense of openness, safety and security for garage users. When viewed from the adjacent I-90 freeway the stainless steel-screened evokes a billboard effect, signaling the Park and Ride location.



# **King County Metro Central Base Parking Garage**

This project is the design of new parking garage providing 900 employee parking spaces and approximately 100 spaces for non-revenue transit vehicles. Structure design responded to industrial character of neighborhood with linear and modern design aspects.



### **Kent Commuter Rail Station**

The Kent Station is part of the first major leg of the \$3.9 Billion 'Sound Transit' system that will connect Seattle and Tacoma, Washington. The station has become a central component to the expansion and redevelopment of the historic downtown core, with a new mixed-use development including office space, retail, and residential units planned around the station. Designed and built in two phases, the station includes 600 foot platforms, passenger shelters, surface parking for 120 cars, a King County Metro Transit Center, a landscaped park, park and ride areas, and a pedestrian bridge linking the station platforms to a 680-stall parking garage.

### PACCAR, Kenworth Truck Plant

Renton, Washington

(Lewis Lead)

- R&D Facility. Built a 25,000 square foot tilt-up research and product-development facility that serves as Kenworth's design center, and also a destination for customers to see mock-ups of new designs. Elements include manufacturing and testing equipment, five overhead bridge cranes, and extensive M/E/P infrastructure. The facility is on a 6.5-acre site with surface parking. A 4,000 square foot detention vault is included.
- New Plant. Constructed a 250,000 square foot tilt-up truck manufacturing facility and a 50,000 square foot waste-treatment plant on a fast-track schedule. Featured are "superflat" concrete slabs, an automated conveyor system, administrative offices, classroom/training facilities, and a commercial kitchen and cafeteria.

### Stevedoring Services of America, Crane Maintenance Facility

(Lewis Lead)

Seattle, Washington

Built a maintenance shop at a container shipping terminal on Seattle's Harbor Island. The 10,500 square foot structural steel building services the maintenance of the large container cranes as well as other terminal equipment.

Genie Industries

(Lewis Lead)

Moses Lake, Woodinville, and Redmond, Washington For a maker of hoisting equipment such as man lifts:

- Moses Lake. Converted a 375,000 square foot aircraft hangar into a manufacturing plant, including
  extensive interior steel framework to support manufacturing equipment. The complex includes four
  high bays (formerly housed B-52 bombers) and five low bays.
- Woodinville. Modified an existing warehouse into a manufacturing facility. The project included replacing 40,000 square feet of slab with thicker 8" slab, and new mechanical and electrical systems.
- Redmond. Performed tenant improvements and alterations to an existing plant, including a new cargo ramp and offices.

Blue, Inc.

(Lewis Lead)

Seattle, Washington

As the Design-Build Lead (responsible for design as well as construction), we remodeled an existing building into a 25,000 square foot private think tank researching advanced propulsion systems. Our scope included a machine shop, a new roof, and seismic upgrades.

### The Robbins Company

(Lewis Lead)

Kent, Washington

Provided preconstruction and construction services for a pre-engineered steel building. The 250,000 square foot warehouse and manufacturing facility houses fabrication and warehousing of tunnel boring equipment.

Boeing

(Lewis Lead)

Everett, Washington

- 40-04: Constructed a 195,000 square foot wing assembly plant for the 777 program. This high bay facility contains a mezzanine with office space, two elevators, and a large bridge crane.
- 40-33: Constructed a clean, seal, and paint area, with a curing oven, for production of wing stubs.

## References



Damian P. Manolis
Principal
Prudential Real Estate Investors

Prudential Investments
4 Embarcadero Center, 27<sup>th</sup> Floor
San Francisco, CA 94111
Tel: 415 291-5012 Fax: 415 398-1025
damian.manolis@prudential.com

May 4, 2005

Mr. Bob Thompson King County Real Estate Services Section 500 Fourth Avenue, Room 500 Seattle, WA 98104

Re: North Lake Union Upper Parcel - RFP 202-05 RLD

Dear Mr. Thompson,

On behalf of Prudential Real Estate Investors ("PREI"), I am pleased to confirm our interest in working with Touchstone Corporation on the County's RFP for the North Lake Union Upper Parcel.

Prudential is an active participant in real estate developments throughout the West and would be thrilled to participate in another successful project with Touchstone Corporation, with whom we already have a very strong relationship. We recognize that the potential opportunity includes the acquisition of a former maintenance facility and the construction of a replacement facility for the County.

We are available to answer any questions or concerns regarding our interest or our relationship with Touchstone.

Please be advised that a commitment to any real estate investment must be fully approved by PREI's Investment Management Committee. This letter is not intended to create, nor shall it create, any obligation on the part of Prudential, PREI or its affiliated entities with respect to the proposed opportunity.

Very truly yours,

Damian P. Manolis

Mup. Kili



May 12, 2005

Bob Thompson King County Real Estate Services Section 500 Fourth Avenue, Room 500 Seattle, WA 98104

Subject: North Lake Union Upper Parcel- RFP 202-05RLD

Dear Mr. Thompson,

This is to confirm that Douglas Howe has had a banking relationship with me since 1994. Touchstone Corporation transferred its relationship to Frontier Bank in February 2003. We have a line a credit available to the company in the low seven figure range with zero outstanding at this time. The line has been handled as agreed. If the company needed financing for this project over that amount, we would be very interested in working with the principals to provide it.

We have deposit accounts maintaining recent average balances in the high seven figure range for Touchstone and its related entities. Between the line availability and the balances in the various accounts, the company meets the minimum cash requirements under both Alternative A & B. All accounts have been handled as agreed.

If you have any questions, please feel free to contact me.

Sincerely,

Michael D. Nelson Vice President & Manager

### FOSTER PEPPER & SHEFELMAN PLLC



May 12, 2005

Direct Phone (206) 447-8896

Direct Facsimile (206) 749-1942

E-Mail
Fluh G@foster.com

IIII THIRD

Suite 3400

98101-3299

Telephone

Facsimile (206)447-9700

Website

(206)447-4400

SEATTLE Washington

Bob Thompson King County Real Estate Services Section 500 Fourth Avenue, Room 500 Seattle, WA 98104

Re: North Lake Union Upper Parcel - RFP 202-05RLD

Dear Mr. Thompson:

I am writing this letter as a reference for and to express support on behalf of Touchstone Corporation in the proposed acquisition and development of the North Lake Union Upper Parcel.

I have had an opportunity to read the RFP and have discussed with Touchstone the potential opportunity to acquire the property and build a technology building for a Seattle company. We understand that a replacement facility requirement is part of this proposal.

We have represented Touchstone Corporation and its affiliates in numerous real estate acquisition, development and financing transactions for approximately fifteen years. Touchstone has developed a solid reputation in the community and has a strong development team capable of performing the transaction described in the RFP. We regard them as one of the most capable real estate companies in the Seattle area. Should they be successful in this RFP, we look forward to working with them on this complex and interesting real estate development opportunity.

Should you have any questions or desire additional information, please call.

Very truly yours,

Gary E. Fluhrer

Anchorage Alaska

Portland Oregon

SEATTLE Washington

SPOKANE Washington

GEF:st

May 17, 2005

Bob Thompson King County Real Estate Services Section 500 Fourth Ave, Room 500 Seattle, WA 98104

RE:

North Lake Union Upper Parcel - RFP 202-05RLD

Lease Crutcher Lewis as Touchstone's General Contractor

Dear Mr. Thompson:

We are excited about the prospect of serving as general contractor for Touchstone Corporation's development of the North Lake Union Upper Parcel.

I have read the RFP and discussed with Touchstone the potential opportunity to acquire the property and build a technology building for a Seattle company. We have built similar complex projects with Touchstone in the recent past, with great success. Lewis is equally interested in the replacement facility component, and brings a strong resume in this area as well.

Touchstone has an enviable record of successfully permitting, financing, and executing difficult urban infill projects. They have earned a good reputation as a strong development team. Should Touchstone win this RFP, we stand ready and willing to work with them on this strategic development opportunity.

Sincerely,

Bill Lewis

President and CEO



Telephone: 206.366.3700
Facsimile: 206.366.4700
Website: www.corixa.com
E-mail: info@corixa.com

April 25, 2005

Douglas Howe Touchstone Corporation 2025 First Avenue, Suite 790 Seattle, WA 98121

Re: 9th & Stewart Life Science Building

Dear Douglas:

Thank you and the entire Touchstone Corporation Build-To-Suit development team on the successful completion of the 9<sup>th</sup> & Stewart Life Sciences Building.

At the early design/program development stage of this project, your team listened carefully, did the research and clearly grasped and understood Corixa's requirement for a 140,000 square foot biotechnology R&D space need and relocation in Seattle. This building met all of our requirements in a 'Class A' urban facility of 215,000 square feet allowing for long term occupancy with expansion opportunities. The end result was a cost effective solution for Corixa in a new state-of-the-art building while meeting our institutional grade R&D facility requirements. Your shell & core design & construction team delivered a complete building and coordinated the schedule with our tenant improvement contractor to insure our occupancy date, which you delivered ahead of schedule.

Your innovative thinking and solutions-oriented approach created lasting value for Corixa Corporation's Seattle headquarters in this high quality building. We appreciate your commitment to innovation, integrity, professionalism, attention to detail and diligence throughout the entire project. I would highly recommend your Build-To-Suit development team to any prospective user or tenant.

Sincerely,

Michelle Burris

Sr. Vice President and Chief Financial Officer

celebrating
10 years of innovation



### **PHILIPS**

### **Philips Medical Systems**

April 21, 2005

Heartstream

Douglas Howe Touchstone Corporation 2025 First Avenue, Suite 790 Seattle, WA 98121

Re: 5<sup>TH</sup> & Bell Building

Dear Douglas:

On behalf of Philips Medical Systems, I'm writing this letter to express our appreciation to you and the entire Touchstone Corporation Build-To-Suit development team for the recent completion of the 5<sup>th</sup> & Bell Building for the Heartstream Division.

From the outset of the project your team clearly understood the program requirements for our 120,000 square foot Seattle office plus expansion space, which resulted in a new 200,000 square foot building project. With less than 28 months to deliver a complete building, including tenant improvements ready for occupancy, you delivered ahead of schedule and under budget. This fast track schedule required an intensive and collaborative effort with the entire design and construction team in order to complete permitting and construction and guarantees our occupancy date.

The open book, guaranteed budget approach resulted in a lease rate than was more than \$2.00 per square foot lower than projected. There was also a savings on our tenant improvements of nearly \$20.00 per square foot resulting from coordination of shell and core and TI construction and value engineering efforts.

I would strongly recommend your development team to any prospective tenant. Your innovative thinking and solutions-oriented approach created lasting value for Philips Medical Systems as our Seattle headquarters in this high quality building. We appreciate your integrity, professionalism, attention to detail and diligence throughout the entire project.

Sincerely,

Mary C. Joyce Facilities Manager

Philips Medical Systems

Many C. Joyce

2301 Fifth Avenue, Suite 200 Seattle, WA. 98121-1825 Tel: (206) 664 5000, Fax: (206) 664 5001

## **Section II.B.2.b Form**

### REQUEST FOR PROPOSALS KING COUNTY TRANSIT DIVISION NORTH LAKE UNION UPPER PARCEL

#### STATEMENT OF COMMITMENT TO PERFORM

The undersigned hereby agrees to adhere and to comply with the requirements stated in the Request For Proposals issued on March 24, 2005 under Community Elements:

Community elements of the Proposer's Project on the North Lake Union Upper Parcel:

- 1. The Proposer's project on the North Lake Union Upper Parcel must, at a minimum, meet the LEED (Leadership in Energy and Environmental Design) Green Building Rating System of Silver for either the New Construction or Core and Shell category.
- 2. The Proposer's project must demonstrate a pedestrian friendly design that takes into consideration the pedestrian needs of all four streets abutting the parcel.
- 3. The Proposer will not be allowed to apply for a height variance from the City of Seattle. This restriction will be imposed by a deed restriction and will run with the land. If the Proposer applies for any land use change to North Lake Union Upper Parcel, the height limit deed restriction will still apply.
- 4. The Proposer will incorporate into its project on the North Lake Union Upper Parcel a public viewing platform per the required specifications.

Respondent	OUCHSTONE	CORPORIA	TION
Signed:	13 0. HOS		,
It'e PRAS	•	<i>V</i> (	

# 15536 12006-051

#### REAL ESTATE PURCHASE AND SALE AGREEMENT

	RCHASE AND SALE AGREEMENT ("Agreement") is made and
entered into as of,	2005, by and between KING COUNTY, a municipal corporation
	State of Washington (the "Seller") and TOUCHSTONE
CORPORATION, a Washing	ton corporation (the "Buyer").

#### RECITALS

- A. Seller owns that certain real property located in the City of Seattle, County of King, State of Washington, which consists of approximately 72,893 square feet of land, improved with 18,600 square feet of building, commonly identified as the North Lake Union Maintenance and Repair Facility, located at 3301 Densmore Avenue North, the legal description of which is attached hereto as EXHIBIT A (the "Property").
- **B.** Seller is desirous of selling the Property and Buyer is desirous of purchasing the Property.
- C. Buyer is the awarded Proposer (as defined in the RFP) to a Request for Proposal (the "RFP") issued by the Seller on March 25, 2005, for the sale of the Property, a copy of which is attached hereto as EXHIBIT B-1. A copy of Buyer's RFP proposal ("Buyer's Proposal") is attached hereto as EXHIBIT B-2. To the extent of any inconsistency between the RFP, Buyer's Proposal, and this Agreement, the terms and conditions of this Agreement shall prevail; provided, however, the terms and conditions of this Agreement shall be interpreted in such manner as is reasonably necessary to preserve the validity of the RFP and Buyer's Proposal under the laws of the State of Washington.
- D. Located on the Property is a facility used by the Seller's Power and Facilities Section, Transit Division. In Buyer's Proposal, Buyer proposed as part of the purchase price to provide a facility to replace the one currently on the Property (the "Replacement Facility") at a different site, as more particularly identified in Buyer's Proposal (the "Replacement Site"). Buyer has already executed a purchase and sale agreement for the purchase of the Replacement Site, a copy of which purchase and sale agreement is included in Buyer's Proposal.
- E. The Property is subject to a three (3) party consent decree (the "Consent Decree"), dated November, 1998, between the Washington Department of Ecology ("DOE"), the Seller, and the Chevron Corporation ("Chevron"). The Consent Decree includes an approved plan for addressing contamination on the Property and property owned by Seller south of the Property (the "Clean Up Action Plan"). The Clean Up Action Plan has been implemented and on-going monitoring continues. The Seller and Chevron entered into an agreement in January, 1999, to allocate the cost of implementing the Clean Up Action Plan (the "Cost Sharing Agreement").

**F.** Pursuant to the Consent Decree, development of the Property, absent approval by the DOE, is limited by restrictive covenants. Furthermore, in order to develop the Property, amending the Consent Decree may be necessary before soil can be removed from the Property.

#### **AGREEMENT**

Now, THEREFORE, in consideration of the promises and mutual covenants contained herein, and other valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto covenant and agree as follows:

### ARTICLE 1 PURCHASE AND TRANSFER OF ASSETS

- 1.1 PROPERTY TO BE SOLD. Subject to and upon the terms and conditions set forth in this Agreement, Seller shall sell, convey, assign, transfer and deliver to Buyer on the Closing Date (as hereinafter defined in Section 11.1 of this Agreement), and Buyer shall buy, assume and accept from Seller on the Closing Date, the following assets and properties:
  - a) all of Seller's right, title and interest in the Property;
  - b) all of Seller's right, title and interest in improvements and structures located on the Property, if any; and
- c) all of Seller's tenements, hereditaments, easements and rights appurtenant to the Property, including, but not limited to, all of the Seller's right, title, and interest in and to streets, alleys or other public ways adjacent to the Property, easements for public utilities, all sewers and service drainage easements, all rights of connection to the sewers, and all rights of ingress and egress, and all leases, licenses, government approvals and permits affecting the Property.

Hereinafter, the items listed in Section 1.1 are collectively referred to as the "Purchased Assets."

### ARTICLE 2 PURCHASE PRICE

- 2.1 <u>PURCHASE PRICE AND PAYMENT</u>. In consideration of the sale, transfer, conveyance, assignment and delivery of the Purchased Assets, **Buyer** shall, in full payment therefore as follows:
- a) pay to Seller on the Closing Date a total cash purchase price of THREE MILLION FIFTY THOUSAND DOLLARS AND ZERO CENTS (\$ 3,050,000.00) (the "Cash Purchase Price").

- b) transfer, convey, assign and deliver the Replacement Site with a Replacement Facility as described in the performance specifications attached hereto as **EXHIBIT C** (the "Performance Specifications"). The Replacement Facility, Replacement Site, and the Cash Purchase Price shall be referred to collectively as the "Purchase Price".
- 2.2 EARNEST MONEY. Not later than five (5) days following the Date of this Agreement, Buyer shall deposit with the Escrow Agent (hereinafter defined in Section 11.1) the sum of ONE HUNDRED THOUSAND DOLLARS (\$100,000.00) cash as the earnest money deposit (the "Earnest Money"). The Earnest Money will be deposited into an interest bearing account by the Escrow Agent at a financial institution approved by Buyer, and all interest accruing thereon shall become a part of the Earnest Money. The Earnest Money shall become non-refundable after Buyer's Contingencies 6.1.1, 6.1.2, and 6.1.3 of Article 6 hereinafter described, are satisfied or waived by Buyer. On the Closing Date of this transaction, the Earnest Money shall be credited against the Cash Purchase Price. In the event this transaction fails to close as a result of Seller's default, the failure of any condition precedent to Buyer's obligations, or any reason other than Buyer's default, the Earnest Money shall be returned to Buyer.

#### 2.3 INCREMENTAL COST OF CONTAMINATION CLEANUP.

- 2.3.1 Definition of Incremental Costs. In developing the Property, removal and off-site disposal of soil from the Property may be necessary. Due to possible contamination of the soil existing at the time of the Closing Date Buyer may incur costs in addition to those that would be incurred if the soil were not contaminated, including, but not limited to, costs associated with the amendment of the Consent Decree (as provided in Section 6.1.3), environmental studies, testing, and monitoring (including future environmental studies, testing, and monitoring post-development of Buyer's intended project, as may be required under an amendment to the Consent Decree or other applicable DOE requirements in order to undertake such development), transportation, treatment and disposal of the contaminated soil, any extraordinary engineering and design features (including the costs of materials and labor associated therewith) in Buyer's development of the Property for purposes of protecting the improvements to be developed by Buyer from contact with any contaminated soils that remain on the Property after the Closing Date and the dispute resolution proceedings of Section 2.3.3 ("Incremental Costs").
- 2.3.2 Calculation, Documentation, and Payment of Incremental Costs. In the event the Incremental Costs during the Buyer's development of the Property are less than TWO MILLION DOLLARS (\$2,000,000) the Buyer will pay to the Seller an amount equal to 50% of the difference between the actual Incremental Costs and TWO MILLION DOLLARS (\$2,000,000) ("Incremental Cost Payment"). The initial calculation of the actual Incremental Costs ("Initial Calculation of Incremental Costs") shall be determined within thirty (30) days of Buyer receiving a final inspection of the building foundation under the applicable development permit from the City of Seattle. The Initial Calculation of Incremental Costs shall be based upon the actual Incremental Costs incurred to such date plus the prospective Incremental Costs to be incurred by Buyer as set forth in a budget to be mutually agreed to by Buyer and Seller. Within thirty (30) days of Buyer's and Seller's mutual agreement to the Initial Calculation of Incremental Costs, Buyer shall remit the Incremental Cost Payment, if any, to Seller, and shall

provide regardless of whether an Incremental Cost Payment is due: (a) a detailed report of the Incremental Costs and proof of payment of the various components of the Incremental Costs that have been incurred to the date of the Incremental Cost Payment; (b) a confirmation of thermal desorption (to the extent applicable) in a form acceptable to Seller; and (c) any sampling data and analysis reports obtained by Buyer in connection with its remediation activity under the amended Consent Decree or other DOE requirements. Seller shall have the right to access and review all Buyer records related to the amount of soil removed and the cost of removal, handling and disposal. The final calculation of the actual Incremental Costs ("Final Calculation of Incremental Costs") shall be determined within thirty (30) days of Buyer receiving a final certificate of occupancy for the building under the applicable development permit from the City of Seattle. The Final Calculation of Incremental Costs shall be based upon the actual Incremental Costs incurred to such date plus the prospective Incremental Costs to be incurred by Buyer, or its successors and assigns, for future environmental studies, testing, and monitoring, as may be required under an amendment to the Consent Decree or other applicable DOE requirements (any such amounts to be based on the agreed budget therefor). To the extent the Final Calculation of Incremental Costs is lower than the Initial Calculation of Incremental Costs, Buyer shall remit any additional amount owing on the Incremental Cost Payment to Seller within thirty (30) days of Buyer's and Seller's mutual agreement thereto, along with a detailed report of the Incremental Costs and proof of payment of the various components of the Incremental Costs that have been incurred to the date of such supplemental Incremental Cost Payment. To the extent (a) the Final Calculation of Incremental Costs is greater than the Initial Calculation of Incremental Costs and (b) Buyer previously remitted an Incremental Cost Payment to Seller, Seller shall reimburse Buyer for any extra Incremental Cost Payment to Seller that was previously made, which reimbursement shall be made within thirty (30) days of Buyer's and Seller's mutual agreement thereto.

2.3.3 Dispute Resolution. This Section 2.3.3 is only applicable to a dispute between Seller and Buyer in connection with the terms and conditions set forth in Sections 2.3.1 and 2.3.2 above. In the event that Seller disagrees with Buyer's detailed report of the Incremental Costs, then Buyer and Seller shall attempt to resolve their differences within ten (10) days after Seller's notice of disapproval. If Buyer and Seller are not able to reach agreement, then Buyer and Seller shall appoint a "Neutral Consultant" (as hereinafter defined) to decide whether or not the detailed report of the Incremental Costs are accurate. If Buyer and Seller are not able to agree upon a Neutral Consultant within ten (10) days after Seller's notice of disapproval, then either party may request the appointment of a Neutral Consultant by the Judicial Arbitration and Mediation Services of Washington. The Neutral Consultant shall determine whether the detailed report of the Incremental Costs is accurate and make a determination of the true Incremental Costs. The Neutral Consultant's determination shall be final and binding and subject to no rights of appeal. "Neutral Consultant" shall mean a person with at least ten (10) years of experience as an environmental professional familiar with all aspects of the definition of Incremental Costs and calculation thereof (as defined in Section 2.3.1 above) who shall not have been employed by either party or its affiliates during the five (5) years prior to appointment of the Neutral Consultant. Buyer shall bear the costs of the Neutral Consultant, the Judicial Arbitration and Mediation Services or any other third-party service provider involved in this dispute resolution process and include those costs in the calculation of Incremental Costs.

2.4. <u>ALLOCATION OF PURCHASE PRICE</u>. Seller and Buyer agree that the entire Purchase Price is allocable to real property and that the value of the Seller's Personal Property, if any, is *de minimus*.

### ARTICLE 3 REPRESENTATIONS AND WARRANTIES OF THE PARTIES

- 3.1 <u>WARRANTIES AND REPRESENTATIONS OF SELLER</u>. Seller represents and warrants as follows:
- 3.1.1 Definition of Seller. The Seller is a municipal corporation and subdivision of the State of Washington duly organized, validly existing and in good standing under the laws of the State of Washington. Seller has all requisite corporate power and authority to carry on its business as it is now being conducted in the place where such businesses are now conducted.
- 3.1.2 Execution, Delivery and Performance of Agreement, Authority. The execution, delivery and performance of this Agreement by Seller (i) is within the powers of Seller as a municipal corporation, (ii) has been or will be on or before the Closing Date, duly authorized by all necessary action of the Seller's legislative authority, and (iii) does not and will not violate any provision of any law, rule, regulation, order, writ, judgment, decree or award to which the Seller is a party to or which is presently in effect and applicable to Seller. This Agreement constitutes the legal, valid and binding obligation of Seller enforceable against Seller in accordance with the terms thereof.
- 3.1.3 Litigation. Other than the cause of action giving rise to the Consent Decree, there is no pending, or to the best of Seller's knowledge, threatened lawsuit or material claim against or relating to Seller with respect to the Property which shall impede or materially affect Seller's ability to perform the terms of this Agreement. There is no pending or, to the best of Seller's knowledge, contemplated condemnation or similar proceeding with respect to the Property or any part thereof.
- 3.1.4 Assessments. There is no pending, or to the best of Seller's knowledge, contemplated local improvement district or other special assessment or charge with respect to the Property, except as may be disclosed in the Title Commitment (as herein defined in Section 5.1.1.of this Agreement).
- 3.1.5 Full Disclosure. No representation or warranty by Seller in this Agreement or in any instrument, certificate or statement furnished to Buyer pursuant hereto, or in connection with the transactions contemplated hereby, contains or will contain any untrue statement of a material fact or fail to state a material fact which is necessary to make the statements set forth therein not false or misleading.
- 3.1.6 No Broker. No broker, finder, agent or similar intermediary has acted for or on behalf of Seller in connection with this Agreement or the transactions contemplated hereby, and no broker, finder, agent or similar intermediary is entitled to any broker's, finder's or

similar fee or commission in connection with this Agreement based on an agreement, arrangement or understanding with Seller or any action taken by Seller.

- 3.1.7 Contracts. There are no contracts or other obligations outstanding for the sale, exchange, transfer, lease, rental or use of the Property or any portion thereof.
- 3.1.8 Future Agreements. From and after the date hereof, unless this Agreement is terminated in accordance with its terms, Seller shall not without the prior written consent of Buyer:
- (i) enter into any agreement, contract, commitment, lease or other transaction that affects the Property in any way; or
  - (ii) sell, dispose of or encumber any portion of the Property.
- 3.1.9 Maintenance of the Property. Seller shall continue to maintain the Property in compliance with all applicable laws and pay all costs of the Property with respect to the period prior to the Closing Date.
- 3.1.10 Assistance with Due Diligence. Seller shall fully and promptly cooperate with Buyer's due diligence activities, provided that such cooperation is at no material additional expense or liability to Seller. Seller shall promptly deliver to Buyer all documents and materials concerning the Property which Buyer may request during the Contingency Periods (as defined in Section 6.1.5 (a) of this Agreement) that are in Seller's possession or control.
- 3.1.11 Risk of Loss. Until the Closing Date, the risk of loss relating to the Property shall rest with the Seller. Risk of Loss shall be deemed to include any property damage occurring as a result of an "Act of God," including, but not limited to, earthquakes, tremors, wind, rain or other natural occurrence.
- 3.1.12. Foreign Person. Seller is not a foreign person and is a "United States Person" as such term is defined in Section 7701 (a) (30) of the Internal Revenue Code of 1986, as amended (the "Code") and shall deliver to Buyer prior to the Closing Date, an affidavit, as set forth in EXHIBIT D (Certificate of Non-Foreign Status), evidencing such fact, and such other documents as may be required under the Code.
- 3.1.13 Hazardous Materials. To the best of Seller's knowledge and ability to determine, Exhibit I includes a list of all studies, reports, tests, orders, consent decrees (including the Consent Decree), correspondence, and amendments and supplements thereof (collectively, the "Environmental Documentation") prepared for Seller or in Seller's possession or control with respect to the compliance of the Property with applicable federal, state, county and local environmental laws and regulations or the presence or use of Hazardous Materials (as defined in Section 4.1) on the Property. True and complete copies of all such Environmental Documentation listed on Exhibit I attached hereto, have been provided to Buyer for Buyer's review.

- 3.2 <u>REPRESENTATIONS AND WARRANTIES OF BUYER</u>. Buyer represents and warrants as follows:
- 3.2.1 Organization. Buyer is a corporation duly organized, validly existing and in good standing under the laws of the State of Washington. Buyer has all requisite corporate power and authority to carry on its business as it is now being conducted in the place where such businesses are now conducted.
- 3.2.2 Execution, Delivery and Performance of Agreement, Authority. The execution, delivery and performance of this Agreement by Buyer (i) is within the powers of Buyer as a Corporation, (ii) has been or will be on or before the Closing Date, duly authorized by all necessary action of the Buyer's legislative authority, and (iii) does not and will not violate any provision of any law, rule, regulation, order, writ, judgment, decree or award to which the Buyer is a party to or which is presently in effect and applicable to Buyer. This Agreement constitutes the legal, valid and binding obligation of Buyer enforceable against Buyer in accordance with the terms hereof.
- 3.2.3 Litigation. There is no pending or, to the best of Buyer's knowledge, threatened lawsuit or material claim against or relating to Buyer that shall impede or materially affect Buyer's ability to perform the terms of this Agreement.
- 3.2.4 Full Disclosure. No representation or warranty by Buyer in this Agreement or in any instrument, document, certificate or statement furnished to Seller pursuant hereto, or in connection with the transactions contemplated hereby, contains or will contain any untrue statement of a material fact or fail to state a material fact which is necessary to make the statements set forth therein not false or misleading.
- 3.2.5 Condition of Property. Buyer acknowledges that, within the First Contingency Period described in Article 6 herein, it will have conducted a physical inspection and made all investigations Buyer deems necessary in connection with its purchase of the Purchased Assets, and that, as of the date hereof, Seller has provided Buyer with copies of all reports and other materials listed in Exhibit I. Upon waiver or satisfaction by Buyer of its contingencies pursuant to Article 6, Buyer will be deemed to have approved the physical condition of the Property and agrees to accept and purchase the same "AS IS, WHERE IS", including, without limitation, the existence or non-existence of any pollutants, contaminants, hazardous waste, dangerous waste, toxic waste, underground storage tanks or contaminated soil, or the actual or threatened release, deposit seepage, migration or escape of such substances at, from or into the Property and the compliance or non-compliance of the Property with applicable federal, state, county and local laws and regulations including, without limitation, environmental laws and regulations. Buyer acknowledges and agrees that, except to the extent of Seller's representations, warranties and indemnity obligations set forth in this Agreement, and to the extent of any fraud or deliberate misrepresentation by Seller, Seller shall have no liability for, and that Buyer shall have no recourse against the Seller for, any defect or deficiency of any kind whatsoever in the Property, without regard to whether such defect or deficiency was discovered or discoverable by the Buyer or Seller.

- withheld any material information concerning environmental matters with respect to the Replacement Site. Except as otherwise disclosed by **Buyer** to **Seller** in writing, including the information on the Replacement Site delivered by **Buyer** to **Seller**, to the best of **Buyer's** knowledge (i) there has been no generation, treatment, storage, transfer, disposal or release of Hazardous Materials (as defined in Section 4.1 herein) on the Replacement Site at any time during **Buyer's** ownership or use thereof; (ii) there are no underground storage tanks on the Replacement Site nor have underground storage tanks been removed from the Replacement Site; and (iii) **Buyer** is not aware of any facts which would lead it to believe that there are any Hazardous Materials on the Replacement Site.
- 3.2.7 Property Acquisition and Redevelopment. No costs of any nature associated with the purchase of the Property or redevelopment of the Property will ever be or become an obligation of the Seller, and the Buyer shall be solely responsible for all costs associated with the acquisition of the Property and redevelopment of the Property. This is a stand-alone sale, no rights to any other property owned by the Seller are included in this Agreement.
- Property. The Buyer's development of the Property must, at a minimum: (i) meet the LEED (Leadership in Energy and Environmental Design) Green Building Rating System of Silver for either the New Construction or Core and Shell category, (ii) demonstrate a pedestrian friendly design that takes in to consideration the pedestrian needs of all four streets abutting the Property, (iii) incorporate into the development a public viewing platform per the required specifications document attached hereto as Exhibit E. In addition, the Buyer will not be allowed to apply for a height variance from the City of Seattle. If the Buyer applies for any change to the land use and zoning regulations applicable to the Property, the height limit restriction applicable to the Property at the time of such application will govern, notwithstanding any such change to the land use and zoning regulations. The community element requirements set forth in this Section 3.2.7.1 will be contained in a deed restriction and shall run with the land.
- 3.2.8 No Broker. No broker, finder, agent or similar intermediary has acted for or on behalf of Buyer in connection with this Agreement or the transactions contemplated hereby, and no broker, finder, agent, or similar intermediary is entitled to any broker's, finder's or similar fee or commission in connection with this Agreement based on an agreement, arrangement, or understanding with the Buyer or any action taken by the Buyer.
- 3.2.9 Non Discrimination Compliance. In constructing the Replacement Facility, Buyer shall comply fully with all applicable federal, state and local laws, ordinances, executive orders and regulations that prohibit discrimination. These laws include, but are not limited to, RCW Chapter 49.60, Titles VI and VII of the Civil Rights Act of 1964, the Americans with Disabilities Act, and the Restoration Act of 1987.
- 3.2.10 Prevailing Wage. In constructing the Replacement Facility, Buyer shall pay and require contractors and subcontractors to pay in connection with such contracts as may be let regarding the construction of the Replacement Facility the prevailing wage, as defined in

RCW Chapter 39.12, to the workmen, laborers and mechanics as may then be determined by the Washington State Department of Labor and Industries for the particular craft in the particular geographic area.

3.2.11 Foreign Person. Buyer is not a foreign person and is a "United States Person" as such term is defined in Section 7701 (a) (30) of the Internal Revenue Code of 1986, as amended (the "Code") and shall deliver to Seller prior to the Closing Date, an affidavit, as set forth in EXHIBIT F (Certificate of Non-Foreign Status), evidencing such fact, and such other documents as may be required under the Code.

### ARTICLE 4 HAZARDOUS MATERIAL

- DISCLAIMER OF REPRESENTATION REGARDING HAZARDOUS MATERIAL. Seller makes no representations or warranties relating to hazardous waste, which may be situated on the Property. Seller specifically disclaims representations or warranties in connection with any condition on the Property, which might be determined to be "Hazardous Materials Contamination." "Hazardous Materials" shall mean: (i) any "dangerous" or "hazardous waste" as defined in Washington Hazardous Waste Management Act (Ch. 70.105 RCW) as amended from time to time and regulations promulgated thereunder; (ii) any "dangerous" or "hazardous waste" as defined in Washington Model Toxic Control Act (Ch. 70.105D RCW) as amended from time to time and regulations promulgated thereunder; (iii) any "hazardous waste" as defined by the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (42 USCA §§ 9602 et seq.) as amended from time to time and regulations promulgated thereunder; (iv) any "hazardous substance" as defined by the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (42 USCA §§ 9602 et seq.) as amended from time to time and regulations promulgated thereunder; (v) asbestos; (vi) polychlorinated biphenyls; (vii) underground storage tanks (except septic tanks), whether empty, filled or partially filled with any substance; (viii) any substance the presence of which on the Property is prohibited by any federal, state, county, municipal or other local governmental statutes, regulations, ordinances or resolutions; and (ix) and other substances which by any federal, state, county, municipal or other local governmental statutes, regulations, ordinances or resolutions require special handling or notification in its collection, storage, treatment or disposal. For the purposes of the foregoing disclaimer, "Hazardous Materials Contamination" shall mean the contamination of improvements, facilities, soil, groundwater, air or other elements on or of the Property by Hazardous Materials, or the contamination of any other property as the result of Hazardous Materials at any time emanating from the Property.
- 4.2 RELEASE OF LIABILITY. Each party, for itself and its successors and assigns, hereby releases and forever discharges the other party, its successors, assigns, officers, directors, shareholders, agents, officials, attorneys and employees, from and against all claims, liabilities, damages, demands, costs, expenses, and causes of action of any kind, known or unknown, (collectively, "Claims") associated with or resulting from the presence of Hazardous Material on the Property as of the Closing Date of this Agreement, except this release shall not apply to

Claims brought in exercise of a party's right to seek indemnity from the other party pursuant to this Agreement.

#### 4.3 INDEMNIFICATION - PROPERTY.

- 4.3.1 Buyer's Indemnification of Seller. Buyer, for itself and its successors and assigns, agrees to indemnify, defend and hold Seller, its successors, assigns, officers, directors, shareholders, agents, officials, attorneys and employees harmless from and against any and all Claims and agency orders or requirements relating to or arising out of, directly or indirectly: (a) Buyer's excavation, removal, transportation and disposal of material from the Property; and (b) any new release or threatened release of Hazardous Material at or onto the Property after the Closing Date of this Agreement, except to the extent such new release or threatened release is in connection with any matter that is the subject of Seller's indemnity obligations as set forth in Section 4.3.2 below.
- 4.3.2 Seller's Indemnification of Buyer. Seller, for itself and its successors and assigns, agrees to indemnify, defend and hold Buyer, its successors, assigns, officers, directors, shareholders, agents, officials, attorneys and employees harmless from and against any and all Claims and agency orders or requirements relating to or arising out of, directly or indirectly: (a) any Hazardous Materials that exist on the Property as of the Closing Date that migrates off the Property after the Closing Date from the Property resulting in an increase in the cost of compliance with the Consent Decree or an amendment thereto; or (b) any Hazardous Materials that migrated off of the Property prior to the Closing Date.

### 4.4 INDEMNIFICATION - REPLACEMENT SITE.

- 4.4.1 Buyer's Indemnification of Seller. Buyer, for itself and its successors and assigns, agrees to indemnify, defend and hold Seller, its successors, assigns, officers, directors, shareholders, agents, officials, attorneys and employees harmless from and against any and all Claims and agency orders or requirements relating to or arising out of, directly or indirectly, Hazardous Materials on the Replacement Site as of the Closing Date which Claims and agency orders or requirements result from Buyer's activities on the Replacement Site.
- 4.4.2 "As Is, Where Is" Conveyance of Replacement Site. EXCEPT AS EXPRESSLY SET FORTH IN SECTION 4.4.1 ABOVE OR IN THE CONVEYANCE DOCUMENTS CONVEYING THE REPLACEMENT SITE FROM BUYER TO SELLER, SELLER ACKNOWLEDGES AND AGREES THAT THE REPLACEMENT SITE SHALL BE CONVEYED "AS IS, WHERE IS" IN ITS PRESENT CONDITION OR SUCH OTHER CONDITION AS IS MUTUALLY AGREED TO BY BUYER AND SELLER IN WRITING DURING THE FIRST CONTINGENCY PERIOD. SELLER SHALL HAVE THE OPPORTUNITY TO INSPECT THE REPLACEMENT SITE AND DOCUMENTATION IN BUYER'S POSSESSION OR REASONABLY OBTAINABLE BY BUYER, AS PROVIDED HEREIN. EXCEPT AS EXPRESSLY SET FORTH IN THE CONVEYANCE DOCUMENTS CONVEYING THE REPLACEMENT SITE FROM BUYER TO SELLER OR SUCH OTHER MUTUALLY WRITTEN AGREEMENT BETWEEN BUYER AND SELLER, BUYER MAKES NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, WITH

RESPECT TO, HEREBY DISCLAIMS AND SHALL HAVE NO LIABILITY FOR THE PRESENCE OF ANY HAZARDOUS MATERIALS ON OR UNDER THE REPLACEMENT SITE. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, BUYER SHALL HAVE NO LIABILITY WITH RESPECT TO THE CONDITION OF THE REPLACEMENT SITE UNDER COMMON LAW, OR ANY FEDERAL, STATE, OR LOCAL LAW OR REGULATION, INCLUDING BUT NOT LIMITED TO THE COMPREHENSIVE ENVIRONMENTAL RESPONSE, COMPENSATION AND LIABILITY ACT OF 1980 AS AMENDED, 42 U.S.C.A. SECTIONS 9601 ET SEQ., AND THE WASHINGTON STATE MODEL TOXICS CONTROL ACT AS CODIFIED IN RCW 70.105D, AND SELLER HEREBY RELEASES AND WAIVES ANY AND ALL CLAIMS WHICH SELLER HAS OR MAY HAVE AGAINST BUYER UNDER ANY SUCH LAWS OR WITH RESPECT TO THE CONDITION OF THE REPLACEMENT SITE. SELLER ACKNOWLEDGES TO BUYER THAT SELLER IS GIVEN THE OPPORTUNITY UNDER THIS AGREEMENT TO FULLY INSPECT THE REPLACEMENT SITE, AND SELLER ASSUMES THE RESPONSIBILITY AND RISKS OF ALL DEFECTS AND CONDITIONS, INCLUDING SUCH DEFECTS AND CONDITIONS, IF ANY, THAT CANNOT BE OBSERVED BY CASUAL INSPECTION.

- 4.5 BUYER'S RELEASE OF CLAIMS REGARDING IMPACT TO PROPERTY'S VALUE INDEMNIFICATION. Buyer, for itself and its successors and assigns, releases Seller, its successors, assigns, officers, directors, shareholders, agents, officials, attorneys and employees from any claims for damage to the Property or the diminution of the value of real property arising from the existence of Hazardous Material on the Property or adjacent to the Property. This release will be a covenant on the deed and shall run with the land.
- 4.6 <u>CONTAMINATED SOIL</u>. Any contaminated soil removed from the Property shall be disposed of in accordance with the laws and regulations applicable to such removal and disposal; provided, however, that all contaminated soil removed from the Property containing one or more contaminants above a remediation level established as part of a new Cleanup Action Plan or, if a new Clean Up Action Plan is not required, established by the parties prior to the Closing Date in consultation with DOE shall be disposed of by an approved thermal desorption method. All costs and liability associated with the removal and treatment of contamination, due to the future development of the Property or otherwise will be borne by the Buyer.
- 4.7 <u>CONTINUING CLEANUP OPERATIONS</u>. The **Buyer** shall grant to **Seller**, DOE and Chevron any and all authorization necessary for the continued operation, maintenance, monitoring and inspection of any containment system, treatment system and monitoring system on the Property required pursuant to the Consent Decree, as may be amended in connection with **Buyer's** development of the Property.
- 4.8 <u>SURVIVAL AFTER CLOSING</u>. The provisions set forth in this Article 4 shall survive closing and shall be perpetual covenents of Buyer, Seller, and their successors and assigns. At Closing, Buyer and Seller shall deliver to each other certifications or such documentation as is reasonably necessary to evidence the continuing nature of the provisions under this Article 4 and affirmatively stating that such covenants shall survive beyond the one (1) year survival period set forth in Section 13.1.

### ARTICLE 5 TITLE MATTERS

#### 5.1 TITLE FOR PROPERTY.

- 5.1.1 Title Commitment. Within the First Contingency Period (as defined in Section 6.1.5(a) of this Agreement), Buyer shall obtain a current ALTA form of commitment for an owner's policy of title insurance (the "Title Commitment") issued by Chicago Title Insurance Company (the "Title Company"), describing the Property, listing Buyer as the prospective named insured and showing as the policy amount the total Purchase Price for the Property, and including legible copies of all exceptions shown in the Title Commitment.
- 5.1.2 Survey. Prior to the expiration of the Second Contingency Period (as defined in Section 6.1.5(a) of this Agreement), **Buyer** shall have the option, at its expense, to have prepared and furnished to the Title Company, **Buyer** and **Seller** a survey (the "Survey") of the Property prepared by a licensed surveyor.
- 5.1.3 Review of Title Commitment and Survey. Buyer shall have until fourteen (14) days after receipt of the last dated Title Commitment and Survey, if any has been obtained, (the "Review Period") in which to notify Seller of any objections Buyer has to any matters shown or referred to in the Title Commitment or Survey. Any exceptions or other items that are set forth in the Title Commitment or the Survey and to which Buyer does not object within the Review Period shall be deemed to be permitted exceptions ("Permitted Exceptions"). With regard to items to which Buyer does object within the Review Period, Seller shall notify Buyer within ten (10) days after Seller receives Buyer's notice of objections of any exceptions to the title or items on the Survey which Seller is not willing or able to remove or otherwise resolve, and Buyer may, at Buyer's option, either waive the objections not cured or Buyer may terminate this Agreement by written notice to Seller. Notwithstanding the foregoing, all monetary liens or encumbrances shall be paid by Seller on the Closing Date.
- 5.2 <u>Conveyance of Title for Property</u>. Seller shall convey to Buyer the title to the Property by Statutory Warranty Deed in the form attached hereto as **EXHIBIT G**, subject only to the Permitted Exceptions. Rights reserved in federal patents or state deeds, building or use restrictions general to the district, and building or zoning regulations or provisions shall be deemed Permitted Exceptions.

#### 5.3 TITLE FOR REPLACEMENT SITE.

5.3.1 Title Commitment. Within fifteen (15) days after the date of this Agreement, Buyer shall obtain a current ALTA form of commitment for an owner's policy of title insurance (the "Replacement Site Title Commitment") issued by Chicago Title Insurance Company (the "Title Company"), describing the Replacement Site, listing Seller as the prospective named insured and showing as the policy amount of EIGHT MILLION FIVE HUNDRED THOUSAND DOLLARS AND ZERO CENTS (\$8,500,000.00), and including legible copies of all exceptions shown in the Title Commitment.

- 5.3.2 Survey. On or before Closing, Seller shall have the option, at its expense, to have prepared and furnished to the Title Company, a new or updated survey (the "Replacement Site Survey") of the Replacement Site prepared by a licensed public surveyor.
- shall have thirty (30) days after receipt of the Replacement Site Title Commitment and Survey, if any has been obtained, (the "First Replacement Site Title Review Period") in which to notify Buyer of any objections Seller has to any matters shown or referred to in the Replacement Site Title Commitment or Survey. Any exceptions or other items that are set forth in the Replacement Site Title Commitment or the Survey and to which Seller does not object within the First Replacement Site Title Review Period shall be deemed to be permitted exceptions ("Replacement Site Permitted Exceptions"). With regard to items to which Seller does object within the First Replacement Site Title Review Period, Buyer shall notify Seller within thirty (30) days after Buyer receives Seller's notice of objections of any exceptions to the title or items on the Survey which Buyer is not willing or able to remove or otherwise resolve, and Seller may, at Seller's option, either waive the objections not cured or Seller may terminate this Agreement by written notice to Buyer delivered on or before the end of the First Contingency Period.

After the date of this Agreement and except as provided in this Agreement, Buyer agrees not to further alter or encumber or convey in any way Buyer's title to or interest in the Replacement Site in a manner which would survive the Closing Date without Seller's prior written consent. As soon as reasonably practical, Buyer shall give Seller written notice of any encumbrances or liens that Buyer (or any third party of which Buyer is aware) intends to place on title to the Replacement Site and to become a Replacement Site Permitted Exception (each an "Additional Exceptions Notice"). Seller shall have fourteen (14) days after receipt of any Additional Exceptions Notice within which to object to any such encumbrances or liens being included in the Replacement Site Permitted Exceptions. If Buyer cannot or will not cure or satisfy any such objection within thirty (30) days after Buyer's receipt of an objection notice (as provided in this paragraph) from Seller, Seller may, at Seller's option, either waive the objections not cured or terminate this Agreement by written notice to Buyer delivered within ten (10) days after the end of Buyer's 30-day cure period; provided, however, to the extent reasonably necessary to remove any such encumbrances, the Closing Date shall be extended to accommodate Buyer's cure period hereunder, and the Closing Date shall be automatically extended to allow all time periods in this Section to run fully. All matters of title approved or waived by Seller shall be deemed to be Replacement Site Permitted Exceptions. On or before the Closing Date, Seller shall be obligated to remove or cause the Title Company to insure over and to provide an owner's affidavit sufficient to enable Title Company to delete or remove any exceptions, other than the Replacement Site Permitted Exceptions.

5.4 <u>CONVEYANCE OF TITLE FOR REPLACEMENT SITE</u>. Buyer shall convey to Seller the title to the Replacement Site by Statutory Warranty Deed in the form attached hereto as **EXHIBIT H**, subject only to the Replacement Site Permitted Exceptions. Rights reserved in federal patents or state deeds, building or use restrictions general to the district, and building or zoning regulations or provisions shall be deemed to be Replacement Site Permitted Exceptions.

# ARTICLE 6 CONTINGENCIES

#### 6.1 BUYER'S CONTINGENCIES.

- shall satisfy itself by investigation and inspection, at its cost and expense in its sole and absolute discretion, that the condition of the Property for Buyer's contemplated use meets with its approval. The Buyer, its designated representatives or agents shall have the right, at Buyer's expense to: (i) perform any and all tests, inspections, studies, surveys or appraisals of the Property deemed necessary, on any subject, by the Buyer (subject to the limitations set forth below in Section 6.1.6,); (ii) obtain a Phase I or Phase II Environmental Assessment on the Property; (iii) examine due diligence materials (including, without limitation, the reports and materials listed in Exhibit I) that Buyer may reasonably request from Seller that are not subject to attorney-client privileged or that the Seller is not otherwise prohibited from disclosing by law; (iv) determine to its satisfaction whether approvals, permits and variances can be obtained under applicable land use and zoning codes for Buyer's proposed development of the Property; and (v) determine whether Buyer's proposed development of the Property is economically feasible.
- Buyer shall satisfy itself by investigation and inspection, at its cost and expense in its sole and absolute discretion, that the condition of the Replacement Site for the Replacement Facility meets with its approval. The Buyer, its designated representatives or agents shall, at its own expense, perform any and all tests, inspections, studies, surveys or appraisals deemed necessary, to determine the viability of the Replacement Site, per the stated requirements of Performance Specifications. In connection with the contingency set forth in this Section 6.1.2, Buyer and Seller shall negotiate in good faith with each other and mutually agree upon a schedule for preparing the construction plans and specifications (the "Plans and Specifications") and for course of construction inspections not already provided for in the Performance Specifications to ensure the substantial compliance therewith.
- obtain Seller's, DOE's and Chevron's approval of a new Cleanup Action Plan and arrange for the entry of an amended Consent Decree, if required by DOE. Seller shall reasonably cooperate with Buyer and shall use its best efforts to obtain DOE's and Chevron's cooperation. Seller's approval shall not be unreasonably withheld or delayed. Buyer and Seller agree that each of them shall bear their own costs in connection with the amendment of the Consent Decree and the drafting and negotiation thereof between themselves and among the other parties; provided, however, that Buyer shall be responsible for DOE's time and expenses associated with the amendment of the Consent Decree, or other approval necessary to undertake Buyer's proposed development, that may be billed to Seller pursuant to the existing Consent Decree.
- 6.1.4 Project Approvals. The Buyer, at its sole cost, shall obtain the approvals and permits for Buyer's development projects on both the Property and the Replacement Site, including the issuance of all land use approvals/permits, building permits, site plan approvals,

environmental approvals, and any other governmental approvals necessary for the **Buyer** to develop and construct the proposed Property and Replacement Facility projects. The permits and approvals referred to in this Section 6.1.4 shall be referred to herein collectively as "**Project Approvals**". For the purposes of this Section, the Project Approvals shall not be deemed to have been "obtained" until each of the same has become final and non-appealable, and any periods for challenge to the same (or other conditions to final effectiveness) shall have expired. Any conditions, requirements for on-site and off-site improvements or services, in-lieu fees or payments, dedication or reservation requirements, water rights acquisition costs, local improvement district costs, connection charges, assessments, mitigation fees, impact fees, permit fees and any other similar fees and charges imposed on either of the projects by any governmental entity or utility service provider shall be acceptable to **Buyer** and shall be subject to **Buyer**'s approval in its sole and absolute discretion.

## **6.1.5** Contingency Periods and Extentions.

(a) The period for the contingencies described in Sections 6.1.1, 6.1.2 and 6.1.3, to be waived and/or satisfied, shall be four (4) months from the date of execution of this Agreement (the "First Contingency Period"). The period for the contingency described in Section 6.1.4, to be waived and/or satisfied, shall be one (1) year from the date of execution of this Agreement (the "Second Contingency Period"). The two periods shall run concurrently. In the event one or more of the contingencies is not satisfied or waived within the applicable period, Buyer may terminate this Agreement upon written notice to Seller on or before the expiration of the applicable period, and neither party shall have any further rights or obligations to the other hereunder. Further, in the event Buyer determines that the contingencies are satisfied or waived, Buyer shall give written notice thereof to Seller. In the event of Buyer's failure to timely deliver notice of its election to terminate or its satisfaction or waiver of the respective contingencies, Seller shall deliver written notice to Buyer that this Agreement shall automatically terminate, unless Buyer responds to such notice from Seller within ten (10) days of Buyer's receipt thereof. In the event Buyer fails to respond to such notice from Seller, then this Agreement shall be deemed to be terminated, the Earnest Money shall be returned to Buyer, and the parties shall have no further rights or obligations hereunder, except for such rights and obligations as expressly survive the termination of the Agreement.

(b) In the event **Buyer** has made substantial progress on the satisfaction of the contingencies set forth in Section 6.1.3 and is continuing to pursue the full satisfaction of that contingency with due diligence, **Buyer** shall have the right to extend the First Contingency Period for Section 6.1.3 only, by one (1) period of two (2) months by giving written notice of the exercise of such extension on or before the end of the First Contingency Period. Further, **Buyer** has the right to extend the Second Contingency Period for three (3) consecutive periods of six (6) month each by giving written notice of the exercise of such extension(s) on or before the end of the Second Contingency Period, or extended Second Contingecy Period, as applicable; provided, however, in no event shall the Second Contingency Period extend beyond the Closing Date. Upon the exercise of each of the extensions of the Second Contingency Period, the **Buyer** will deposit with the Escrow Agent additional earnest money as follows: Fifty Thousand Dollars (\$50,000) with the exercise of the first extension; and Seventy-Five Thousand

Dollars (\$75,000) with the exercise of each of the second and third extensions, as applicable. The additional earnest money deposit made hereunder shall be added to and become part of the Earnest Money.

6.1.6 Right of Entry. Buyer and Buyer's designated representatives or agents shall have the right to enter the Property pursuant to a King County right of entry permit, which shall not be unreasonably withheld, delayed or conditioned and conduct the tests, investigations and studies set forth in this Article 6 upon three (3) days advance written notice. Invasive tests of the Property, such as drilling or excavation shall be subject to Seller's prior written approval. The Buyer will not be permitted to undertake activities that materially damage the Seller's property.

## 6.2 SELLER CONTINGENCIES.

- 6.2.1 Due Diligence Material. Buyer shall provide Seller, or make available to Seller for inspection as soon as possible, but in no event later than issuance of a Certificate of Occupation for the Replacement Facility unless otherwise specified herein, all materials specified in this paragraph 6.2.1 that exist and that are in Buyer's actual possession or that Buyer knows exist and to which Buyer has access (collectively, the "Due Diligence Materials"). If Buyer thereafter discovers any additional items that should have been included among the Due Diligence Material, Buyer shall promptly deliver them to Seller. Due Diligence Materials shall include:
  - a) all surveys, plats or plans relating to the Replacement Site:
- b) (i) all governmental permits and approvals obtained or held by **Buyer** and relating to the construction, operation, use or occupancy of any part of the Replacement Site and/or Facility and (ii) any notices of violations of any such permits or approvals; and
- c) (i) all environmental assessment reports with respect to the Replacement Site that were performed or are being performed by or for **Buyer**, which may include a Phase 1 Environmental Site Assessment, done per the latest ASTM standards and, if subsurface contamination is identified in a Phase 1 assessment, a Phase 2 Environmental Site Assessment (ii) any raw data that relates to the environmental condition of the Replacement Site, (iii) any governmental correspondence, orders, requests for information or action and other legal documents that relate to the presence of Hazardous Material (as defined in Section 4.1 herein) on, in or under the Replacement Site, and (iv) any information material to the environmental condition or potential contamination of the Replacement Site.
  - d) Provide the following for the Replacement Facility:
    - (i) Plans and Specifications
    - (ii) all permits/conditions required by the appropriate jurisdiction
    - (iii) geotechnical report

- (iv) building inspection report
- (v) utility inspection report
- (vi) equipment inspection reports
- (vii) electrical test and inspection report
- (viii) mechanical inspection report
- (ix) fire alarm inspection report
- (x) monthly construction inspection reports with photos
- (xi) a report identifying any deviations from the performance specifications
- (xii) all O&M manuals (to be delivered on or before the Closing Date)
- 6.2.2 Amendment of Consent Decree. Seller shall satisfy itself that Buyer has developed an acceptable Clean Up Action Plan for the Property, obtained DOE and Chevron's approval of the new Clean up Action Plan and that an amended Consent Decree has been entered if such an amendment is required by DOE.
- 6.2.3 Seller's Approval of the Replacement Site. Seller may satisfy itself by investigation and inspection that the condition of the Replacement Site for Seller's contemplated use meets with its approval, such determination not to be unreasonably withheld or delayed. In addition to reviewing the Due Diligence Materials, the Seller, its designated representatives, or agents may, at its own expense, perform any and all tests, inspections, studies, surveys or appraisals deemed necessary, to determine the viability of the Replacement Site, per the stated requirements of Performance Specifications. In connection with the contingency set forth in this Section 6.2.3, Buyer and Seller shall negotiate in good faith with each other and mutually agree upon a schedule for preparing the Plans and Specifications and for course of construction inspections not already provided for in the Performance Specifications to ensure the substantial compliance therewith.
- 6.2.4 Seller's Approval of the Replacement Facility. Seller may satisfy itself by investigation and inspection that the Replacement Facility substantially comply with the Performance Specifications and Plans and Specifications and that all mechanical and electrical systems are new and in good working condition, such determination not to be unreasonably withheld or delayed. In addition to reviewing the Due Diligence Materials, the Seller, its designated representatives, or agents may, at its own expense, perform any and all tests, inspections, studies, surveys or appraisals deemed necessary, to determine such substantial compliance of the Replacement Facility.

## 6.2.5 Contingency Periods.

(a) The period for the contingencies described in Sections 6.2.2 and 6.2.3 to be waived and/or satisfied shall be the First Contingency Period. Any extension of the First Contingency Period requested by **Buyer** for Section 6.1.3 shall also apply to the contingency in

Section 6.2.2. The period for the contingency described in Section 6.2.4 to be waived and/or satisfied shall expire one (1) business day prior to the Closing Date under this Agreement. In the event one or more of the contingencies is not satisfied or waived within the applicable period, Seller may terminate this Agreement upon written notice to Buyer on or before the expiration of the applicable period. Further, in the event Seller determines that the contingencies are satisfied or waived, Seller shall give written notice thereof to Buyer. In the event of Seller's failure to timely deliver notice of its election to terminate or its satisfaction or waiver of the respective contingencies, Buyer shall deliver written notice to Seller that this Agreement shall automatically terminate unless Seller responds to such notice from Buyer within ten (10) days of Seller's receipt thereof. In the event Seller fails to respond to such notice from Buyer, then the respective contingency shall be deemed to not be satisfied or waived. In the event such failure of the contingency results in a termination of this Agreement, the Earnest Money shall be returned to Buyer, and the parties shall have no further rights or obligations hereunder, except for such rights and obligations as expressly survive the termination of the Agreement; provided, however, if the failure of such contingency that gave rise to a notice of termination is reasonably capable of being cured by Buyer, then Buyer shall give written notice of its intent to cure such failure within three (3) business days of receipt of Seller's termination notice, and Buyer shall have a period of thirty (30) days after receipt of such termination notice from Seller in which to effectuate such cure and deliver evidence thereof to Seller; provided, however, if such cure cannot reasonably be accomplished within such 30-day period, and Buyer commences to make such cure within the 30day period and is diligently pursuing the accomplishment thereof, then such cure period shall continue for a reasonable period of time as agreed to by Buyer and Seller in writing prior to the end of the 30-day period to allow the accomplishment of the cure (the "Contingency Failure Cure Period"). In the event that Buyer elects to cure a failed contingency as provided in the preceding sentence, all periods and dates for performance by either party under this Agreement shall be extended for the Contingency Failure Cure Period. Unless Buyer effectuates such cure within the Contingency Failure Cure Period, as evidenced by a notice from Seller retracting the termination prior to the expiration of the Contingency Failure Cure Period or by Seller's performance thereafter, this Agreement shall terminate, and the parties shall have the remedies otherwise set forth in this Agreement.

(b) In addition to the foregoing remedies, in the event the contingencies of Section 6.2.3 are not satisfied, as an alternative to termination, Seller may request an extension of the applicable contingency period of a reasonable amount of time. Seller shall provide written notice to Buyer of a request for an extension of a specific time period on or before the expiration of the applicable contingency period. Unless Buyer objects in writing within five (5) business days of receipt of the notice, the request shall be deemed approved. Seller may also request in the notice that Buyer propose a site other than the Replacement Site that meets the minimum qualification requirements for a replacement site as set forth in Section II(E) of the Request for Proposal. If Buyer approves the request, the parties shall agree on a time period by which Buyer shall perform. The applicable contingency period for Section 6.2.3 shall be deemed extended during negotiations of the time period for Buyer's performance and during the agreed upon time for performance. If Buyer proposes a substitute site that meets the minimum qualifications within the agreed upon time, Seller shall give written notice to Buyer of acceptance of the substitute. Upon such notice, the substitute site shall become the Replacement Site for all purposes of this

Agreement. Seller shall have four (4) months from sending the notice of acceptance to satisfy or waive the contingencies in Section 6.2.3 in relation to the substitute replacement site. If Buyer denies either request or fails to respond to a request for an substitute replacement site within five (5) business days, Seller shall have an additional five (5) business days or the remainder of the applicable contingency period, whichever is longer, to deliver a notice to Buyer of Seller's decision to terminate the Agreement.

- 6.2.6 Right of Entry. Seller and Seller's designated representatives or agents shall have the right and Buyer hereby grants to Seller and Seller's designated representatives the right to enter the Replacement Site and conduct the tests, investigations and studies set forth in this Section 6.2 of this Agreement upon three (3) days advance written notice. Invasive tests of the Replacement Site, such as drilling or excavation shall be subject to Buyer's prior written approval. The Seller will not be permitted to undertake activities that materially damage Buyer's property or the Replacement Site.
- 6.3. INDEMNIFICATION. To the maximum extent permitted by law, each party shall defend, indemnify and hold harmless the other party and all of its officials, employees, principals and agents from all claims, demands, suits, actions, and liability of any kind, including injuries to persons or damages to property, which arise out of, are connected with, or are due to any negligent acts or omissions of the indemnifying party, its contractors, and/or employees, agents, and representatives related to the authority granted under this Agreement; provided, however, that if (and only if) the provisions of RCW 4.24.115 apply and any such damages and injuries to persons or property are caused by or result from the concurrent negligence of the Buyer or its contractors, employees, agents, or representatives, and the Seller or its contractors, employees, agents, or representatives, each party's obligation hereunder applies only to the extent of the negligence of such party or its contractor or employees, agents, or representatives. Each party specifically assumes potential liability for actions brought by its own employees against the other party and for that purpose each party specifically waives, as to the other party only, any immunity under the Worker's Compensation Act, RCW Title 51; and the parties recognize that this waiver was the subject of mutual negotiation and specifically entered into pursuant to the provisions of RCW 4.24.115, if applicable. Unless subject to the terms and conditions of Article 4 of this Agreement, Buyer, its successors and assigns, agrees to indemnify, defend and hold Seller harmless from and against any and all claims and agency orders or requirements relating to or arising out of, directly or indirectly, the Property after the Closing Date of this Agreement.

# ARTICLE 7 COVENANTS OF SELLER PENDING CLOSING

7.1 <u>CONDUCT, NOTICE OF CHANGE</u>. Seller covenants that between the date hereof and the Closing Date, Seller shall take all such actions as may be necessary to assure that the representations and warranties set forth in Article 3 hereof will be true and complete as of the Closing Date (except such representations, warranties and matters which relate solely to an earlier date), and all covenants of Seller set forth in this Agreement which are required to be performed by it at or prior to the Closing Date shall have been performed at or prior to the Closing Date as provided for in this Agreement. Seller shall give Buyer prompt written notice of any material

change in any of the information contained in the representations and warranties made in Article 3 or elsewhere in this Agreement which occurs prior to the Closing Date.

# ARTICLE 8 COVENANTS OF BUYER PENDING CLOSING

8.1 CONDUCT, NOTICE OF CHANGE. Buyer covenants that between the date hereof and the Closing Date, Buyer shall take all such actions as may be necessary to assure that the representations and warranties set forth in Article 3 hereof will be true and complete as of the Closing Date (except such representations, warranties and matters which relate solely to an earlier date), and that all covenants of Buyer set forth in this Agreement which are required to be performed by it at or prior to the Closing Date shall have been performed at or prior to the Closing Date as provided for in this Agreement. Buyer shall give Seller prompt written notice of any material change in any of the information contained in the representations and warranties made in Article 3 or elsewhere in this Agreement which occurs prior to the Closing Date.

# ARTICLE 9 CONDITIONS PRECEDENT TO BUYER'S OBLIGATIONS

All obligations of **Buyer** hereunder are subject to the fulfillment of each of the following conditions at or prior to the Closing Date, and **Seller** shall exert its best efforts to cause each such condition to be fulfilled:

- 9.1. <u>DELIVERY OF DOCUMENTS</u>. Seller shall have delivered to **Buyer** at or prior to Closing all documents required by the terms of this Agreement to be delivered to **Buyer**.
- 9.2. <u>REPRESENTATIONS</u>, WARRANTIES AND COVENANTS. All representations, warranties and covenants of Seller contained herein or in any document delivered pursuant hereto shall be true and correct in all material respects when made and as of the Closing Date.
- 9.3. OBLIGATIONS. All obligations required by the terms of this Agreement to be performed by Seller at or before the Closing Date shall have been properly performed in all material respects.
- 9.4 TITLE. Any and all matters shown or referred to in the Title Commitment to which Buyer has objected within the time specified in Section 5.1, shall have been cured by Seller, unless such objections have been waived by Buyer. The Title Company shall provide an ALTA owner's extended coverage policy of title insurance, Form B 1970 (revised 10/17/70), with survey and legal lot endorsements, insuring that fee title to the Property (together with any access easements) is vested in Buyer, subject to no defects or encumbrances except for the lien of real property taxes for the current year and such matters as approved or waived by Buyer as set forth in Section 5.1. The policy of title insurance shall be written in the amount of the Purchase Price or such other amount as Buyer may reasonably request, including provision for increases in such amount for Buyer's improvements to the Property.

9.5 <u>CONDEMNATION</u>. No portion of the Purchased Assets shall have been taken or damaged by any public or quasi-public body and **Seller** shall not have transferred any portion of the Purchased Assets to any such body in lieu of condemnation.

# ARTICLE 10 CONDITIONS PRECEDENT TO SELLER'S OBLIGATIONS

All obligations of Seller to close on the Closing Date are subject to the fulfillment of each of the following conditions at or prior to the Closing Date, and Buyer shall exert its best efforts to cause each such condition to be so fulfilled:

- 10.1 <u>REPRESENTATIONS, WARRANTIES AND COVENANTS</u>. All representations, warranties and covenants of **Buyer** contained herein or in any document delivered pursuant hereto shall be true and correct in all material respects when made and as of the Closing Date.
- 10.2 OBLIGATIONS. All obligations required by the terms of this Agreement to be performed by **Buyer** at or before the Closing Date shall have been properly performed in all material respects.
- 10.3 <u>APPROVAL OF COUNSEL</u>. Seller's counsel shall have approved this document as to form as evidenced by such counsel's signature on this Agreement.
- 10.4. <u>DELIVERY OF DOCUMENTS</u>. Buyer shall have delivered to Seller at or prior to Closing Date all documents required by the terms of this Agreement to be delivered to Seller.
- 10.5 <u>TITLE FOR PROPERTY</u>. Buyer shall have caused the Title Company to be irrevocably committed to issue an owner's policy of title insurance for the Property as provided in Section 9.4, effective as of the Closing Date, containing no exceptions other than the Permitted Exceptions.

## 10.6 TITLE FOR REPLACEMENT SITE.

- 10.6.1 Buyer shall have caused the Title Company to be irrevocably committed to issue a standard owner's policy of title insurance for the Replacement Site in the amount of EIGHT MILLION FIVE HUNDRED THOUSAND DOLLARS AND ZERO CENTS (\$8,500,000.00), effective as of the Closing Date, containing no exceptions other than the Replacement Site Permitted Exceptions. Seller shall have the right to request that an ALTA extended policy be issued instead of a standard owner's policy. If Seller so requests, Seller shall pay the difference between the ALTA extended policy and a standard owner's policy.
- 10.6.2 Any and all matters shown or referred to in the Title Commitment to which Seller has objected within the time specified in Section 5.3.3, shall have been cured by Buyer, unless such objections have been waived by Seller.

10.7 COUNTY APPROVAL OF REPLACEMENT SITE. Buyer shall have completed construction of the Replacement Facility substantially in compliance with the Performance Specifications and the Plans and Specifications, as evidenced by the issuance of a Certificate of Occupation, and Seller has approved the Replacement Facility in accordance with the terms and conditions of Section 6.2.4.

## ARTICLE 11 CLOSING

- days after Buyer delivers to Seller notice of the issuance of a Certificate of Occupation for the Replacement Facility or within three (3) years and six (6) months following execution of this Agreement, unless the parties mutually agree in writing to another period, whichever period would expire first (the "Closing Date"). Upon execution of this Agreement, the parties agree to set up an escrow account with Chicago Title Insurance Company of Washington (the "Escrow Agent"). The Escrow Agent shall serve as a closing agent for the transaction contemplated herein and the closing shall occur in the offices of Escrow Agent in Seattle, Washington. The title, right of possession and interest to the Purchased Assets shall pass to Buyer upon the Closing Date and thereafter the risk of loss thereof shall be the responsibility of Buyer. The title, right of possession and interest to the Replacement Site and Replacement Facility shall pass to the Seller upon the Closing Date, free of any and all liens and thereafter the risk of loss thereof shall be the responsibility of the Seller.
- 11.2. PRORATIONS. All prorations, unless otherwise specifically provided for herein, shall be made as of the Closing Date.
- 11.2.1. Closing Costs. Buyer shall pay all closing costs and obtain all Title Insurance policies associated with this Agreement and the purchase and sale of the Replacement Site, including but not limited to, escrow fee charged by the Escrow Agent, the cost of the preliminary and binding title commitments from the Title Company, the recording fees for the deed and its own attorneys' fees. Except as otherwise provided in Section 11.2 of this Agreement, all other expenses hereunder shall be paid by the party incurring such expenses.
- 11.2.2 Taxes. Seller is exempt by law from the payment of real property ad valorem taxes, LIDs and assessments ("Taxes") on the Property.

#### 11.3 MONETARY LIENS.

- 11.3.1 Property. Except as otherwise expressly provided to the contrary in this Agreement, Seller shall pay or cause to be satisfied at or before the Closing Date all monetary liens on or with respect to all or any portion of the Property. If Seller fails to satisfy said liens, the Purchase Price shall be reduced by the amounts due to satisfy and discharge the liens.
- 11.3.2 Replacement Site. Except as otherwise expressly provided to the contrary in this Agreement, Buyer shall pay or cause to be satisfied at or before the Closing Date

all monetary liens on or with respect to all or any portion of the Replacement Site. If **Buyer** fails to satisfy said liens, the Cash Purchase Price shall be increased by the amounts due to satisfy and discharge the liens.

- 11.4. <u>SELLER'S DELIVERY OF DOCUMENTS AT CLOSING</u>. At the Closing, Seller will deliver to **Buyer** the following properly executed documents:
- (a) Seller's Certificate of Non-Foreign Status substantially in the form of **EXHIBIT D**, attached hereto;
- (b) A Statutory Warranty Deed conveying the Property in the form of **EXHIBIT G** attached hereto, including all applicable covenants.
- 11.5. BUYER'S DELIVERY OF DOCUMENTS AND PURCHASE PRICE AT CLOSING. At the Closing, Buyer will deliver to Seller the following properly executed documents:
- a) Cash or immediately available funds in the amount of the Cash Purchase Price.
- b) **Buyer's** Certificate of Non-Foreign Status substantially in the form of **EXHIBIT F** attached hereto;
- c) A Statutory Warranty Deed conveying the Replacement Site in the form of **EXHIBIT H** attached hereto.
- 11.6. <u>OTHER DOCUMENTS</u>. Buyer and Seller shall execute and deliver all other documents or instruments that may be necessary or desirable to render this Agreement and the transaction contemplated herein legally and practically effective.

# ARTICLE 12 TERMINATION

12.1 TERMINATION BY EITHER PARTY. Subject to the cure rights set forth below, either party may terminate this Agreement if a condition to its obligation to consummate the transactions contemplated by this Agreement as set forth in Articles 9 and 10 has not been satisfied by the Closing Date. In that event, if neither party is in default under this Agreement, the parties shall have no further obligations or liabilities to one another, the Earnest Money shall be returned to the Buyer and all documents delivered to the Escrow Agent shall be returned to the appropriate party. Notwithstanding anything to the contrary in this Section 12.1, if the failure of any condition set forth in Articles 9 and 10 is reasonably capable of being cured by the party responsible therefor, then such party (the "Curing Party") shall give written notice of its intent to cure such failure within three (3) business days of receipt of the other party's termination notice, and the Curing Party shall have a period of thirty (30) days after receipt of such termination notice in which to effectuate such cure and deliver evidence thereof to the other party; provided, however, if such cure cannot reasonably be accomplished within such 30-day period,

and the Curing Party commences to make such cure within the 30-day period and is diligently pursuing the accomplishment thereof, then such cure period shall continue for a reasonable period of time as agreed to in writing by the parties prior to the end of the 30-day period to allow the accomplishment of the cure.

# ARTICLE 13 MISCELLANEOUS PROVISIONS

13.1 NATURE AND SURVIVAL OF REPRESENTATIONS AND WARRANTIES. Each statement, representation, warranty, indemnity, covenant, and agreement made by Seller and Buyer in this Agreement or in any document, certificate or other instrument delivered by or on behalf of Seller or Buyer pursuant to this Agreement or in connection herewith shall be deemed the representation, warranty, indemnity, covenant and agreement of Seller and Buyer and shall survive the Closing Date for a period of one (1) year, unless a different time period is expressly provided for in this Agreement, and all such statements are made only to and for the benefit of the parties hereto and shall not create any rights in other persons.

#### 13.2 DEFAULT.

13.2.1 SELLER'S REMEDY PRIOR TO COMMENCEMENT OF CONSTRUCTION OF REPLACEMENT FACILITY. SELLER AND BUYER HEREBY AGREE THAT THE DAMAGES THAT WOULD BE SUFFERED BY SELLER IN THE EVENT OF A DEFAULT BY BUYER HEREUNDER IN PURCHASING THE PROPERTY WOULD BE EXTREMELY DIFFICULT AND IMPRACTICABLE TO ASCERTAIN, AND THAT THE EARNEST MONEY REPRESENTS THE REASONABLE ESTIMATE BY THE PARTIES OF THE AMOUNT OF THE DAMAGES THAT SELLER WOULD SUFFER BY REASON OF BUYER'S DEFAULT AT ANY TIME PRIOR TO THE COMMENCEMENT OF CONSTRUCTION OF THE REPLACEMENT FACILITIY. FOR THE PURPOSES OF THIS SECTION 13.2.1 AND SECTION 13.2.2, "COMMENCEMENT OF CONSTRUCTION" SHALL MEAN THE DATE THAT A BUILDING PERMIT IS ISSUED BY THE CITY OF SEATTLE PURSUANT TO THE PROJECT APPROVALS OBTAINED BY BUYER FOR THE REPLACEMENT SITE AS DESCRIBED IN SECTION 6.1.4 HEREIN. BUYER AND SELLER UNDERSTAND AND AGREE THAT THE VALUE OF PROPERTY IS SUBJECT TO CHANGE BY REASON OF GENERAL ECONOMIC CONDITIONS, THE LOCAL REAL ESTATE MARKET, THE AVAILABILITY OF MORTGAGE FINANCING, AND OTHER FACTORS BEYOND THE CONTROL OF BUYER AND SELLER, AND THAT THE EARNEST MONEY IS A REASONABLE LIQUIDATED DAMAGE AMOUNT UNDER THE EXISTING CIRCUMSTANCES. ACCORDINGLY, IN THE EVENT THIS AGREEMENT IS TERMINATED AS A RESULT OF BUYER'S DEFAULT HEREUNDER AT ANY TIME PRIOR TO THE COMMENCEMENT OF CONSTRUCTION OF THE REPLACEMENT FACILITIY, SELLER SHALL BE ENTITLED TO RECEIVE AND RETAIN THE EARNEST MONEY THEN HELD BY THE ESCROW AGENT AS LIQUIDATED DAMAGES, AND NOT AS A PENALTY OR FORFEITURE, AS SELLER'S SOLE AND EXCLUSIVE REMEDY FOR BUYER'S

DEFAULT AT LAW OR IN EQUITY, AND UPON RECEIPT OF SUCH AMOUNT BY SELLER, BUYER AND SELLER SHALL BE RELIEVED OF ANY FURTHER **OBLI OBLI** TERN BELC LIOU

**SELLER** 

ENGLE TOXING DEDECTION DE REDIEVED OF ANT FUNTIER
GATIONS OR LIABILITY HEREUNDER, EXCEPT FOR ANY INDEMNITY
GATIONS OF EITHER PARTY THAT EXPRESSLY SURVIVE THE
MINATION OF THIS AGREEMENT. BUYER AND SELLER SHALL SIGN
OW THIS PARAGRAPH INDICATING THEIR AGREEMENT TO THE
IDATED DAMAGE CLAUSE HEREIN CONTAINED.

BUYER

SELLER'S REMEDY AFTER COMMENCEMENT OF CONSTRUCTION OF REPLACEMENT FACILITY. SELLER AND BUYER HEREBY AGREE THAT IT IS LIKELY THAT SELLER WILL INCUR ADDITIONAL DAMAGES IN THE EVENT OF A DEFAULT BY BUYER HEREUNDER IN CONSTRUCTING THE REPLACEMENT FACILITY AND CONVEYING THE REPLACEMENT SITE TO SELLER AFTER BUYER COMMENCES CONSTRUCTION OF THE REPLACEMENT FACILITY. IN SUCH EVENT, AND IN ADDITION TO THE REMEDIES SET FORTH IN SECTION 13.2.1 ABOVE, SELLER SHALL HAVE THE RIGHT TO PURSUE A CLAIM AGAINST BUYER FOR ITS ACTUAL OR CONSEQUENTIAL DAMAGES; PROVIDED, HOWEVER, ANY SUCH DAMAGES CLAIM AND THE AWARD THEREFOR, IF APPLICABLE, SHALL NOT EXCEED SIX HUNDRED THOUSAND DOLLARS (\$600,000). SELLER SHALL HAVE NO RIGHT TO PURSUE A CLAIM FOR OR BE ENTITLED TO THE EQUITABLE REMEDY OF SPECIFIC PERFORMANCE, UNLESS AND UNTIL BUYER HAS SUBSTANTIALLY

COMPLETED THE CONSTRUCTION OF THE REPLACEMENT FACILITY.

SELLER	BUYER
	TO

Buyer's Remedies. In the event of Seller's breach of this Agreement, Buyer shall have the right to pursue all rights and remedies now or hereafter available at law or in equity or by statute, including, but not limited to, enforcing specific performance of this Agreement and bringing suit for monetary damages. Additionally, in the event of such breach by Seller and without waiving any other rights or remedies, Buyer shall have the right to terminate this Agreement by notice to Seller, and upon such notice of termination the Earnest Money shall be returned to Buyer. Each remedy available to Buyer shall be cumulative and shall be in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or by statute. Buyer, at its option, may elect to waive the performance of any condition, contingency or provision in Buyer's favor set forth in this Agreement.

TIME IS OF THE ESSENCE. Time is of the essence in the performance of this 13.3 Agreement.

13.4 <u>NOTICES</u>. Any and all notices or other communications required or permitted to be given under any of the provisions of this Agreement shall be in writing and shall be deemed to have been duly given upon receipt when personally delivered or sent by overnight courier or two (2) days after deposit in the United States mail if by first class, certified or registered mail, return receipt requested. All notices shall be addressed to the parties at the addresses set forth below or at such other addresses as any parties may specify by notice to all other parties and given as provided herein:

If to Buyer:

**Touchstone Corporation** 

2025 First Avenue, Suite 790

Seattle, WA 98121

Attention: James D. O'Hanlon Fax No.: (206) 727-2399

With a copy to:

Foster Pepper & Shefelman 1111 Third Avenue, Suite 3400 Seattle, Washington 98101 Attention: Thomas J. Parkes Fax No.: (206) 749-2043

If to Seller:

King County Real Estate Services

Attn: Calvin Hoggard 500 Fourth Avenue ADM-ES-0500

Seattle, WA 98104-3856 Fax No.: (206) 296-7467

With a copy to:

King County Prosecuting Attorney

Attn: Scott Johnson

900 King County Administration Building

500 Fourth Avenue Seattle, WA 98104 Fax No.: (206) 296-0420

King County Transit Division
Dave Crippen-Managing Engineer

201 South Jackson Street Mail Stop: KSC-TR-0433

Seattle, WA 98104 Fax No.: 206-684-1379

13.5. <u>Entire Agreement and Amendment</u>. This writing (including the exhibits attached hereto) constitutes the entire agreement of the parties with respect to the subject matter hereof and may not be modified or amended except by a written agreement specifically referring to this Agreement and signed by all parties hereto.

- 13.6 <u>SEVERABILITY.</u> In the event any portion of this Agreement shall be found to be invalid by any court of competent jurisdiction, such holding shall not impact or affect the remaining provisions of this Agreement unless that court of competent jurisdiction rules that the principal purpose and intent of this contract should and/or must be defeated, invalidated or voided.
- 13.7 <u>WAIVER</u>. No waiver of any breach or default hereunder shall be considered valid unless in writing and signed by the party giving such waiver, and no such waiver shall be deemed a waiver of any prior or subsequent breach or default.
- 13.8. <u>BINDING EFFECT</u>. Subject to Section 13.14 below, this Agreement shall be binding upon and inure to the benefit of each party hereto, its successors and assigns.
- 13.9. <u>LEGAL RELATIONSHIP</u>. The parties to this Agreement execute and implement this Agreement solely as **Seller** and **Buyer**. No partnership, joint venture or joint undertaking shall be construed from this Agreement.
- 13.10 <u>CAPTIONS</u>. The captions of any articles, paragraphs or sections contained herein are for purposes of convenience only and are not intended to define or limit the contents of said articles, paragraphs or sections.
- 13.11 <u>COOPERATION</u>. Prior to and after the Closing Date the parties shall cooperate, shall take such further action and shall execute and deliver further documents as may be reasonably requested by the other party in order to carry out the provisions and purposes of this Agreement.
- 13.12 <u>Governing Law.</u> This Agreement and all amendments thereof shall be governed by and construed in accordance with the laws of the State of Washington applicable to contracts made and to be performed therein, without giving effect to its conflicts of law provisions.
- 13.13 <u>Non-MERGER</u>. The terms and provisions of this Agreement will not merge in, but will survive, the Closing of the transaction contemplated under this Agreement.
- 13.14 ASSIGNMENT. This Agreement may not be assigned by Seller without the prior written consent of Buyer which consent shall not be unreasonably withheld. This Agreement may not be assigned by Buyer to an unaffiliated third party without the prior written consent of the Seller which consent may not be unreasonably withheld. Buyer may assign, by giving thirty (30) days written notice to Seller, its rights under this Agreement to an affiliate entity in which Buyer and/or its principals have an ownership interest and management control without seeking or obtaining Seller's consent. Such assignment shall not become effective until the assignee executes an instrument whereby such assignee expressly assumes each of the obligations of Buyer under this Agreement. No assignment shall release or otherwise relieve Buyer from any obligations hereunder.
  - 13.15. NEGOTIATION AND CONSTRUCTION. This Agreement and each of its terms and

provisions are deemed to have been explicitly negotiated between the parties, and the language in all parts of this Agreement will, in all cases, be construed according to its fair meaning and not strictly for or against either party. All parties acknowledge and represent, as an express term of this Agreement, that they have had the opportunity to obtain and utilize legal review of the terms and conditions outlined in this Agreement, although each party must determine if they wish to obtain and pay for such legal review. Each party shall be and is separately responsible for payment of any legal services rendered on their behalf regarding legal review of the terms found in this Agreement.

13.16. EXHIBITS. The following Exhibits described herein and attached hereto are fully incorporated into this Agreement by this reference:

EXHIBIT A	Legal Description of Property
EXHIBIT B-	1 Request for Proposal
EXHIBIT B-	2 Buyer's Proposal
EXHIBIT C	Performance Specifications
EXHIBIT D	Seller's Certificate of Non-Foreign Status
EXHIBIT E	Viewing Platform Specifications
EXHIBIT F	Buyer's Certificate of Non-Foreign Status
EXHIBIT G	Statutory Warranty Deed for Property
EXHIBIT H	
EXHIBIT I	List of Due Diligence Reports and Materials
	[SIGNATURES ON THE FOLLOWING PAGE.]

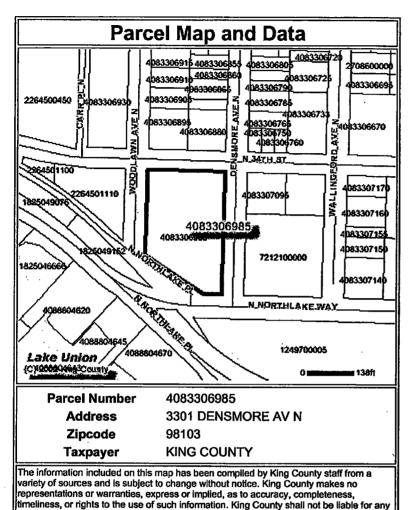
EXECUTED as of the date and year first above written:

·	
	•
•	SELLER:
	KING COUNTY,
	a municipal corporation and political
	subdivision of the State of Washington
	Subdivision of the State of Washington
	<i>:</i>
	By:
	Name:
•	Title:
· ·	Tido.
•	
APPROVED AS TO FORM:	<del>-</del>
	•
By	·
Deputy Prosecuting Attorney	
· ·	
	•
•	BUYER:
•	DUIEK:
	TOUCHSTONE CORPORATION,
·	a Washington corporation
	By:
	Title: $V, \rho$ ,
·	•

STATE OF WASHINGTON	ss.			
COUNTY OF KING				
O die des essentiv appare	d before me, to me known			
On this day personally appeared	TAIC COLLATE the municipal corporation and			
to be the of K	ING COUNTY, the municipal corporation and			
political subdivision of the State of Wa	ashington that executed the foregoing instrument,			
and acknowledged such instrument to	be the free and voluntary act and deed of such			
municipal corporation and political sub	odivision, for the uses and purposes therein			
mentioned, and on oath stated that he v	was duly authorized to execute such instrument.			
GIVEN UNDER MY HAND AND	OFFICIAL SEAL this day of			
	, 2005.			
:	Printed Name			
•	NOTARY PUBLIC in and for the State of Washington,			
	residing at			
_	My Commission Expires			
	•			
STATE OF WASHINGTON				
STATE OF WASHINGTON	SS.			
COUNTY OF KING				
COUNTY OF KING	ed before me James D. O' Hulon, the			
On this day personally appears	of Torchstone Corporation,			
Vice resolution	outed the foregoing instrument and acknowledged			
known to me to be the Buyer that executed the foregoing instrument, and acknowledged such instrument to be [his/her] free and voluntary act and deed for the uses and purposes				
such instrument to be [his/her] free an	at the least wandally outhorized to execute such			
	that [he/she] was duly authorized to execute such			
instrument.				
•	281/ 100			
GIVEN UNDER MY HAND AND	OFFICIAL SEAL this <u>2844</u> day of			
July	_, 2005.			
Server S. Collins				
CONTRACTOR IN	The work & Coursell			
ZZ Z Niesow Co. C. V	What a more than the second			
NOTARY	Printed Name Finds / A. C. Porch			
0 0	NOTARY PUBLIC in and for the State of Washington, residing at			
PUBLIC PU	My Commission Expires 9-9-06			
1, 7, 9.9.06				
OF WASHING				
Manney				



Services Comments



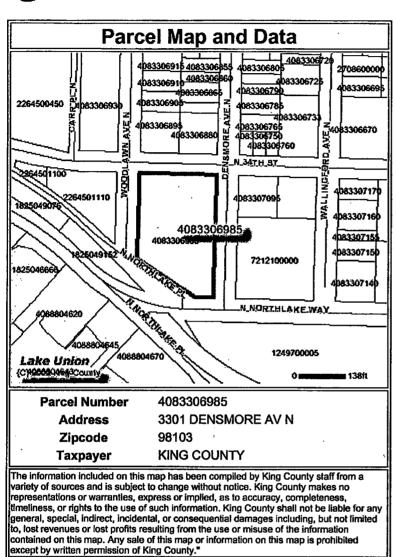
general, special, indirect, incidental, or consequential damages including, but not limited to, lost revenues or lost profits resulting from the use or misuse of the information contained on this map. Any sale of this map or information on this map is prohibited

except by written permission of King County.

King County | GIS Center | News | Services | Comments | Search

By visiting this and other King County web pages, you expressly agree to be bound by terms and conditions of the site. The details.



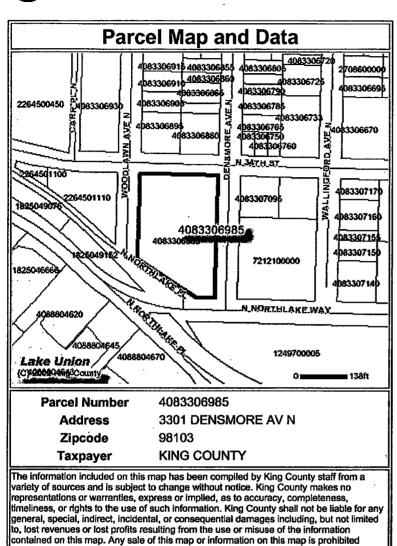


King County | GIS Center | News | Services | Comments | Search

By visiting this and other King County web pages, you expressly agree to be bound by terms and conditions of the site.

The details.





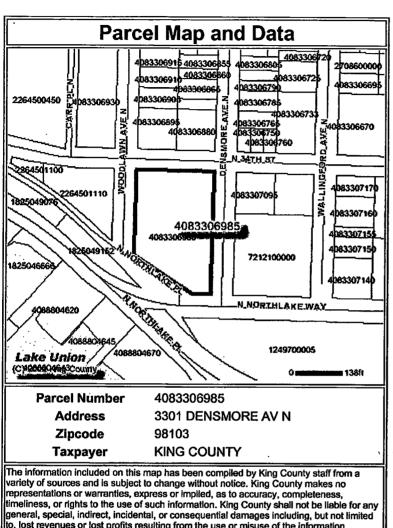
King County | GIS Center | News | Services | Comments | Search

By visiting this and other King County web pages, you expressly agree to be bound by terms and conditions of the site.

The details.

except by written permission of King County."





to, lost revenues or lost profits resulting from the use or misuse of the information contained on this map. Any sale of this map or information on this map is prohibited except by written permission of King County."

King County | GIS Center | News | Services | Comments | Search

By visiting this and other King County web pages, you expressly agree to be bound by terms and conditions of the site. The details.

# 2006 - 051



**Metro Transit Division Department of Transportation** 

North Lake Union - Upper Parcel Specifications For A Required Public Viewing Platform

30 March 2005

North Lake Union-Upper Parcel- Maintenance and Repair Facility KING COUNTY DEPARTMENT OF TRANSPORTATION – Metro Transit Division Specifications for a Required Pubic Viewing Platform

## **TABLE OF CONTENTS**

Public Viewing Platform Specifications	1
Attachment 1: Existing Aerial View of Site	4
Attachment 2: Approximate View For Protection or Enhancement	5
Attachment 3: Public Viewing Platform Schematic Examples	6

North Lake Union-Upper Parcel- Maintenance and Repair Facility
KING COUNTY DEPARTMENT OF TRANSPORTATION – Metro Transit Division
Specifications for a Required Pubic Viewing Platform

#### **General Information**

The following establishes minimum standard design specifications for a Public Viewing Platform, which shall be incorporated into development proposals as a condition of the real estate transaction between the Proposer and King County. These specifications relate to the Minimum Qualifications Requirements, section 2.c.4 Community elements of the Proposer's Project on the NLUUP, and apply to both ALTERNATIVE A and ALTERNATIVE B. The specifications are intended to provide direction for design of a Public Viewing Platform that will meet King County's expectations.

#### **Purpose and Intent**

The purpose and intent of the required Public Viewing Platform is to preserve and enhance significant views of Lake Union and the Seattle Skyline for enjoyment by the public while allowing for Proposer buildout of the Upper Parcel. The requirement for a Public Viewing Platform responds to King County's responsibility as a public agency and seller of the Upper Parcel to uphold the public interest in its disposition of the property. The Public Viewing Platform requirement is the result of extensive coordination between members of the public and King County..

#### **Public Viewing Platform Specifications**

Proposals shall include elements meeting the following minimum criteria for a Public Viewing Platform.

## 1. Views to Be Preserved and Enhanced

- 1.a Provide an unobstructed view from a location within the Upper Parcel not blocked in part or in full by vegetation, mechanical equipment, or any other physical feature.
- 1.b Provide a view in the southerly direction from the Upper Parcel encompassing at a minimum: the waters of Lake Union and the activities on those waters; the Lake Union eastern shoreline south of the E. Boston St. vicinity; the Lake Union western shoreline south of the Crockett St. vicinity; the entirety of the Lake Union southern shoreline; and the Seattle skyline stretching from the Seattle Municipal Tower at the east to Westin tower in the Denny Triangle neighborhood at the west.
- 1.c Locate the Public Viewing Platform 35 feet or greater above the finished grade at N. Northlake Way to ensure provision of a view above the potential buildout of the waterfront parcel.

#### 2. Size and Configuration

- 2.a Provide a Public Viewing Platform no smaller than 1000 square feet. The access ways leading to the Public Viewing Platform, but not providing views described in 1.b, may not be included in the Viewing Platform size calculation.
- 2.b Allow a minimum width dimension of not less than 10 feet at any point within the Pubic Viewing Platform.

#### 3. Physical Accessibility

- 3.a Provide access directly from a public sidewalk or right of way consisting of an improved walkway or corridor not less than 5 feet in width.
- 3.b Maximize the public nature of the access by locating adjacent to, or with clear wayfinding signage from the edges of the site most heavily trafficked by the public: N. 34<sup>th</sup> St., and N. Northlake Way. (See also 7 Public Information Requirements.)
- 3.c Minimize intrusions of privacy for both site users and public access users by avoiding locations adjacent to windows and/or private open spaces by screening or other separation techniques.

#### 4. Hours of Accessibility

- 4.a Allow access by members of the public at a minimum during the hours of normal business operation of the activities within the development. Accessibility shall be on a regularly scheduled basis.
- 4.b Public access may be regulated by the owner or developer.

#### 5. Amenities and Features

- 5.a Include durable outdoor seating for not less than 12 persons. Maximize orientation of seating towards the view described in 1.b.
- 5.b Include durable outdoor lighting at all exterior public access walkways to provide safe ground level lighting during non-daylight hours of accessibility.
- 5.c Include durable waste receptacles within the Public Viewing Platform.
- Include planting beds or landscaped areas as necessary to ensure a comfortable and attractive Public Viewing Platform experience. 10% or more of the Public Viewing Platform shall include landscaping. Select plants for pleasant appearance throughout the year. Landscaping should not obscure the view described in 1.b.
- 5.e Decorative features such as public art are encouraged.

#### 6. Quality and Materials

- 6.a Employ a durability standard of a service life not less than 15 years under normal use and weather, shall apply to all site fixtures and features in the Public Viewing Platform.
- 6.b Include permanent site fixtures that are durable outdoor products. Acceptable materials include but are not limited to the following: Cast-in-place concrete, Precast concrete; Aluminum; Stainless steel; Cast iron; Painted steel (Powder coated steel).

#### 7. Public Information Requirements

- 7.a Indicate public access with wayfinding signage clearly visible from public sidewalks and rights of way adjacent to the Upper Parcel.
- 7.b Include signage in the areas most frequently trafficked by the public including: one or more locations clearly visible from the Burke-Gillman trail adjacent to the site, one or more locations clearly visible from the adjacent sidewalk at N. 34<sup>th</sup> St., and one or more locations clearly visible from the adjacent sidewalk at N. Northlake Way.
- 7.c Locate signage to clearly lead members of the public from the street right of way to the Public Viewing Platform entrance, including signage within the building where public access ways are through the building.

7.d Construct exterior signage with durable outdoor material. Acceptable materials include but are not limited to the following: metal, melamine or other durable plastic.

Provide signs with characters of adequate size to be seen comfortably by normally 7.e sighted persons at a typical viewing distance of 10 feet. Signs must conform to all applicable Americans with Disabilities Act (ADA) requirements. 7.f

Supply additional signage at sidewalk level in the form of sandwich boards where

appropriate, to be displayed during normal business hours.

7.a Ensure signs remain in place for the life of the Public Viewing Platform.

## 8. Dedication by Easement or Covenant

- Designate the Public Viewing Platform and associated access ways with an easement or 8.a covenant recorded with the King County Department of Records and Elections.
- Ensure that the Public Viewing Platform remains in existence for all subsequent 8.b ownerships through the easement or covenant.

#### 9. Operation and Maintenance

- Operation and maintenance of the Public Viewing Platform shall be the responsibility of 9.a the owner or developer.
- Clean and maintain the Public Viewing Platform on a regular basis for tidy appearance. 9.b

9.c Repair or replace damaged fixtures or features in a timely manner.

Maintain landscaping and vegetative features on a regular basis to ensure pleasant 9.d appearance.

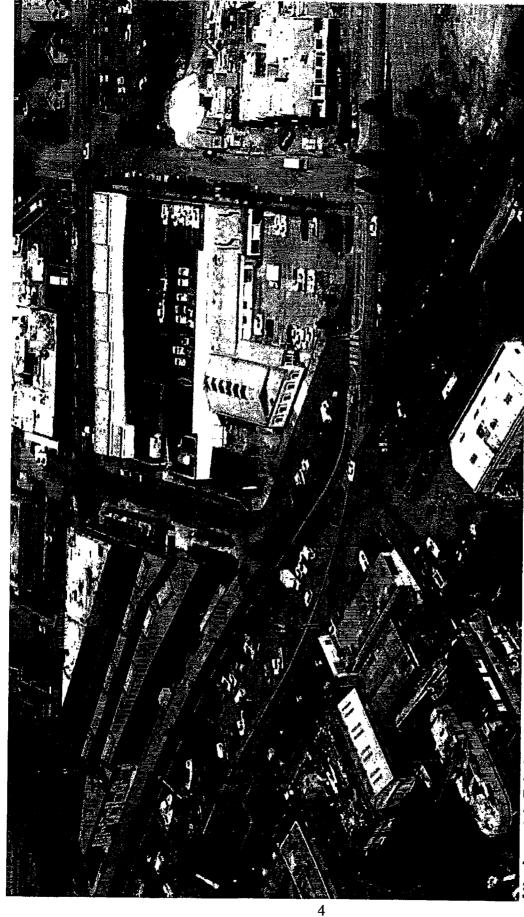
## 10. Building Code Requirements

It is the responsibility of the Proposer to ensure that all portions of the Public Viewing Platform comply with current (as of date of Proposals) editions of the following and other applicable codes:

Federal Regulatory Requirements including Americans with Disabilities Act of 1990, as a state or local government service, as implemented in 28 CFR 35. The Public Viewing Platform must be a fully ADA accessible facility.

State of Washington Regulatory Requirements including the State Building Code and ICC International Building Code.

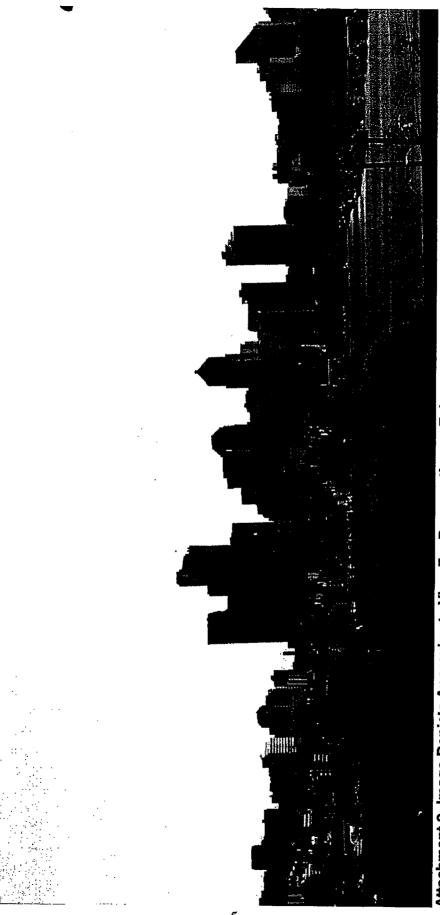
City of Seattle Regulatory Requirements including the Seattle Land Use Code, Seattle Amendments to the ICC International Building Code, and the Seattle Fire Code.



Attachment 1. Existing Aerial View North Lake Union Upper Parcel



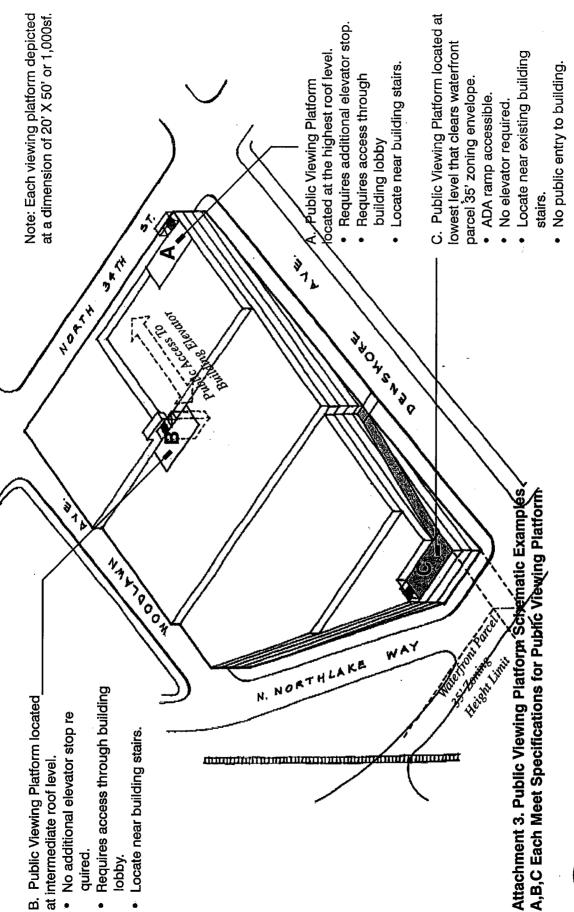
North Lake Union-Upper Parcel- Maintenance and Repair Facility KING COUNTY DEPARTMENT OF TRANSPORTATION – Metro Transit Division Specifications for a Required Pubic Viewing Platform



Attachment 2. Image Depicts Approximate View For Preservation or Enhancement From North Lake Union Upper Parcel According to Specifications for Public Viewing Platform



North Lake Union-Upper Parcel- Maintenance and Repair Facility KING COUNTY DEPARTMENT OF TRANSPORTATION – Metro Transit Division Specifications for a Required Pubic Viewing Platform





North Lake Union-Upper Parcel- Maintenance and Repair Facility
KING COUNTY DEPARTMENT OF TRANSPORTATION – Metro Transit Division
Specifications for a Required Pubic Viewing Platform

arai jackson ellison murakami LLP Archi Botunt jungan, casonij avtenom